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Clinton Paying a Price As Washington Rookie

Senate Rebuff of His Stimulus Package And the Waco Fiasco Are Hard Lessons

By Ann Devroy

Washington Part Service

Washington Part Service

WASHINGTON — Standing in the Rose Orden for a ceremony honoring collegiate hockey champions, President Bill Clinton ruefully joked, "After spending three months getting banged around in this town, I can understand a little more about hockey than I did."

As it turned out, Mr. Clinton would get two more harsh-lessons in presidential battering before the week was half over.

Within hours of those remarks Monday, the federal siege of the Waco complex went up in

within nours or those remarks monusy, the federal siege of the Waco complex went up in flames and the president and his top aides would find themselves on defense. The president first kept out of sight and was accused of distancing himself from a fiasco, and then had to counteract the impression that he was not taking responsibility for the government's ac-

While struggling with that crisis, the president watched as Senate Republicans, unmoved by the political powers of a newly elected president, voted Wednesday en masse to kill his stimulus package. The vote came after a 10-day White House lobbying effort that included sharply worded speeches from Mr. Clinton, reprisal threats, compromise proposals and direct appeals to the country. Republicans now say Mr. Clinton's actions strengthened their resolve to buck him rather than weakening it. If congressional passage of the Clinton bud-get outline last month marked the high point in the new president's short tenure, this week marked a low point. As Dec Dec Myers, the

White House press secretary, said Wednesday of the stimulus package, "I think everybody's

ready for this chapter to be over." And as.

By Gwen Ifill

New York Times Service

washingtoin — As Democrats have been forced to negotiate away almost all of President Bill Clinton's package to stimulate the economy, a vexing question has emerged: How did such a small economic initiative turn

into such a large political embarrassment?

By holding out for a plan that even adminis-

WASHINGTON - As Democrats have

munications director, said of the handling of the Branch Davidians, "I don't think the outcome in Waco is the outcome that any American would have wanted."

Scholars of American government and the presidency — particularly those outside Washington — and the president's allies and enemies in Coogress overwhelmingly suggested Wednesday that Mr. Clinton's handling of the Waco incident is likely to have little impact. They camtion that this depends on whether his

NEWS ANALYSIS

explanation of the decision-making process holds up, and whether he continues to take responsibility for the operation.

William Lunch, a political scientist at Oregon State University, said most professional watchers of politics eraggerate how important refities of politics. watchers of points: craggerate now important political developments are for the average citizens who have jobs to go to, plumbing to get fixed, dinner to be made." Waco, he said, does not fit into the category of a large issue that touches real people personally. "It is a rarity that any one incident like this will hart a president value of the category of the cat dent unless it is a manifestation of something

deeper."
Still, any praise for the handling of the Waco incident was directed not to Mr. Clinton, but to Attorney General Janet Reno. "This is a woman who makes hard decisions and takes responsibility," said Senator Joseph Biden, Democrat of Delaware.

Representative Patricia Schroeder, Democrat of Colorado, said she was "terribly re-freshed" to have an attorney general who "at See BATTERED, Page 2

Mr. Clinton was not even able to salvage a

The Senate Republicans finally killed the

program Wednesday by maintaining the fili-

NEWS ANALYSIS

themselves by finding unity.

face-saving compromise.



IN REMEMBRANCE - President Bill Clinton and his wife, Hillary, at the dedication ceremony Trunsday for the U.S. Holocaust Memorial Museum in Washington. They were joined by, from left, Representative Thomas S. Foley of Washington, President Chaim Herzog of Israel, and Mrs. Herzog. Mr. Clinton pledged to fight against racist "bullies" and "the fabricators of history." Page 3.

Once the administration became entangled

in the light for the plan, which they insistently

called a jobs bill, they left themselves no room to recreat. House members who had supported

the measure with the understanding that it

would send money to urban development proj-

ecis, summer-jobs programs and unemploy-ment benefits called for it to remain intact. There is evidence that Mr. Clinton missed

critical opportunioes to win support early on

and handed his foes the weapons with which to

embarrass him. The Senate Republican leader,

Boh Dole of Kansas, said he was surprised at the fight over the hill, which he called a "fly-

speck" in the larger scheme of things.
"Nobody really thought much about this

Bundesbank Aids Europe With Rate Reductions

ESTABLISHED 1887

Unexpected Cuts Come Amid Ominous Signs For German Economy

By Craig R. Whitney
New York Tunes Sernce

BONN - Answering calls from France and elsewhere io Europe to stimulate the sagging Continental economy, the Bundesbank sur-prised financial markets by lowering two key interest rates Thursday amid signs that Germany's recession had dramatically worsened

After Prime Minister Edouard Balladur of France completed his first visit to Chancellor Helmut Kohl and said he hoped the Bundesbank would offer rate cuts, the German central bank announced its action.

[In Frankfurt, the Bundesbank president, Helmut Schlesinger, told the International Her-ald Tribune: "This action continues our policy of careful interest rate cuts. I know our policy of moving in small steps is occasionally criti-

Kohl and Balladur clash on strategy for the GATT world trade talks. Page 4.

traders large sums of money. Page 17.

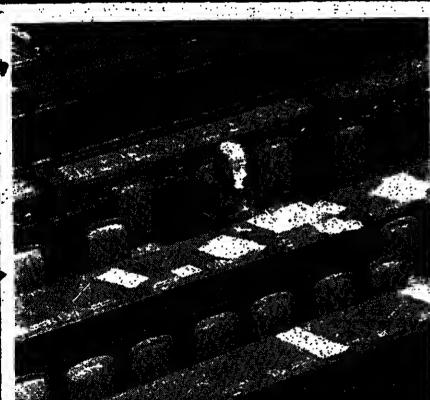
cized, but enough small steps also lead in the

It also "makes life easier for our neighbors,"

The Bundesbank cut its discount rate, the

effective floor for the German money market, to 7.25 percent from the 7.5 percent at which it had been since March 18. It also cut the ceiling rate for the market, the Lombard rate, to 8.5 percent from 9 percent. There had been speculation the Bundesbank might trim the Lombard rate, but the discount rate cut was unexpected.

Symbolically at least, the rate cuts amounted to a German gesture of economic solidarity with its most important European partner, and a sign to all European markets that despite the fear of inflation that led the bank to throttle monetary growth with high interest rates last



by nothing out for a plan that even administration economists knew would have modest impact. Mr. Clinton expended much of his early and precious political appropriate that he had nover that it is a superior to the had nover that it is a superior to the had nover that it is a superior to the had nover that it is a superior to the had nover that it is a superior to the had nover that it is a superior to the had nover that it is not that the had nover the h

Mr. Amato in the Chamber of Deputies on Thursday before he resigned.

Amato Resigns, Calling For Break With the Past

Compiled by Our Staff From Dispatches ROME - Prime Minister Giuliano Amato resigned Thursday, saying it was the logical step after a referendum in which Italians voted overwhelmingly to reform the political

The Jobs Bill Debacle: So Little Money, So Much Embarrassment

60 votes to end debate.

break the filibuster, Uoder Senate rules, it takes

In recent days the second-suggesting of admin-

istration strategy has come fast and furious

among Democrats in Congress as well as Clin-

ton advisers. Some suggested that the president

should have cut and run early in the process when Senators John B. Breaux of Louisiana and David L. Boren of Oklahoma, both Demo-

crats, proposed a compromise.

- Mr. Clinton and his advisers began investing

political and intellectual capital in job stimulus even before the inauguration, making it a cen-terpiece of his plan to revive the nation's econo-

The decision, announced at the end of a debate on his government's policies in Parliament, comes amid an ever-widening corrup-tion scandal that has devastated the credibility of the four-party governing coalition.

Mr. Amato, whose coalition was buried by
a huge political bribery scandal, will stay on
as caretaker prime minister while President Oscar Scalfaro seeks to put together Italy's 52d postwar government. The coalidon was made up of his Mr. Amato's Socialist Party, the Christian Democrats, the Liberals and

the Social Democrats. Mr. Amato told Parliament that Italians had expressed their wishes "for a change in regime" when they approved eight questions on the April 18-19 referendum. Among the measures approved was a majority electoral system to replace the proportional-voting

Mr. Scalfaro is expected to decide on Mr. Amato's successor by Saturday. Analysts expect it to be a broad-based administration. probably containing several key figures from

outside politics and pethaps headed by a ocutral figure.

Mr. Amato, who saw five of his ministers ruined by the scandal, called for cleaner government and a complete break with the past Even as Mr. Amato ended his moribund tenure, the Christian Democratic former prime minister, Giulio Andreotti, the very embodiment of that past, won a reprieve from a Senate panel that is hearing evidence of alleged close links between Mr. Andreotti and the Mafia.

The committee, which is debating whether to strip Mr. Andreotti of his parliamentary immunity from prosecution, ruled after a five-bour debate that it needed more infor-

The 23 senators on the panel, who were reported to be deeply divided on the case, scheduled their next meeting for Tuesday.

Opposition senators reacted angrily to the decision to delay a vote. "The people expect a clear reply, whereas Parliament has once again acted with absolute disregard for their wishes," said Senator Antonio Franchi, a

panel member. Analysts said that Italian political parties were far apart over the choice of a successor to Mr. Amato. Among those mentioned was See ITALY, Page 4

Major Launches Drive to Shape 'New Europe'

stimulus package," said Senator Dole, who has

missed no opportunity to criticize it since those

White House officials sought to put a differ-

ent spin on the president's defeat. They contin-

ued to attack the Republicans as blocking a

virtuous effort, but their arguments rang hollow

compared with the vigorous defense of the bill

"I think the majority of the American peop

See STUMBLE, Page 2

they had previously offered.

early days.

LONDON - After years of being dragged reluctantly toward closer cooperation with the rest of Europe, the British government cast itself Thursday as the architect of an evolving European Community, with an enlarged membership and a determined commitment to free

In a speech before a Conservative Party conference, Prime Minister John Major declared it was in Britain's interest "to be in there shaping the new Europe, a new Europe that is larger, more open and less intrusive."

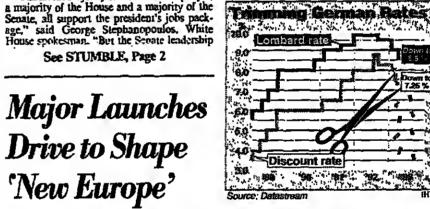
The new offensive on Europe underscores Mr. Major's growing confidence that his gov-emment will get the Treaty on European Union through parliament sometime this summer, de-spite continued sniping from determined anti-European rebels in his own party. It also stresses increasing confidence that the tide in Europe

is running strongly in London's favor. Senior aides to Mr. Major say he is convinced that public and governmental opinion across Europe has turned firmly away from the kind of highly centralized, federal Europe favored by many EC bureaucrats in Brussels, in favor of the less centralized entity long advocated by

Among other things, Mr. Major believes the election of a more conservative government in France, and a growing convergence of views on Europe between Germany and Britain, suggest the three governments are more in agreement

Mr. Major believes the European union will function best if it leaves in Europe's national governments or parliaments as many decisions and as much policy-making authority as possible, a point of view which has also the support of Helmat Kohl in Germany.

In his remarks Thursday, he also defined a See MAJOR, Page 4



year, Germans are becoming concerned about the danger of spreading recession.

The rate reductions could stimulate economic growth by making it easier for German busioesses to borrow money and for countries whose currencies are tied to the Deutsche mark in the European Monetary System to cut their rates. Belgium, Denmark, Italy and the Netherlands announced small cuts late Thursday.

European financial markets were heartened by the move, although the mark lost strength. (Page 18) Among equity markets, the Financial Times-Stock Exchange 100-share index in London rose 11.5 points, to 2,881.1, and the CAC-40 index in Paris rose 12.57 points, to 1,944.46. The German stock market closed before the rate cut. The European component of the International Herald Tribune World Stock Index gained 0.90 percent, to 98.85.

Brandon Mitchener of the International Her-

ald Tribune reported from Frankfurt:
The decision in lower interest rates was reached amid several signs that the German economy is deeper in recession than authorioes thought. Economics Minister Jürgen Mölle-mann said Wednesday that the West German economy might shrink 2 percent this year, and the association that represents the country's key automotive industry reported first-quarter output down 24 percent from a year ago.

Although the Bundesbank remains concerned about inflation, which was stubbornly high at 4.2 percent in March, the timing and size of Thursday's rate cuts appeared to reveal a growing preoccupation with other negative eco-nomic data, both inside and outside Germany. Robin Marshall, chief economist at Chase Manhattan Bank in London, noting that Thursday's dual rate cut came quickly after the previ-ous reduction, said: "I think these moves tell us - although they are still quite cautions about admitting it -that they are expecting the West German economy in suffer a nasty recession."

Bosnian Serbs Angry at Condemnation, but Also Unrepentant

By John Darnton New York Times Service BRATUNAC, Bosnia-Herzegovina Nenad Deronjic stared down at the grave of his 5-year-old nephew, next to the grave of his brother, then looked across the pine-covered mountains whose ravines are dotted with dev-

world is moved by the suffering in Srebrenica.

The United Nations searches Srebrenica for arms after a Serbian complaint. Page 5.

On the winning side of a ruthless war that has "It's unjust," muttered Mr. Deronjic, 26, a expanded their control to 90 percent of this being waged are confused and angry, but unre-

policeman and a Bosnian Serb. "The whole former Yugoslav republic, the Bosnian Serbs world is moved by the suffering in Srebrenica are well aware that they have been condemned by much of the world. International opinion is outraged by the shelling of helpless Muslim civilians in Scebrenica and other towns, "ethnic cleansing," house-by-house executions and the rape of thousands of women.

The people in whose name this campaign is

pentant. Nor do they seem to be cowed by the international threat to righten trade sanctions against neighboring Yugoslavia, though they are dependent oo Serbia for everything from food to ammunition.

But amid the bravado of war, it is clear that the prospect of military intervendon - perhaps by bombing the Drina River bridges linking See SERBS, Page 5

The Princess and the Pearl: True Culture in Japan

By David E. Sanger New York Times Service

AGO BAY, Japan - Kokichi Mikimoto always viewed the oyster as his world, and he did most of his viewing from his simple wooden house high above Ago Bay's choppy waters.

The oldest employees of the world's most famous pearl manufacturer still remember seeing their fierce company founder, telescope in hand, scanning the waters to see whether any workers were slacking on the giant wooden floats that support backers full of busy bivalves. On the wall of his living room, largely untouched since the day he died in 1954, are pictures of the three emperors and empresses who received his pearls as gifts and proclaimed him a national hero.

Much has changed on Ago Bay since the day 100 years ago when Mr. Mikimoto invented the cultured pearl, succeeding where many before him had failed. Next to the rickety old wooden post office, abandoned years ago, scientists are experi-menting with an oyster sperm bank and watch videos of mating

mollusks. It is all, they say, part of the search for the perfect

But a few things remain the same. The oysters still take two years to turn out the pearls. And, even today, nothing rocks the

pearl rafts like news of a royal wedding.

Though no one at Mikimoto will talk about it, save with a wink, the company is believed to be once again making a tiara for a future empress: Masako Owada, who will many Crown Prince Narehito in June. Decades ago Japan's Imperial House-hold Ageacy began forbidding Japanese manufacturers to advertise, Buckingham Palace-style, that they are provisioners to the royals. But when Miss Owada received a pean engagement ring the other day, there was not much doubt where it had come from. In Ago, that was a sign that boom times are about

Traintionally, the image of a pearl-bedecked princess has set off a rush to Mikimoto's jewelry counters. So even in these days, when a \$10,000 string of Mikimoto's finest somehow seems out of time with the country's newly spertan ethic, hundreds of thousands of tourists are streaming onto Pearl

the site of Mikimoto's discovery. There, etched in stone at Mr. Mikimoto's order, is the verse written by Empress Teimei the current Crown Prince's great-grandmother - when Mikimoto pearls were first strong around the royal neck:

Pearl systems from the depths of the sea, Long you have sought earnestly This freeing from hidden dark chambers of plight Lustrous spheres locked within, to the light.

In retrospect, the manufacturing breakthrough that drove the empress to such poetic heights seems relatively simple. A transplanted sliver of the oyster's mantle - the part that coats the inside of a shell with mother of pearl - could be coaxed to coat a round "nucleus" inserted in the oyster. The result was a nearly perfect pearl.

"Well, actually, it was a half-pearl at first," said Shigeru Akamatsu, who as senior manager of the pearl research laboratory is the man who tinkers with the recipe, "That was all he

See PEARLS, Page 2

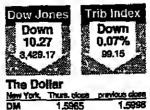
Kiosk

Yeltsin Ally Accused of Corruption

Russian prosecutor-general's office accused Mr. Yeltsin's defense minister, Pavel S. Gra-

1.5998

Three days before a referendum on Presi- chev, of involvement in illegal sales of milident Boris N. Yeltsin's performance, the tary property in the former East Germany. Corruption allegations have been the centerpiece of the anti-Yeltsin campaign. (Page 4)



1.557

109,90

Backward domino theory worries Beijing. Page 2. Seoul said Washington was seeking talks with North Korea. Page 2. The FBI wrongly assumed that Koresh wanted to live to tell his story. Page 3. Seven Muslim extremists were condemned by an Egyptian court. Page 8.

General News

Restaurants in Paris feel

the recession. Patricia Wells reports. Page 13. Sweden plans fresh cuts in public spending. Page 19. CITIC Pacific tripled its

1992 profit. Page 21.

Page 12.

A Capitalist Domino Theory Worries China

By Michael Richardson

International Herald Tribune
SINGAPORE — Foreign investment that is flooding into China, mainly from companies controlled by overseas Chinese in non-Communist East Asia, is more likely to bring about increased political openness than is renewed pressure on Beijing from the United States for democratization and human rights, Asian officials say.

Some specialists maintain that free-market penetration of China and Vietnam is so far advanced that fears about capitalist countries in Asia falling like dominoes to Communist power have come to haunt leaders in Beijing and Hanoi.

"The reverse of the domino theory is now taking place, with the expansion of the Asian economies into the socialist countries gathering momentum," said C.H. Kwan, senior economist and head of Asian research for Nomura Research Institute in Tokyo.

He said that increased foreign investment, trade and tourism should help to integrate China and Vietnam into the mainstream of Asia-Pacific economic growth, which is the fastest in the world.

China's transformation into a "true market economy" would also ease the reintegra-tion of Hong Kong into China when Beijing

Chinese

Push Down

By Lena H. Sun

Washington Post Service
BEUING — China has dramati-

cally slowed its birthrate, lowering

the number of children that Chi-

nese women are expected to have in their lifetime to U.S. and European

levels, the government announced.

is the most populous country and accounts for 21.4 percent of the world's population, so any major change in its population profile has

With 1.17 billion people, China

Peng Peiyun, minister for family

planning, said that the drop in the birthrate and the fertility rate in

1992 was due to the ruling Communist Party's greater vigilance of the one-child family planning policy adopted in 1979, improved birth

control measures, and rising living

standards that are prompting cou-ples to have fewer children later in

on what birth control measures had

become more effective. But some

Western experts and reports in the Chinese press said that there had been a surge in 1991 in sterilizations and insertions of intrauterine

devices for couples who exceeded

In 1992, about 6.5 million Chi-

nese were sterilized, a family plan-

ning official said. In 1991, the fig-

ure was closer to 10 million.

according to a Western specialist, nearly double the number in 1988.

tion for what they describe as the surprising drop in the two rates.

In many rural areas, however,

couples are allowed to have two

three children, occasionally more.

of children a woman will have in

Western experts say coercive

Birthrate

of economic reform there because it would only slow political change.
In an interview with a Taiwanese newspa-

per earlier this year, Lee Kuan Yew, Singapore's senior minister, warned that any clash between the United States and China would cause economic damage, not only to China but also to all East Asian countries, especially those that had invested heavily on the

The best policy for Asia, he said, was to eucourage China's economy to become more free-market. Then the Chinese people "will have multiple job choices and will be opened up to the ideas and behavior of the rest of the

"They will become more aware of the need to change their system to accommodate an increasingly better-educated population, which in 15-20 years will have a large middleclass," Mr. Lee said.

China has reported that it approved for-eign direct investment worth \$57.5 billion last year. This was three times as large as the 1991 figure and more than the total foreign investment in China from 1979 to 1991.

Specialists estimate that at least three quarters of the 1992 investment commitments in China were made by companies owned or controlled by Chinese in Taiwan, regains control of the territory in 1997, Mr.

Kwan added.

Asian officials say that nothing should be done to isolate China or impede the process

Hong Kong and Southeast Asia who are using their ties of language, culture and kinship to establish a low-cost export base and a strong presence in a market that has enormous profit potential.

region are "making China the focus of their corporate growth for the next decade," said Michael Selwyn, industry editor for Asian Business magazine in Hong Kong.

China's increasingly market-oriented economy grew 12.8 percent last year. A re-port last week by the Asian Development Bank in Manila said that despite concerns about overheating, prospects "seem quite favorable" for continued robust economic growth in China over the next couple of

Chinese companies from non-Communist parts of Asia are also the leading investors in

Mahathir bin Mohamad, Malaysia's prime minister, said that China, by concentrating on its economy and being willing to accept systems that were alien to its original Com-munist ideology, had grown much more rapidly than other nations and avoided the turmoil that had engulfed the former Soviet Union and much of Eastern Europe.

"I think Vietnam is well on the way to doing what China has done," he said. Authoritarian rule, Mr. Mahathir said, cannot be sustained once a country achieved prosperity because people demanded more freedom.

"Helping undemocratic nations to prosper under a free-market system is the most positive way to achieve democracy," he added. The transformation of China, said Robert A. Scalapino, a leading American scholar on East Asia, "is made more fascinating by the

Overseas Chinese businessmen from the incorporation of important portions of the nation into natural economic territories that cut across political boundaries.

The most advanced of these territories links the southern Chinese province of Guangdong and Hong Kong through largescale cross-investment and trade.

In the past few years, Taiwanese investors have poured billions of dollars into nearby Fujian Province in China

Mr. Scalapino said that southwest China was "gravitating economically" toward Southeast Asia while parts of northern China, notably Shandong Province, were developing economic ties with South Korea.

■ Conditions to Status

A bill attaching conditions to China's most-favored-nation trading status with the United States was reintroduced in both houses of Congress on Thursday, Reuters reported from Washington.

Its Senate sponsor, the Democratic leader, George J. Mitchell of Maine, said that the White House had been advised of plans to reintroduce the bill and that "the administration is fully aware and supportive of that,"

He and Nancy Pelosi, a California Demo-crat who is the bill's sponsor in the House, stopped short of saying they had a commit-ment that President Bill Clinton would sign

"We intend to continue discussions with the administration," Senator Mitchell said. "We want to work with the administration."

Both Sides Mute After Hong Kong Talks Open

BELIING -- Chinese and British officials were tight-lipped Thursday after a first day of talks on Hong Kong's political future, signaling a return to diplomacy after months of acrimonious public at-

McLaren, and China's deputy for-eign minister, Jiang Enzhu, both sides refused to give details of what

"We're approaching the talks in a positive and constructive spirit," Sir Robin said. "We're going to work hard to achieve a successful

A Chinese Foreign Ministry spokesman said Beijing would make no comment while the talks were in progress.

The news blackout on the negoti-

ations indicates the depth of Chinese-British differences over anned democratic reforms in the British colony before China takes over in 1997.

Hong Kong's governor, Chris Patten, surprised Hong Kong and emaged Beijing in October by pro-posing that the territory's 6 million people be allowed for the first time to vote for the majority of their legislators in Legislative Council elections in 1995.

The proposal, and Mr. Patten himself, quickly became targets for furious Chinese officials who accused him of betraying their trust and seeking to destabilize the terri-

Addressing the Legislative Council on Thursday, Mr. Patten indicated that Britain would take a strong stand.
We have not traveled this far to

abandon those undertakings now," he said. "But equally, we will enter these discussions determined to do our best to bring them to a successful and honorable conclusion."

Mr. Patten said Britain would not enter into any secret deals with Beijing and urged China to come up with its own ideas for electoral reform. "No one should imagine that

these talks will be easy," he said. "They will not be." Few diplomats in Beijing expect this week's talks, which officials say may last until Sunday, to produce many results beyond the symbol-

ism of a return to negotiations.

PEARLS: The Oyster Hero

(Continued from page 1) could make for 10 years. And that was when the trouble began."

Europeans scoffed at the cultured pearls as fakes, and worried that they would ruin the market for natural pearls. As the tale is told in Ago today, though, Japanese in-Western snobbery.
After World War II, when Japan

had virtually nothing to export, pearls became the focus of the country's industrial policy. Japa-nese were forbidden to export pearl-culturing techniques, and exports were regulated for size and quality. Mr. Mikimoto, for his part, used to throw conspicuously substandard pearls into the fire.

Today Japan produces about 70 tons of pearls a year, relatively few of them by Mikimoto. But the lat-est royal blessing, the wedding, could not have come at a better time. For even while Mikimoto executives attach their gold "100" la-pel pins to celebrate the centennial - the zeros, naturally, are formed by perfect Mikimoto pearls — they have one eye on the bay and one over their shoulder at international

"Of course, there is pollution," Mr. Akamatsu said. "Our oysters hate pollution. And then there are

To fight the effects of pollution, Mr. Akamatsu keeps vats of green plankton bubbling away, a dinner feast for oysters that are fed, cleaned and towed around Ago Bay periodically in an effort to make them as productive as a Toyota worker on overtime.

The Chinese are a tougher problem. Eager for hard currency, they are starting up their own pearl farms, having churned out more 3,000 pounds (1,350 kilograms) of (Reuters, AP) cheap but marketable pearls last

rain are trying the same. in Ago, though, there is no thought of going downmarket. Young women bend over velvet boxes, sorting pearls by weight and color and size. Only the top 5 per-cent are chosen for Mikimoto's own jewelry; the rest are sold to other makers, or turned into pharmacenticals.

Men like Yoshia Nishioka still walk along the bobbing pearl plat-forms each day; he has been designated a local cultural treasure for his skill at implanting the nucleus in a live oyster. A second-generation worker bere, Mr. Nishioka remembers how scared he was the day his father took him to meet the stern founder on the first day of work four decades ago.
"Every once in a while," he con-

fessed the other day, "I glance up here to see if he is still looking through his telescope."

WORLD BRIEFS

Dutch Nurse Killed by Somali Gang

NAIROBI (AFP) — An armed Somali gang has killed a Dutch nurse and wounded her sister in an attack at Baidoa in southwestern Somalia.

relief agencies announced Thursday.

The Dutch branch of Doctors Without Borders, a medical aid organization which had sponsored the nurse, said it had decided to cut from ter.

to three the number of expatriates working in Baidoa.

The attack took place at the nurse's home during a visitirom her sister, who works for CARE, the international relief agency. CARE officials confirmed the attack but said it would not call into question the longterm development program the agency is planning for Baidoa.

Bolivia's Ex-Dictator Gets 30 Years

SUCRE, Bolivia (NYT) — The Bolivian Supreme Court sentenced General Luis Garcia Meza, a former military dictator, to 30 years in tacks by Beijing.

After the first day of meetings country's treasury, corruption and abuse of country is treasured in 1980 and 1981.

General Garcia Meza disappeared in 1989. prison in his absence Wednesday on charges of murder, looting the country's treasury, corruption and abuse of constitutional power during

General García Meza disappeared in 1989 while his trial, which lasted more than seven years, was in progress. He has been in hiding since. The government of Jaime Paz Zamora has promised to capture General Garcia Meza before its term expires in August, but few Bolivians expect the government to deliver on its promise.

Fire Sweeps German Refugee Hostel

HANNOVER, Germany (Reuters) — Fire swept through a bostel for
foreign refugees in northern Germany on Thursday, but all 14 residents escaped from what was suspected to be an attack by rightists, the police

Workers at a neighboring business in Bramsche, near the Dutch border, saw the flames around 3:30 A.M. and alerted the refugees, who fled the building without injury.

Separately, Germany's highest criminal court rejected an appeal by four young rightists against jail terms they had received for assaulting African refugees at a bostel in May 1991. Prosecutors in Potsdam, where the original case was tried, said Thursday that the federal court in Karlsruhe had upheld terms of two and a half to six and a half years for the attackers, who ared 19 at the time. the attackers, who aged 19 at the time.

Food Situation Improves in Africa

NAIROBI (AP) - Food production in several African countries

improved last year, but pockets of famine remain because of civil strife and drought, a United Nations agency said Thursday.

The Rome-based Food and Agriculture Organization has predicted a reduction of commercial food imports and emergency needs in most of sub-Saharan Africa's 46 nations. A spokesman for the agency, Francis Mwanza, said by telephone from Rome that Africa's production of wheat and coarse grain was forecast at 63 million metric tons this year, compared with 56 million in 1992. He said the increase was largely

ecause of improved weather.

Somalia beaded the list of the needy countries, with 200,000 tons of food required for 2.5 million people by the end of August, according to an agency report. In Sudan, 320,000 tons of food will be needed this year for 2.8 million victims of drought or war, the agency said. In Rwanda. 2.8 million victims of drought or war, the agency said. In Rwanda, 900,000 people displaced by an insurgency in the north will be dependent on emergency food, it said.

Alabama Governor Is Guilty of Theft

MONTGOMERY; Alabama (AP) — A jury convicted Governor Guy Hunt on Thursday of looting \$200,000 from his 1987 inaugural fund, and he was automatically removed from office.

The conviction elevated Lieutenant Governor Jim E. Folsom Jr. to the position that his father, the late James E. Folsom, once held.

Mr. Hunt, 59, a Republican, was in his second term. He was found guilty of illegally using inaugural fund money to buy items such as cattle and furniture and to pay off personal debts and taxes. He faces up to 10

For the Record

Prosecutors indicted two former German soldiers on murder charges in the killing of 15 Italian women and children during World War II. The two men, Wolfgang Lehnigk-Emden, 70, and Kurt Schuster, 78, were accused in Koblenz of killing nine children between 4 and 14 and six women in the attack Oct. 13, 1943, in Caiazzo, Italy.

(AP)

Teachers at about 70 percent of Polish public schools staged a one-day strike Thursday to demand higher pay and more government money for education. No classes were taught at the striking primary and high schools, but pupils who came could play soccer, read or tend lawns. (AP)

TRAVEL UPDATE

British Midland Airways has aunounced further fare cuts for business: class service. A round-trip ticket to Paris in executive class is to be cut to £240 (about \$370) from £270. The round-trip business fare to Amsterdam will drop to £218 from £248.

Israel's national corrier El Al will resume flying to Cyprus four times weekly in mid-May after a 19-year hiatus that followed the Turkish... invasion of the island in 1974, airline sources said Thursday. (AFP).

The top five tourist destinations in 1992 were France, the United States. Spain, Italy and Hungary, attracting a total of 40 percent of the world's foreign travelers, the World Tourism Organization said. Next were Austria, Britain, Mexico, Germany, Canada, Switzerland, China, Portugal, Czechoslovakia and Greece. The organization also said the number of international tourists is expected to double, to 935 million annually, over the next two decades.

BATTERED: Severe Lessons

(Continued from page 1) greater repercussions on whether the administration is going to get airspeed and take off," said least said, I made the decision and I'll take the hit." Georgetown University's Colin Campbell, a presidential scholar.

Analysts suggest that if Mr. Clinton had taken that approach on day one - not 24 hours later - he would have done himself much good, Mr. Stephanopoulos, who spent his morning on television denying that the president had tried to distance biaself from the decision, acknowledged later that such an impression of the president had formed and "it's unfortunate."

More of an immediate problem for Mr. Clinton, members of Congress and analysts say, is the need to learn from the missteps in handling the stimulus part of his eco-

expected that," said Representative Romano L. Mazzoli, Democrat of Kentucky, "No president in history, has not had ups and downs." As for Mr. Clinton, he admitted Wednesday to being a rookie. Opening a speech, he noted: "I must say, there's a lot I have to learn about this town, as you can tell if you follow events from day to

"The stimulus defeat has much

Democrats do not dispute that

the White House has stumbled.

But, they say, all presidents do. "I think some of the luster's off, but 1"

STUMBLE: An Embarrassment

(Continued from page 1)

was tempted to score what they thought was a political victory."

Dee Dee Myers, White House press secretary, acknowledged that "everybody's ready for this chapter to be over." Like other officials, she was eager to focus on the larger picture, saying of the president: "Obviously, he's committed to the jobs bill, but that's just one component of his larger economic plan." And Mr. Clinton's allies in Con-

gress, wary of battles to come ou campaign finance and health care, were happy to change the subject. "We need to move on to some-

thing else," Senator Breaux said.
"We have other big battles to Others, mostly Republicans, contended that Mr. Clinton would

have fared better had he more astutely negotiated the shoals of Sen-

"Bill Clinton has succeeded in doing something George Bush never did," said Senator Orrin G.

united the Senate Republicans." But it is the recriminations with-in the White House that signaled the magnitude of Mr. Clinton's defeat most clearly. "Anybody who claims that with

Hatch, Republican of Utah, "He

hindsight they would not have done something differently is not to be trusted," a White House official said. Another official said the White.

72-y

House had cared in continuing tonegotiate in good faith with Senate Republicans long after they had seized on the confrontation as an casy victory too good to give up.
The hindsight expressed Wednesday at the White House sound-

ed almost plaintive. "We were given every reason tobelieve we would be given an alternative of an acceptable bill," the

official said. "Look at past practices. These things are worked out." For investment information

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Japan. The world's largest whale meat consuming country, Japan will press for the resumption of commercial fishing of Minkes.

U.S. Seeks Nuclear Talks, Seoul Reports

Compiled by Our Staff From Dispatches SEOUL - The United States is seeking high-level talks with North Korea to ease tensions caused by the North Korean withdrawal from a nuclear safeguards treaty. South Korean

children without penalty if their first is a girl. Minorities, such as Tibetans, may be allowed to have officials said Thursday. The U.S. undersecretary of state for political The fertility rate — the number affairs, Peter Tarnoff, told South Korean officials that he was likely to head the American

her lifetime - dropped to 2 births side if the two nations agreed to negotiate on per woman in 1992, down from 2.3 in 1990. The latest fertility figure is

Mr. Tarnoff's made his remarks during talks

arrived Wednesday to discuss North Korea's announcement in March that it was withdrawing from the Nuclear Nonproliferation Treaty. The North's withdrawal from the pact, effec-

ons, despite its denials. North Korea on Thursday restated its interest in holding high-level talks with the United

If the talks do occur, "matters of mutual

try spokesman in Pyongyang as saying. In Beijing, the Chinese Foreign Ministry spokesman, Wn Jianmin, said that China welcomed the possibility of U.S.-North Korean tive June 12, has reinforced international suspicion that it might be developing nuclear weap-"China has always held that the parties con-

cerned should try to solve the problems in a proper manner through dialogue and consultations," he said. An opening of high-level talks has been a long-standing North Korean demand in its ef-

press agency, KCNA, quoted a Foreign Minis-

forts to improve ties with Washington.

below replacement-level fertility, with President Kim Young Sam of South Ko-which is about 2.2 in China's case. rea, aides to Mr. Kim said. The U.S. official concern including the nuclear problem will be discussed there," the official North Korean Washington & World Business

WASHINGTON, D.C., APRIL 29-30, 1993

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SETTING THE NEW AGENDA

23-4-93

China Vows Neutrality In Any Cambodia War

Compiled by Our Staff From Dispatches BELJING - China distanced itself Thursday from the Khmer Rouge, its former ally, warning that Beijing would not take sides if civil war broke out in Cambodia again. Wu Jianmin, a Foreign Ministry

spokesman, apparently in answer to international requests that Beijing put pressure on the Khmer Rouge, said China did not want to see fighting in Cambodia again. Right now the peace process in Cambodia has run inin serious difficulties," Mr. Wn said at a regular

weekly briefing. "We are very much concerned about the situation there." "China supports all the actions that are conducive to the achievement of national reconciliation in Cambodia and to the preservation of lasting peace there," he said.
"China will not support any of the Cambodian parties in a civil war."

He said China would work with the international community "toward a comprehensive implementation of the Paris agreement and for the promotion of the Cambodian peace process."

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The Khmer Rouge, armed by China during 13 years of civil war, opposes United Nations-sponsored elections scheduled for next month and has pledged to disrupt them.

The government in Cambodia blames Khmer Rouge guerrillas for the killing of more than 400 people since the four main warring factions signed a peace treaty in Paris The Khmer Rouge recently moved its headquarters out of Phnom Penh, raising concerns that it was preparing for open warfare.

m Japan to Review Role Japan informed Malaysia on Thursday that it may review its peacekeeping role in Cambodia Thursday that it may review its year. In the fastest-growing pearly peacekeeping role in Cambodia amid growing domestic concerns over the deteriorating security situation and Khmer Rouge attacks, Even Gulf countries such as Baharan and Khmer Rouge attacks, Agence France-Presse reported

from Kuala Lumour Akira Hiyoshi, the visiting Japa-nese deputy defense minister, told Defense Minister Natib Razak of Malaysia, "Due to strong political pressure at home, Tokyo would not be able to cope with a situation where the safety of its troops was Tokyo stationed about 600

eacekeepers in Cambodia as part

of the UN Transitional Authority

Havy's New York Bar fuse tell the taxi driver. "Sank no dec noo" ye

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FIRST 100 DAYS / 'EVIL MUST BE CONTESTED'

Congress to Decide on Striker Replacements

WASHINGTON — A battle over legislation to ben replacements for strikers has moved to Capitol Hill, setting the stage for a major confrontation between the White House and Senate Republicans

over the future course of labor-management relations.

The fight, which will be unfolding in Congress over the next month, pits organized labor against major business groups such as the Chamber of Commerce, the National Association of Manufacturers and the National Federation of Independent Business, which

The bill, which would but employers from permanently replacing striking workers, has become a political rallying point for organized labor. The unions argue that legislation is needed to restore the balance of power between worker and employer at the negotiating

For labor, the legislation represents more than an end to striker For labor, the legislation represents more than an end to surface replacement. To many union leaders, it would bring to an end the Reagan em of labor-management relations, a period when National Football League players, air-traffic controllers and Greyhound bus drivers were replaced when they struck over new contracts.

In recent months, President Bill Clinton has indicated a willing-

ness to reinstate fired air-traffic controllers, the National Football League players turned to the courts for the right to change teams, and Greyhound has agreed to pay more than \$20 million in back wages to striking drivers. Enactment of the striker replacement ban would be another major symbol of progress for organized labor. would be another major symbol of progress for organ Although the use of striker replacements has been legal since the 1930s, the threat of dismissal has become fairly commonplace since the 1980s. The result has been a sharp reduction in strike activity

The number of major strikes involving more than 1,000 workers has been steadily dropping, from 187 in 1980 to 35 last year. (WP)

Clinton's Rating Fails, Mainly Over Economy

NEW YORK - A national poll released Wednesday pegged President Clinton's approval rating at 52 percent, down five percentage points from the previous month.

The NBC News-Wall Street Journal Poll of 1,004 adults was taken

Saturday through Tuesday, as Mr. Clinton dealt with congressional resistance to his economic stimulus plan and the horrific end of the Branch Davidian cult siege. The poll indicated that the economy was more of a drag on Mr. Clinton's standing than were the cult deaths.

Disapproval of his overall job performance rose to 34 percent, from 26 percent in March. But on his handling of the economy, Mr. Clinton went from nearly 2-to-1 approval in March to 45 percent approval and 40 percent disapproval this month. (AP)

Quote/Unquote

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General Merrill A. McPeak, the air force chief of staff, following reports of grumbling in the armed services over President Clinton: Perhaps it is time to remind ourselves about core values, including the principle of a chain of command that runs from the president right down to our newest airman."

Away From Politics

• The FBI has arrested 14 Florida suspects with close ties to ftalian organized crime and charged them with drug trafficking and money laundering.

The Tennessee legislature has voted unanimously to remove Judge David W. Lanier from office. Judge Lanier, convicted of fondling or extorting sexual favors from five women in his courthouse, was sentenced April 12 to 25 years in prison and fined \$25,000.

• Officer Theodore Briseno, the only defendant in the Rodney King beating case to break ranks with his fellow officers, says he was loyal to the truth, not the Los Angeles Police Department. He was acquitted by state and federal juries in the March 1991 beating.

● Lawyers for Coretta Scott King, the widow of the Reverend Martin Luther King Jr., argued that the slain civil rights leader intended that his personal papers he deposited in Atlanta, not at Boston University, which holds more than \$3,000 of Mr. King's documents. · Millious of Americans whose pensions have been transferred to

insurance companies are inadequately protected because of gaps in state guaranty programs and weak oversight by the federal government, according to a report by the General Accounting Office. • Fifteen immates and three guards have been injured during a

disturbance at a maximum security prison in Newtown, Connecti-... Reuters, AP, WP, NYT

Cult Survivors Assert FBI Tank Started Fire

The Associated Press

WACO, Texas - Six survivors of the fire at the Branch Davidians' compound said the inferno was started by an FBI tank that crushed a propage container and knocked over several lanterns, their lawyers

One survivor said through his lawyer that the scores of people who died in the blaze did not commit suicide, as the FBI said, but were caught in a fire that moved so

fast that they could not get out.

Those people didn't have the ability to find their way out, they couldn't see to get out," said Dick Kettler, an attorney for Renos Avraam of Britain. In Washington, Attorney Gener-

al Janet Reno said Thursday she hoped an investigation of the standoff that ended with the deaths of the cult members would help in

dealing with future incidents.
"We're going to try to consult with the best experts," Ms. Reno told a Senate Appropriations sub-

David Koresh, the cult leader, and 85 followers, including 17 chil-dren under 10, died in the fire Monday. Investigators started to remove charred remains of some of

The FBI said members started the fire in three places after agents used tanks to break down walls to end the 51-day standoff.

The Justice Department said

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that FBI supers outside the compound saw at least two cult mem-bers setting fires. One of the survi-vors told agents that as he was leaving the compound he heard someone shout, "The fire's been lit, the fire's been lit," said Carl Stern,

a Justice Department spokesman. Heat-detecting empowent in an FBI helicopter above the com-pound recorded hot spots in three separate locations shortly before flames began shooting out of the building, Mr. Stern said.

But Jack Zimmermann, a lawyer who said he spoke Wednesday with four survivors and attorneys for two others, said all six said that an armored vehicle that smashed through a wall hit the propane tank and started the fire.

"One person heard someone screaming from the area where the tank was, 'A tank has come in! There's a fire started!" he said.

The nine who escaped left through doors or jumped out first-and second-story windows.

Clinton, at Holocaust Museum, Vows to Fight Racism

By Paul F. Horvitz

tors of history" as he commemorated a major American maseum built to authenticate the Nazi-led barba-

the occasion to extend a passionate plea to the president to help end the violence in Bosnia.

anything must be done." Thousands of Jewish survivors of the Holocaust and U.S. Army veterans who helped liberate Europe's to Stephania Burzminski, an elderly Pole who, as a death camps gathered for the dedication. More than a teenager, rescued 13 Jews who had jumped from a

death camps gathered for the dedication. More than a dozen European heads of state attended. The presence of Franjo Tudiman, president of Croatia, who has described Israelis as "Indeo-Nazis" because of their treatment of Palestinians, created a fleeting controversy.

The assembly heard Mr. Clinton declare his allegance to "the ceaseless struggle to preserve human rights and dignity."

ternager, rescued 15 Jews who had jumped from a ternager, rescued 15 Jews who had jumped for a ternager, rescued 15 Jews w

"Ethnic cleansing in the former Yugoslavia," he Unternational Herald Tribune said, "is but the most brutal and biatant and ever-WASHINGTON — President Bill Clinton vowed Thursday to battle racist "bullies" and "the fabrica-also cited abuse of the Kurds in Iraq, the Baha'i in Iraq and blacks in South Kurds in Iraq, the Baha'i in Iraq and blacks in South Africa. He labeled as "liars" and "propagandists" such groups as anti-immigrant skin-heads, the conservative Liberty Lobby in the United rism against the Jews.

Heads, the conservative Liberty Lobby in the United States, the Afrikaner Resistance Movement in South man of the U.S. Holocaust Memorial Museum, used Africa, the Radical Party of Serbia and the Russian nationalist Black Shirts.

Evil, the president said, must be contested. He "We must do something to stop the bloodshed in added: "We must stop the fabricators of history and that country," Mr. Wiesel said, his voice shaking with the bullies, as well. Left unchallenged, they would still emotion. "Soldiers fight and children die. Something, prey upon the powerless, and we must not permit that

to happen again."

The dedication's most poignant moment belonged

said, "is but the most brutal and bigrant and ever- Monument, will be operated by the federal governpresent manifestation" of worldwide copression. He ment but was built with \$168 million in private donations from 200,000 Americans.

Its mission is to inform Americans about the Holocaust, to remember the victims, and "to inspire visitors to contemplate the moral implications of their choices and responsibilities as citizens."

This building tells the story of events that human eyes should never have seen once, but having been seen must never be forgouen," said Harvey Meyer-hoff, chairman of the council that created the

On three floors of almost understated exhibits, the museum presents film footage, photographs, docu-ments, artifacts of everyday life and other original material to outline the history of Nazism, the evidence of the brutal crackdown on Jews, the liberation of the camps, the underground resistance and the stories of oon-lews who came to the aid of the victims.

Visitors can also use a computerized, touch-screen

library to examine photos, documents or film.

On display are blue-striped concentration camp uniforms, the identifying emblems Jews were forced to

The museum, situated in view of the Washington boat that secretly spirited Jews to safety in neutral Monument, will be operated by the federal governSweden, and U.S. aerial photographs of Auschwitz that showed military targets nearby.

Many of the artifacts were obtained through the cooperation of European governments, including Germany, the former Soviet Union and the Baltic states. Miles Lerman, a Polish-born concentration camp survivor who later reestablished his life on a small

chicken farm in New Jersey, conducted oegotiations to gain the artifacts and headed the museum council's fund-raising effort. The starkest footage from death camps, from wartime executions and from the medical experiments of Dr. Josef Mengele are placed behind tall barriers so

that children cannot see. The museum also recounts the Nazi effort to exterminate Gypsies, the handicapped, homosexuals, Poles, dissidents, Soviet prisoners of war and Jeho-

vah's Witnesses. At the ceremony, Ted Koppel, the ABC News anchor, read Edward R. Murrow's 1945 radio broadcast from Buchenwald, which ended: "I pray you to believe what I have said about Buchenwald. If f have

FBI's Flawed Belief: Koresh Wanted to Live to Tell His Story

By Sam Howe Verhovek

New York Times Service
WACO, Texas — In the last week and a half of David Koresh's life, federal agents picked up three scrawled communiques that were dropped out the front door of the Branch Davidian compound, ap-parently written by the cult leader but signed in the name of God. threatened that catastrophe would befall "God's enemies."

"Open your eyes and not your mouth," read one, "Fear the hour of judgment, for it has come." But although FBI officials treated the messages as a hint that Mr. Koresh might order his followers to

attack them, they did not view the writings as a veiled warning that he might kill himself or his followers. In fact, they had concluded that one thing Mr. Koresh did not wish to do was subject himself to more pain, and that he had quickly retreated from the line of fire after

suffering a minor bullet wound in

the stomach in the Feb. 28 shoot-Government officials acknowledge that that interpretation was flawed and left them unprepared for the fire that consumed the compound Monday, a fire they say Mr. Koresh ordered to incinerate himself and more than 80 of his follow-

And while it was ultimately the most important misreading of the man, it was one of a series of seemingly flawed judgments about him that helped shape the government's handling of the confrontation, beginning with the deadly gunlight and ending Monday with the raid. which was far deadlier.

It may well be that nobody could ever have really got through to Mr. Koresh and induced him to surrender, as negotiators believed they could do in their initial weeks of

Nonethcless, a calculation central to the decision to proceed with the tear-gas attack was that Mr. Koresh was unlikely to respond by

During weeks of analysis of the cult leader, a team of experts — some from the FBI's behavioral science unit, whose work in the field of criminal pathology was drama-tized in the covel and movie The Silence of the Lambs" — devised a profile of him that all but preclud-

FBI officials in Washington made public excerpts of the psychological profile they had pre-pared of Mr. Koresh that described him as domineering and occasionally dehisional, but "not stupid."

We felt this was an individual who was extraordinarily vain and very fearful of physical injury," said Murray S. Miron, a psycholo-gy professor at Syracuse University who has advised the FBI for 18 years on the minds of criminals and who gave them four separate analyses of Mr. Koresh's written and poken words in the final 10 days spoken words in the title to days of the standoff. "It appeared all of his actions were defensively aggres-

In interviews, federal officials and those who advised them about the cult leader said they based the belief in part on two incidents in

brush with pain — his retreat from law, even if he himself retreated to the line of fire during the Feb. 28 a safe command post inside the gunlight and his abandonment of a compound, as they believe he did plan to strap grenades on himself and blow himself up on national television two days afterward.

Even after Mr. Koresh died in the fire, FBI officials here seemed openly derisive, with one telling reporters that the cult leader had "chickened out" of the grenade

But they also defended the decision to proceed with the second

which Mr. Koresh had apparently Koresh might order his followers tament figures of Shadrach, Meducked away from an imminent into a bloody final battle with the shach and Abednego who accordduring the February raid.

> In characterizing the attitude about him that prevailed among negotiators at the end, one FBI official said: "Koresh's clock is running, he's fully capable of bringing this to a magnificent end."

And Mr. Miroo said that Mr. Koresh had become so defusional that his final order may not have assault. They argued that there had been inconsistent with a desire to been increasing evidence, such as protect himself. He said the cult glory no matter what happened to the threatening notes, that Mr. leader had referred to the Old Testheir bodies.

into a bloody final battle with the shach and Abednego who, according that you are God, as the followers law, even if he himself retreated to ing to the Book of Daniel, were apparently did with Koresh, then thrown into a fiery furnace only to "come forth of the midst of the fire" unscathed. Even as the flames surrounded him, he said. Mr. Koresh may have believed the same thing would happen to him.

felt the same way as they waited for the flames to envelop them, added would consume the authorities

that you are God, as the followers them. that this God is able to overcome his adversaries," he said.

"If one accepts the basic premise inside would come rushing out with

Another agent involved in the apparating else flows from that, planning, Bob A. Ricks, said: "We that this God is able to overcome were hoping that the women in that compound would grab their children and flee out. That did not That belief, though, may in turn occur. Unfortunately, they buoexplain another miscalculation that kered down the children, as best we Many of his followers may have officials at the scene made about can tell, and they allowed the chilhow the cult would respond to the treat gas. Jeffrey Jamar, the FBI Another reason the authorities

Mr. Miron — either that they were agent in charge of the operation, did oot believe that Mr. Koresh invulnerable and that the fires said that he and other authorities would kill himself was that he conhelieved that ooce the gas started stantly spoke about the future, while leaving them untouched, or sceping into the compound, "ma- about what be wanted to tell the that they were about to ascend to ternal instincts" would take over world when he came out of the and those women who were the mothers of the I7 small children book would be a best-seller.

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Russian Prosecutor Accuses **Yeltsin Ally of Corruption**

By Steven Erlanger
New York Times Service

MOSCOW - In an extraordinary announcement Thursday, three days before a referendum on President Boris N. Yeltsin's performance as president, the Russian prosecutor-general's office accused Mr. Yelt-sin's defense minister, Pavel S. Grachev, of involvement in the illegal sale of military property in the former East Germany.

Allegations of governmental corruption have been the centerpiece of the bitter anti-Yeltsin campaign before the referendum on Sunday, which will offer Russians a chance to support Mr. Yeltsin and his vision of economic reforms or to repudiate them.

The allegations have been expressed most forcefully

by Vice President Alexander V. Rutskoi, who has broken with Mr. Yeltsin and stated his intention to run for president in any new elections. Mr. Rutskoi, 45, has become the main spokesman for the

Last Friday, Mr. Rutskoi delivered a ramhling speech to the Supreme Soviet accusing various offi-cials of corruption, which they have denied. He concentrated in particular on allegations of the illegal sale of military property belonging to Soviet troops withdrawing from East Germany, suggesting an official cover-up of the investigation, and promised to hand over his evidence to the prosecutor-general, Valentin

Mr. Stepankov, who himself has been increasingly critical of Mr. Yeltsin, acted quickly in what Yeltsin officials were quick to call a political manipulation of

In a statement issued late Thursday afternoon to the ltar-Tass news agency, the prosecutor-general's office said it had "discovered new facts of abuse of official

position" by commanders of former Soviet troops in East Germany, known as the Western Group of Forces, and by officials in the Defense Ministry, including General Grachev.

General Grachev, who was in Siberia reviewing troops, was unavailable for comment. He has urged the armed forces to remain neutral in the political struggle between Mr. Yeltsin and the conservative legislature, which nearly impeached Mr. Yeltsin earlier this month. But General Grachev is regarded as an ally of Mr. Yeltsin, who appointed him, and the opposition is worried that Mr. Yeltsin may try to force through political changes after the referendum by threatening to use the army.

The prosecution statement also said that Gennadi Burbulis, a close adviser to Mr. Yeltsin who is despised hy conservatives, would be questioned in another corruption case involving the smuggling of a secret substance known as "red mercury," Western scientists regard as worthless.

Mr. Yeltsin has acknowledged that some corruption exists, though not to the degree alleged by Mr. Ruts-koi. But he criticized Mr. Rutskoi on Thursday for not submitting any documents on corruption sooner, "instead of accumulating them for months until the right moment and waiting for the referendum on the presi-dent to begin." Officials charged "should respond according to the law." he said.

On a campaign trip Thursday, Mr. Yeltsin said he would act quickly, once the referendum results were clear, to try to push through a new constitution with a strong presidency and a new parliament, hut would not use force.

"We shall have to take a series of tough steps, but certainly without involving submachine gunners," Mr. Yeltsin said in Izhevsk.



Muscovites waving posters and shouting slogans on Thursday in celebration of Lenin's birthday.

(Continued from page 1)

community that values national

differences, free trade and democ-

racy, and was pledged to move

from the 12 nations of Western

Europe to Austria, Norway, Sweden and Finland, and, later, to

Hungary, Poland and the Czech

three months of an exhausting,

line-by-line examination of the pending Maastricht treaty, buoying

government hopes that the treaty would be ratified next summer. In

the final hours of the debate, the

Commons firmly rejected a motion

by treaty opponents who sought to

force a nationwide referendum.

Mr. Major's initiative came the

ickly to expand its membership

MAJOR: Shaping a 'New Europe'

(Continued from page 1)

the Chamber of Deputies speaker, Giorgio Napolitano, a leader of the former Communist Party, now called the Democratic Party of the Left. He would be Italy's first Communist prime minister.

Minister Beniamino Andreatta, a Christian Democrat.

Early success in Mr. Scalfaro's general election since World War analysts said. Delay would invite political chaos and muffle the

The treaty is still subject to further review in the Commons, as well as the House of Lords, where rehels still vow to sabotage it. Only Britain and Denmark have

yet to ratify the treaty, which requires the endorsement of all 12 member nations to take effect. Mr. Major and other EC leaders agreed to the treaty in Maastricht in 1991. The treaty could still be scup-

nationwide referendum oext month, but public opinion polls suggest the Danes, who narrowly rejected the treaty in a ballot last summer, now seem willing to go along with it.

Like the British, the Danes demanded assurances that the treaty would not require them to adopt a European currency or surrender their sovereignty over defense or day the House of Commons ended immigration matters.

In his remarks, Mr. Major reiterated that he still wanted Britain to be "at the heart of Europe," as he first said two years ago, and argued there was much for the European Community to do on issues including migration, the environment. drugs, nuclear proliferation and protectionism.

But he described the idea of a centralized, federal Europe of 12 or more states as "a grandiose doodle." He also ridiculed opponents in Britain as people operating out of frustration - Frustration that we are no longer a world power frustration that nowhere is the nation-state fully sovereign, free to conduct its policies without con-

Pakistan a Casualty Of Cold War Debris

By Molly Moore and John Ward Anderson Washington Past Service

ISLAMABAD, Pakistan - During the Cold War, the United States pumped millions of dollars in weapons and training into Paki-stan, working with this country's intelligence service to back the guerrillas fighting communism in

Today the United States is threatening to brand Pakistan a terrorist state, attacking it as a rogue nuclear power and a haven for terrorists and drug smugglers.

A nation that once was a linch-pin of U.S. foreign policy has be-come a casualty of post-Cold War political realignments. Amid do-mestic political turmoil, Pakistan is struggling to cope with the refuse of a superpower battle; a gizt of weapons in the marketplace, large numbers of restless, combat-experienced foreign guerrillas, millions of Afghan refugees and an unbri-dled drug trade.

"The problems are enormous," said Shahayar Khan, Pakistan's secretary for foreign affairs. "We fought the Afghan war for 14 years, and now people who were commit-ted to our ade are suddenly seen as illains and branded as terrorists."

The plunge in Pakistani-U.S. re-lations illustrates what can happen in a poor country when it is no longer needed by a superpower. U.S. concerns that once were glossed over because of Pakistan's key role in battling communism have now gained prominence in U.S.-Pakistani relations.

The year after the Soviet withdrawal from Afghanistan, the Bush administration suspended military aid to Pakistan over U.S. allegations that Pakistan had developed ouclear weapons. Islamabad refused to forswear nuclear arms, noting that India had exploded e nuclear device.

U.S. officials say they are increasing diplomatic pressure and are no longer willing to overlook the country's hurgeoning drug

In recent months; the United States has warned that it is considering adding Pakistan to its international list of countries deemed to sponsor terrorism. Such action. would put Pakistan in the company of Libya, Cuba, Iran, Iraq, North Korea and Syria. The United States issued its

warning based on what U.S. officials said is evidence that Pakistan is aiding secessionists in two oeighboring Indian states, Kashmir and

In recent weeks, Pakistan has fig-ured, if circumstantially, in a rash of high-profile terrorist incidents. aly without entry permits, the Na-People who have come from, fled tional Guard reported Thursday.

to, trained in or had other ties to Pakistan have exopped up, sometimes in tenuous ways, in reports about bombings in Bombay and at the World Trade Center in New York, the shootings outside CIA headquarters in Langley, Virginia, and attacks on the police and tourFach !

ists in Egypt. "Pakistan is becoming the world's punching bag," said an American diplomat. Consigning Pakistan to the terrorist-state list. the diplomat said, could cause more problems than it would solve. "If they're put on the terrorist list, it could open up the floodgates.

A terrorist-state listing would cat off all aid from the United States, the World Bank and other internstional agencies - including that for the country's anti-parcetics programs, which rely almost entire ly on international funding. Patri an would lose all trade with the United States, its principal trading partner, which last year bought \$85 million in Pakistani goods.

U.S. and Pakistani officials said that declaring Pakistan e terrorist state could destabilize the region, worsening Pakistan's relations with India and forcing it into closer relations with its western neighbor, Iran. Such a move also could affect Pakistani domestic politics, enhancing the power of anti-Western

"The anti-American radicals will push us out of the government," said Akram Zaki, the Foreign Ministry secretary general, a moderate. Then they will say, If you say we are terrorists, then let's be terror-

■ Bhutto Spouse in Cabinet

The husband of former Prime Minister Benazir Bhutto, jailed for most of the last two years on various criminal charges, was sworn in Thursday as one of 17 new ministers in Pakistan's 5-day-old care-taker government, Reuters report-ed from Islamabad.

Asif Ali Zardari, 39, took the oath of office at the presidential palace two months after he was released on bail by a special antiterrorist court in Karachi.

Officials said 15 ministers were sworn in, swelling to 18 a caretaker cabinet that will run Pakistan while it prepares for general elections on July 14.

Tunisia Arrests Sumgglers

TUNIS - A Tunisian patrol hoat stopped a fishing boat after a two-hour chase and arrested 25 Moroccaus being snangeled into It-

• ...

Kohl and Balladur, at First Meeting, ITALY: Clash Over the World Trade Talks

BONN — Chancellor Helmut Kohl of Germany and the new French prime minister. Edouard Balladur, disagreed over stalled world trade talks on Thursday, but Mr. Kohl said the differences were only over

At their first meeting since Mr. Balladur's conserva-tive coalition took office, they agreed that close relations between their two countries would remain crucial to European unity.

The two leaders were speaking at around the same time as the Bundesbank, Germany's central bank, was announcing cuts in key lending rates in Frankfurt easing the way for other European countries to reduce their own rates.

Mr. Balladur expressed irritation at Germany's un-

willingness to support French subsidies to farmers, who have been wrecking markets and dumping fruit on highways around France to protest the proposed Taking oote of Mr. Kohl's troubles in trying to enroll Germany's army in peacekeeping missions without reawakening ghosts of the Nazi era, Mr.

Balladur asked for the same understanding for France. "We understand that Germany after its unification needs time to find its place in Europe and the world,"
Mr. Balladur said. "We are prepared to support that.
We wish that Germany for its part would take account of the interests of our country."

He said those interests included "agriculture, in particular, and more generally the GATT talks."

Mr. Kohl and Mr. Balladur made clear that the stalled Uruguay Round of trade talks held under GATT, the General Agreement on Tariffs and Trade, had been the most contentious issue in their talks. France has refused to accept the draft pact on agricultural trade that was reached in November be-

tween the European Community and the United States. It is widely seen as holding the key to concluding the Uruguay Round, now in its seventh year. Mr. Kohl said it was normal that there would be ouances of opinion, even among close friends.

"I believe we are both convinced that in view of the recessionary developments in our two economies, a successful conclusion to GATT is of great importance," he said. "We oeed GATT, the industrial nations and especially the Third World, but an ability to compromise is required."

Mr. Kohl said the GATT talks were not limited to farming, a reference to German irritation that progress in the much larger services sector was being held up by the farming dispute.

Mr. Balladur said France was not satisfied with the

current state of the GATT talks, He reportedly wanted to visit Germany just after his conservative alliance swept the Socialists out of office March 28, but Mr. Kohl was on vacation in Austria

and did not return until this week.

Nylon-66 yarn plant, Indonesia, 1993

(Reuters, AP)

Amato Resigns

Also named as contenders were the Senate president, Giovanni Spadolini, a Republican who held the post in 1981-82, and Budget

One outsider frequently cited vas Leopold Elia, president of the Constitutional Court and a Christian Democrat little known outside judicial and political circles.

search would shore up financial markets and smooth the path toward the country's most important

loud cry in the referendum for nange, they said. Mr. Scalfaro bimself has spoken against the dangers of opening a

power vacuum and is expected to make his decision in a few days.

(AFP, Reuters)

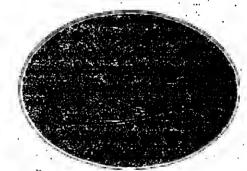
The treaty could still be scuppered if Danish voters said no in a certing with ruddy foreigners."







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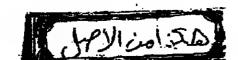
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Muslims and Croats Outdo Each Other With Latest Carnage

SANTICI. Bosnia-Herzegovina — The Croatian gummen missed a forlorn goat that pecked out from the ruins of a torched barn, but not a single house, the village mosque, the cows, the sheep or the three dozen villagers who once lived

The dead cows and sheep were still sprawled along narrow lanes in this "ethnically cleansed" Muslim village in central Bosnia, but the slaughtered villagers had been bur-ied by British troops assigned to a UN humanitarian aid beadquarters three kilometers away.

"Fifteen or 20 lobbed grenades through the front windows of Muslim houses," said Lieutenant Mark Jones, a British officer serving with the UN Protection Force in Bosnia.

Then, he said, the Croatian attackers "waited for the people to bolt out the door and shot them." Some bodies found on Wednesday outside houses in the village had broken limbs, apparently suf-fered when residents jumped from

Brazil's Voters **Reject Restoration** Of the Monarchy

New York Times Service RIO DE JANEIRO - Rejecting appeals to restore the country's 19th-century monarchy, Brazilians have voted to retain the system they borrowed from the United States 104 years ago: a presidential

But in a reflection of the enduring fascination with the Bragancas. Brazil's royal family, about 15 per-cent of voters, or 10 million people, apparently obeyed the monarchist command to "vote for the king."

Finals results are expected San-day. Surveys of voters leaving the polls on Wednesday indicated that Brazilians also rejected another optinn, a parliamentary system. In a plebiscite marked by apathy and abstention, many voters told interviewers that they voted only because they were required to by law. But instead of strengthening

Brazil's political system, the vote is expected to unleash a new period of. political instability for Latin America's largest nation. Brazil's \$450 billion economy — roughly the size of China's and Russia's — appears destined to face two more years of of strategic low growth and high inflation. junctions.

By Jonathan C. Randal upper floors to escape fires set to drive them out, he said.

British officers and UN officials

say the grisly scene was one of many throughout central Bonnia, as ferocious fighting between Cro-atian and Muslim forces in Bosnia's three-sided factional war con-

An estimated 250 people, mostly civilians, have been killed in six days of fighting, and militiamen on both sides have been responsible for atrocities and human rights abuses, UN officials say.

British UN troops stationed in the nearby city of Vitez, a focus of the Muslim-Croatian combat, say the killing has been as wanton as any in a year of savage Serbian-Muslim-Croatian warfare here.

Cedric Thomberry, civil affairs director of the UN Balkan peace mission, said that massacres and summary executions had been perpetrated by both the Muslims and the Croats, nominal allies in the war against the more powerful Serbian nationalist faction.

Such terror tactics have been common throughout the war and have been used with particularly brutal effect by Serbian nationalis forces as they overran more than 70 percent of Bosnia-Herzegovina, driving both Musiums and Croats from their homes.

Serious friction between the Muslims and the Croats, who share authority in Bosnia's embattled government, began to arise last auturn, which led to a series of clashes in central Bosnia that were quickly resolved with cease-fires.

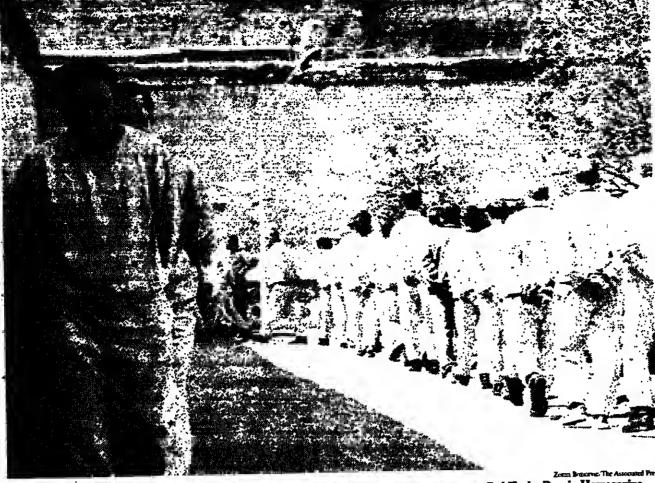
But Western analysts say that the latest fighting, concentrated around a number of towns and cities northwest of Sarajevo, has been far more intense and protracted as the two groups have apparently sought to secure territory they believe would be apportioned to them under terms of a UN-backed peace

proposal.

Significantly, the fighting has been centered around the mixed Muslim-Croatian towns of Vitez, Travnik, Zenica and Busovaca and along a proposed boundary between what the peace plan envisions as a Muslim-majority province and a Croat-majority

UN officials have been working almost around the clock to negotiate a halt to the fighting, but three successive cease-fires have collapsed immediately.
One officer noted that both sides

had significant forces in the region and seemed poised to seek control of strategic high ground and road



Captured Bosnian Serbian soldiers exercising on Thursday in a military prison in Muslim-controlled Tuzla, Bosnia-Herzegovina.

SERBS: In Bosnia, They Are Confused and Angry, but Still Unrepentant

them to Serbia — is worrisome. "We don't sleep," admitted Djuro Kokotovic, 60, a government worker in the town of Pale wearing camouflage fatigues and a week's growth of stubble. "We're very nervous about the bombing." He said his son had been killed right next to him as they patrolled in the hills over Saraje-

vo, the besieged capital. Compared with the towns around it, Bratunac has been relatively spared. Reaching it means a detour from the main road between Vlasenica and Zvornik across a 30-kilometer stretch past villages in which every house has been burned or blasted away. Some of the villages were Scrbian, some Muslim, but there is

not a single inhabitant. In Bratunac, the deaths of Serbs are reflected mainly in nbiquitous death notices the size of leaflets. Rimmed in black, each has a cross and a copy of a photograph — usually a handsome young man in his 20s — and they are plastered by the scores across deserted store windows. Town officials say 600 people from Bratunac have died in the past six months.

It is in this region that Mushim fighters car-

ried out many of their most effective raids and killed the greatest number of Serbs, moving from a warren of mountain bases. In one spectacular case, they took over a mine nearby and used it as a fortress for forays into neighboring villages, Serbs here say.

A soldier in a coffeehouse, who did not want to give his name, said the hatred ran so deep

that the Muslims would have to vacate Srebren-

ica, 10 kilometers south of here, where as many as 30,000 refugees are stranded with nothing but a slim United Nations presence.

"If the Muslims stay in Srebrenica," he said, "there will never be peace." He said his own village of Kravica had been attacked early one winter morning. "The Muslims wore white.
They were hard to spot against the snow. Even
Muslim women and children came, shouting and ululating. They slaughtered almost every-one. My mother escaped over the mountain, but my brother was killed."

Given the hatred, Serbs say, it is only to be expected that Serbian women and children have often poured into the street to stop the UN relief convoys bound along the single road from Belgrade to Srebrenica. "Nobody is giving us food," said one. "Why should they get it?"

A 1991 census showed that Muslims formed a majority of Bratunac's 12,000 people, but virtually all of them have left. The questinn of what drove the Muslims out is not one that people here are ready to answer, other than by saying that the Muslims decided voluntarily to go to Srebrenica.

Interviews during a four-day trip from Sarajevn to Srebrenica through the area that calls itself the Serbian Republic of Bosnia turned up a considerable paranoia and a line of reasoning that put the blame for the chain of violence on

In the face of overwhelming evidence and the accounts of UN officials, most people deny that many atrocities have occurred, attributing the reports to nefarious propaganda financed by

foreign countries. When they acknowledge that borrifie acts have been committed, they say they were a reaction to the unspeakable crimes

of the other side, ignored by the world.

Civilian leaders here appear convinced that the Muslims started the war. "The only way we could survive was to undertake an attack," says the mayor, Ljubo Simic.

Sitting in his living room and pouring glasses of plum brandy, with Belgrade television booming out a World War II documentary in the background, he continued: "The Serbs didn't want' war. This is the biggest mistake of all. There has been a big media campaign financed by the Arab states.

In a reference to Slavs who converted to Islam during the Ottoman occupation after the battle of Kosovo in 1389, he said, "We've always been here and the Muslims have only been here since the 15th century."

In reaching back into history to recall centuries of Turkish domination and brutality by Croatian fascists during World War II, Bosnian Serbs often speak as if their own nationalist

Tighters were simply redressing the balance.

Reports that Turkish planes are going to join NATO aircraft enforcing an air exclusion zone over Bosnia send people here into a frenzy. It completes the sense that they are being encircled, that the Serbs' age-old enemies from conflicts long over but not forgotten are lining up in overwhelm them and boss around a proud

They are the weak ones and the victims, and the Muslims, the Bosnian Serbs here say.

UN Hunts for Arms In Srebrenica After **Serbs Cite Holdouts**

Compiled by Our Staff From Dispatches SARAJEVO, Bosnia-Herzegovina - United Nations troops in Srebrenica made sporadie searches for weapons Thursday after Serbi-an leaders charged that Muslim troops there had not honored a plan in hand over all armaments. Croatian forces battled fiercely for

In central Bosnia, Muslim and territory on Thursday and UN peacekeepers acknowledged that they were unable to stop the fight-ing, which has killed at least 250 people, mostly civilians, in the past

Commander Barry Frewer, a UN Protection Force spokesman, declined to give the number of arms surrendered by the Srebrenica Muslims but said it was more than the 30 reported by the chief of staff of Bosnian Serbian forces, General Manoilo Milovanovic

General Milovanovic said Thursday that "the Muslims have surrendered a ridiculous quantity of arms, which for the most part are old and useless."

Commander Frewer acknowledged that at least some of the weapons surrendered in Canadian peacekeepers for destruction were antiquated" and "rusted."

UN officials said that a ceasefire in Srebrenica was holding. More than 20,000 refugees are trapped in the town, which was a Muslim guerrilla stronghold until a Serbian offensive forced its virtual surrender under UN protection last

In Zagreb, Croatia, the commander of UN peacekeeping forces in the former Yugoslavia said that the 145 Canadian peacekeepers in Srebrenica would use force if necessary to defend the town if it was

"The order is that they protect this demilitarized zone as peacekeepers," said the commander, Lieutenant General Lars-Erie Wahlgren. "That means that if somebody tries to enter it with force, they will use force in self-

In the Muslim-Croatian conflict in central Bosnia, fighting comin-ued around the Muslim-held town nf Vitez, threatening supplies of aid to the capital, Sarajevo.

The struggle for disputed towns and villages posed a fresh threat to a UN-sponsored peace plan for

The plan faces a critical test in the self-proclaimed Bosnian Serbian parliament on Friday, when dominant hard-line legislators will push for its final rejection, although this will activate tough new

sanctions against the Serb-led rump state of Yugoslavia.

Muslim-controlled Sarajevo radio reported that Croatian forces had captured the town of Vares, 35 kilometers (20 miles) north of Sarajevo. The radio also accused the Croats of shelling Muslim posi-tions around Kiseljak to the west of

The demilitarization of Srebrenica began Sunday, and General Wahlgren announced late Wednesday that it had been accomplished. But General Milovanovie insisted that Muslim units in the enclave had at least 17,000 modern weap-

Commander Frewer said he had not received any reports of resis-tance to the search for bidden arms, which the Canadians are carrying out in conjunction with haison teams from both sides.

He reported some tank and small-arms fire outside Srebrenica hut said the demilitarized "core," four kilometers long and 1.5 kilometers wide, was calm.

Commander Frewer reported that the Serhs were still refusing Thursday to allow two platoons of Canadian soldiers, a total of 68 soldiers, to reinforce the 145 peacekeepers already in Srebrenica, or to

allow those there to be resupplied. On the question of wider Western involvement in the Balkans, the NATO secretary-general, Manifed Worner, said the United Nations should consider air strikes against

the Bosnian Serbs' forces. He said in an interview pub-lished in the London newspaper The Independent that "more decisive measures" were needed than the "no-flight" zone over Bosnia, which the 16-nation North Atlantie

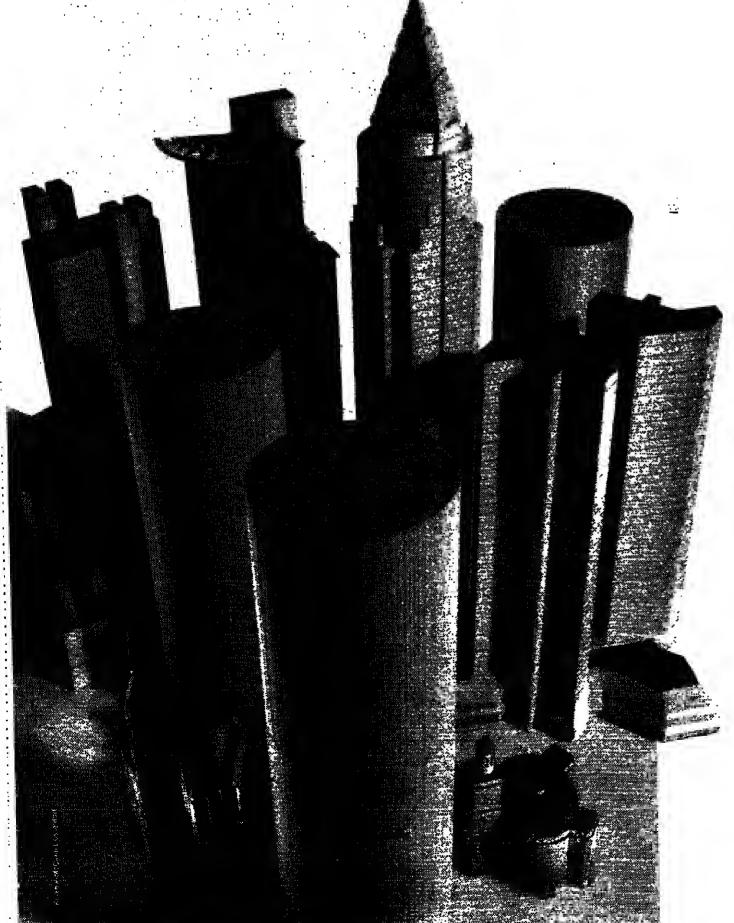
Treaty Organization is policing. He did not specify what actions should be taken, saying that was a matter for the UN Security Coun-

But he noted: "Lord Owen proposes even air strikes. If a man like ons him requests that, it deserves serious consideration by the United Nations." (AFP, Reuters)

India Blast Wounds 26

NEW DELHI — An explosion Thursday at the Surat railroad sta-tion in western India wounded at least 26 people, the Press Trust of India news agency reported.

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Herald Eribune.

Clinton and China

As China is demonstrating, you don't slave labor. More broadly, its government have to live in a democracy to understand continues to be one of the most repressive the art of vote-buying. The Chinese have in the world, with little regard for the hubeen laying out large amounts of money for American exports carefully chosen for the maximum possible political impact grain, airplanes, antomobiles, electronics. It is a well-calculated strategy to put pressure on President Bill Clinton as he approaches the crucial annual decision a mouth from now on trade with China.

By June 4, the president has to decide whether to extend most-favored-nation tariff treatment for another year to goods coming into the United States from China. If he refuses to grant the status, tariffs on Chinese goods will jump to prohibitive lev-

els and trade will nearly stop.

The growing trade with China raises deep and troubling questions. As in most other things. China refuses to play by the same rules as other countries. It wants unlimited access to the rich American market while barassing and discouraging American ex-ports to Chinese customers. America's trade between a flat cutoff of trade and the prevideficit with China, growing with great speed, is second only to its trade deficit with Japan.

means limited to trade. China sells nuclear gress who are now pushing him to warn technology and missiles to countries that are working to develop nuclear weapons. ignore the rules of the game.

Some of China's exports are made with

— THE WASHING.

man rights of its own people.

Some Americans - President George Bush was one —argue that more trade with the rest of the world will eventually induce China to become a more open society. But in recent years there has not been much evidence of progress. To the contrary, the weak American responses to the manifold Chinese violations during the Bush years seem chiefly to have convinced the Chinese government that it can afford to ignore protests from Washington as long as it keeps buying planes from Seattle, cars from Detroit and phones from California.

Soon legislation will be introduced once again — in both houses of Congress to set strict conditions on further trade with China. What happens next will depend on Mr. Clinton and the terms of his decision on most-favored status. A president has ous administration's flaccid toleration of all Chinese violations of international stan-But American objections are by no dards. It is Mr. Clinton's friends in Con-China clearly that it cannot continue to

-THE WASHINGTON POST.

Schools, Ten Years On

We report to the American people that meeting their states minimum competency while we can take justifiable pride in what our requirements, and test scores among minorschools and colleges have historically accomplished and contributed to the United States and the well-being of its people, the educational foundations of our society are presently being eroded by a rising tide of mediocrity that threatens our very future as a nation and a people. Those are the words that launched the reforms in American education during the past 10 years. The Nation at Risk report by the Commission on Excellence in Education, released in the spring of 1983, has had an unusual and enduring impact on the poliocs of public education. Like the Sputnik launch of a generation before, this document, rather than being filed and forgotten, had a galvanizing effect.

Now come the retrospectives, all with the same implicit or explicit question; Has anything changed since the 18 commissioners issued their stern warnings and sound recommendations? The answer is -did you doubt it? - yes and no.

classroom or on homework, of unqualified tendance and graduation standards, insti-

big rise in overall education spending. This basic-skills movement helped to raise pation, is now a national one as well. the floor, if not the ceiling. Most students are

ity students have been rising, although they continue to lag behind those of white students. Still, what the states did and are doing - many are preparing to set even higher standards — is not to be dismissed.

Less has been done about the cultural habits associated with schooling - the sixbour days, the 180-day school year, homework assignments, the low esteem in which teachers are held and so forth. While some (only some) of the silliness in curricula bas disappeared, the familiar patterns remain. Most students don't study terribly hard, and parents don't push. Communities are reluctant to lengthen either the day or the year. Ton few of the brightest aspire to teach, and too few schools of education have changed. State and local fiscal crises have not helped, but this set of problems is not primarily a function of budgets. It is a function of values.

Many of the indices that so alarmed the The commissioners complained of the commissioners 10 years ago continue to "curricular smorgasbord" in American high schools, of not enough time spent in the international comparisons, the stagnating Scholastic Aptitude Test scores, the necessiteachers and low salaries. The nation's gov- ty for remedial math courses at the fourernors listened. Most have strengthened at- year colleges, the high illiteracy rates. There are a few bright spots - one came the other tuted testing programs for students and day, with the rise of mathematics scores adopted on-pass, no-play policies for stu-deol athletics. Teachers' salaries have is that the post-1983 reforms, organic and soared, from an average of \$17,000 to sloppy and slow to take hold, are still being \$36,000 a year — the main reason for the put to the test. The best outcome so far has been this: Education, once a local preoccu-

-THE WASHINGTON POST.

Ignorance Is Dangerous

bonest people are in responding to the ques- not be permitted to matter at all. Fair, tion in a face-to-face interview even when condiscriminatory treatment ought to be guaranteed anonymity. And this latest surther right of all Americans, whether they vey questioned only relatively young men, from the ages of 20 through 39, before some

vi V

ti

may be aware of their sexual orientation. But the survey of more than 3,000 American males was conducted by a reputable institution, the Battelle Human Affairs Research Center in Seattle, published by the Alan Guttmacher Institute and financed by the National Institute of Child Health and Human Development, a federal agency. Its findings are roughly in line with other recent studies in America and abroad that found homosexuality rates in single digits.
What does it matter? In the political

realm, power depends partly on numbers,

In the latest sex survey of American so the new data may weaken the gay rights males, only 2 percent reported a homosex- movement just as it is struggling to lift the ual exprience in the past decade and only l ban against homosexuals in the military percent described themselves as exclusively head off laws in several states that would homosexual. That is a surprise. The 10 percent rate reported in 1948 by Alfred Kinsey has long been accepted. Head off laws in several states that would allow discrimination against homosexuals and press President Bill Clinton to back gay causes. But in terms of civil rights, the Of course, nobody knows for sure how size of the homosexual population should are a tiny group or a multitude.

The surprise generated by the new sex survey imderscores the natioo's desperate need for up-to-date knowledge about its sexual practices. The Kinsey report, published almost half a century ago, is too dated to be useful, and the attempts at follow-ups were quashed in recent Republican administrations. With AIDS and other sexually transmitted diseases on the rise and teenage pregnancy rending the social fabric in many cities, Mr. Clinton needs to press ahead with searching studies. Ignorance is dangerous.

-THE NEW YORK TIMES.

Other Comment

A U.S.-Japan 'Rebalancing'

"The Cold War partnership between our two countries is outdated." With those words, President Bill Clinton signaled what could be a historic shift in U.S.-Japan relations. In his first meeting with Prime Minister Kiichi Miyazawa, Mr. Clinton demanded a "rebalancing" of the economie relationship between the two nations.

The tension between the two leaders was paloable during their joint press conference in Washington last Friday. But there was also a refreshing new candor. A new openness should help smooth over the difficult process of addressing the longstanding asymmetry between the two nations' eco-

nomic and security relations. Mr. Clinton wants measurable results in bringing down the U.S. trade deficit with

Japan, now at \$49 billion.

Past efforts to open up the Japanese

market, not only to U.S. goods but to other exports, have had only limited success. New approaches are needed.

Mr. Clinton was blunt, demanding and to the point -all in marked contrast to the two previous administrations, which relied on security ties to cement the important bilateral relationship. The biggest danger of the new Clinton approach is that the United States could compromise its longstanding free-trade stance in favor of measures that could be too protectionist.

Mr. Miyazawa has done his best to put on the appearances of harmony. But the prime minister himself was unusually blunt in flatly rejecting a White House proposal that Tokyo commit to specific minimum targets for accepting more U.S. exports.

It looks as if relations with Japan will surely not be business as usual during the Clinton administracion.

- Los Angeles Times.

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OPINION

Never Again? Open Your Eyes!

WASHINGTON — "Never again!" The emphatic words echo and re-echo this week. Half a century after the Holocaust - on the 50th anniversary of the last gasp of the Warsaw Ghetto — statesman after statesman proclaims with fervor that "never again" must such a crime be tolerated by the civilized world, never again must 6 million Jews be gassed to death, never again

must genocide occur. Yet what are we bearing? Is this truly a proclamation of a moral imperative, or merely a pompous affirmation of hypocrisy? That depends on what we have learned from the scorching shame of the massacre of a defenseless people while the civilized worki watched passively.

If "Never again!" means only a commitment against the mechanical replaying of history, it does not mean much: History always reap-

pears in disguises.
"Never again!" will not bring back the dead. And will not even honor them. We can honor the dead only if their lonely deaths have shocked us all into a binding code of moral responsibility toward the liv-

moral responsibility toward the liv-ing who are facing mass murder, "ethnie cleansing" and mass rape. Everyone today is retroactively "Churchillian." We condemn Nev-ille Chamberlain for his appease-ment, we laud Winston Churchill for his foresight and his courage in making truly difficult choices in the face of evil. We identify with those few who decades ago did not propi-tiate criminals and kowtow to aggressors. We are all heroes when it

comes to the past.

But what does "Never again!" convey about the difficult choices we face today in Bosnia? After all, in Churchill's time it was not that easy to stand up and say that evil must be resisted. It was certainly more acceptable to argue that the issue was complex, the needed remedies entailed too many risks. But "peace in our time" cannot be bought by moral cowardice, now or then. In hindsight it lonks clear-cut; it was not then.

Today's equivalent of Chamberlain is the Vance-Owen yearlong rejection of the use of force to stop the killing. The dismissal of Churchill's passionate warnings as unsound is matched by the patronizing rejecBy Zbigniew Brzezinski

tion of Margaret Thatcher's call for action as "emotional."

The indifference to the slaughter

in the ghetto is mirrored in the passivity of the citizens who watch the agony of Srebrenica on television, and in the hypocrisy of evasive statesmen as they draft their "Never

again!" speeches.
Of course, there are "weighty" arguments against any form of Western intervention. The feud, we are told hy anonymous State Department experts, involves a deeply rooted historical conflict. Accordingly, the West should not intervene. That means, one must assume,

that "Never again!" should apply only to novel conflicts, ones that have no historical roots. Conveniently for the complacent, there are not too many of those. The feud, Defense Department

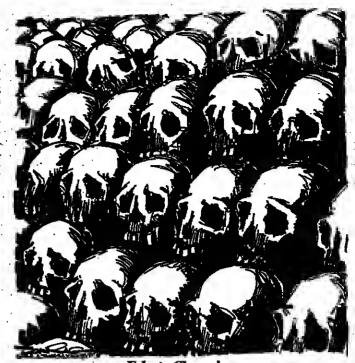
spokesmen tell us, does not involve U.S. national security interests. Nei-ther did the slaughter of the Jews,

some would have argued. Of course, national interests dictate large dethe use of force to defend justice and to assert morality.

It follows that bombing the aggressors, providing arms to the de-fenseless and truly enforcing rather than pretending to enforcethe no-flight zone is beyond the political courage and moral sensitivity of the West. As in the 1930s, Western statesmen are not "emotional," and President Slobodan Milosevic, as one of them said, "in his own way

also favors peace."
Still, we hear "Never again!" If these words do not command the conduct of the living, we insult the memory of those whose abandon-ment should have scarred a lesson into our souls.

The writer, national security adviser in the Carter administration, is author most recently of "Out of Control: Glo-bal Turmoil on the Eve of the 21st Ceraury." He contributed this com-



Ethnic Cleansing

A Leader With Moral Courage and Political Will?

LONDON — As a vast European tragedy unfolds—a tragedy unprecedented in 50 years—where is the Western political leadership that will halt this slaughter of the innocents?

Sanctions have not persuaded the Serbs to accept the Vance-Owen peace plan and honor a cease-fire. The case for Western intervention in Bosnia bas become overwhelming.

Margaret Thatcher may have been emotional

in calling for military intervention against Serbs, but she struck a chord with millions. Western leaders know that the Serbs began this conflict with a vast arsenal of modern weapons and a supply of ammunition sufficient for two years' fighting — more than 10 times as much as the Muslims have. They also know that the consequence of imposing an arms embargo equally upon the victims of aggression, the Bosnian Muslims, and on the Serbian aggressors — unprece-

ecnocide will continue. Nor is it just that women and children have become random victims of cross fire. There is abundant evidence that time and again atrocities have been deliberately inflicted on the civilian population, with little children being machine-gunned or bayoneted, old men shown no quarter

dented in United Nations history - is that the

By Winston S. Churchill The writer, grandson of the wartime prime minister, is a Conservative member of Parliament.

and women slaughtered or kept to be gang-raped

and women stanghtered or kept to be gang-raped by Serbian forces. Of course, all sides — Muslim, Croat and Serb — are guilty of aircoties. But overwhelmingly the perpetrators have been Ser-bian and the victims Muslim. So long as the United Nations policy of provid-ing no more than food and care packages contin-ues, requiring our troops to stand idly by while aircoties are committed, Serbs will remorselessly

overrun Muslim towns and enclaves. The grotesquely misnamed UN Protection Force, whose national contingents have done a magnificent job in bringing humanitarian aid and food and saving many thousands from starvation. has thus far been powerless to prevent Serhian forces from pursuing "ethnic cleansing" (This policy may change now that Canadian troops in Srebrenica densilitarized the town this week.)

Europeans and Americans are increasingly de-manding action. But what, their leaders ask, can be done? For the West to become embroiled with ground troops would be a disastrous mistake. But

no one is suggesting that. What we can do first and foremost, with the threat of withholding European Community and U.S. economic aid to Russia, is to bring Russia, which has close links with the Serbs, back into line on this issue. politicular

Second, the Serbian government and Bosnian Serbs must be given an ultimatum that unless they honor the cease-fire and accept the Vance-Owen plan, the West will lift the arms embargo on the Bosnian Muslims, and launch air strikes against military targets in Serbia and Serbian artillery positions in Bosnia.

Possibly this threat alone will be enough to

bring them to heel. But if not, the Gulf War showed us how "smart" weapons can achieve military feats unimagined a decade ago.

The West, with fighters and bombers stationed in Italy and the Adriatic, outside the range of

Serbian retaliacion, can dramatically alter the military situation on the ground and help decisively redress the balance.

It is time for the West - with the European Community for once in the lead, as this is our special responsibility — to decisively halt the massacre of Muslims. All that is required is moral courage and political will.

The New York Times.

Italy: They Will Clean Up Their Acts, but Probably Not Much

By Leslie H. Gelb

ROME - "Non cambia niente."
the street veodor answered when asked what would happen now that Italians have overwhelmingly voted to reform their political system. 'Nothing is changed.'

rus was a dolerul, overly narsa and cynical judgment on this week's historic vote to cut down Italy's volatile 14-party system to about four parties and make government more accountable, more efficient and more honest. But it was understandable among a people long plagued by massive polit-

The referendum, coupled with the 1.500 investigations and trials under way oo official thievery, will force Italian politicians to clean up their act - but probably oot that much. What we have here is lots of courageous judicial theater and profound voter protest, oot a revolution. For a

revolution, you need revolution.

Many here would like to believe that they have revolutionized politics. But they have merely discredited the old order, with little preparation for a new one. They have chopped off the heads of the old established parties without destroying the parties them-selves. And they have charged ahead to reform politics with little concern for reforming policies.

"I would say this to the reformers, who have won a good victory," said Giuliano Amato, the Socialist prime minister, feet up on the coffee table in

his baroque office. "Please tell me what you will do now. How will you reform the welfare state? What will

be your fiscal policy?"
What nothers the talenced Mr. Amato - who seems unlikely to keep his office - and other good heads is that the new parties emerging from the righteous rubble of reform will probably be merely larger versions of the old ones, still trapped by the need to form clumsy coalitions in order to how to fix the nation's mounting ills.

When and if Parliament writes new voting rules, four groups are likely to enter the lists. First and foremost will be the Christian Democrats, who have run the country for most of the last 50 years. Many of their leaders and supporters are among the more than 100 members of Parliament, bureaucrats and top industrialists now under criminal investigation for bribery.

The party is discredited and lacks a policy focus, but still has steady support in the South. Second comes the party of the left, mainly Socialists and moderate ex-Communists. They have a small base of workers, as well as a large share of accused criminals. They seem destined for the devastating electoral fate of their French counterparts.

League, headed by Umberto Bossi, a fiery demagogue who preaches ex-treme federalism. With the backing of owners of small and medium-sized business and yuppies, he wants to separate the rich North from the rest of the country. It is far from clear that he can ever win more than about 15 percent of the national vote, but he is trying to expand his base. He is clever and dangerously unpredictable.

This leaves political space for a burth party, which its aspiring founders call the Democratic Alliance. Led very loosely by Mario well for Italians who yearn for good

Segni, a former Christian Democrat, it provided the backbone behind this week's vote. Asked to explain what kind of new system he had in mind, Mr. Segoi replied: "I can't say what it will be like, but it will be different." very tew democratic movements set up for the express purpose of electoral reform have ever established themselves as political parties. Like Ross Perot's minions, they exist mainly to advocate reform. After their reforms have been achieved, or when they realize that real reform is

This party lineup does not augur portant is changed.

government fit to run the world's fifth-largest economy.
But there can be oo revolution without upheaval. And so far the basically conservative Italians have stopped well short of that. Either mere is more to come, which seems unlikely, or the cynical street vendor and the wise Mr. Amato are right, and little will change.

As in Giuseppe di Lampedasa's novel "The Leopard," which Italians are so fond of citing, leaders often appear to change everything

like drops in gross domestic product

and sleep rises in unemployment since 1990. Surely the West has a

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Russia: Food From the East Europeans

WASHINGTON — As the U.S. government considers what kind of aid to the former Soviet republics, food mevitably — and correctly — will figure in the plans. To make sure that the most food is sent at the cheapest price, America should probably send not U.S. produce but food from Russia's neighbors, the

countries of Eastern Europe. Right now Eastern Europe is suffering from overproduction in agriculture. The markets of the European By Fred Martin

Eastern Europe used to rely on — Russia and its fellow former Sovier republics — has collapsed. Today most Hungarian dairy man-ufacturers are bankrupt or near

land's farmers are among the most unhappy constituents of that counneed for the devastating electoral community are largely closed to try's post-Communist governments.

Eastern Europe (a major problem in the region, Pastern Europe Third will be the new Northern its own right), and the market that try's post-Communist governments.

Across the region, Fastern Europe

stake in economic prosperity in the region and in the new democracies that depend on it. Buying food from Eastern Europe would give a powerbankruptcy. Hungary's poultry in-dustry is being reorganized, with a shakeout fibely resulting in vasity ful boost to these economics. The fewer companies and employees. Po-

effect might be only transitory, but these countries are themselves in a critical transition, right now.

East European food would be cheaper to send than food from the West, not only because commodity prices are lower in Eastern Europe but also because the distance to the newly independent states is shorter. In sending U.S. food to Russia, the single most expensive item is the cost

(I should note that I have a commercial as well as a policy interest in this idea, inasmuch as my firm led the buyout of Hungary's largest wholesaler of food last year and is among U.S. firms pursting other food-sector deals in the region.)

The problem with the idea is that it does nothing for the U.S. merchant marine or farmers. The question, I suppose, is: Have things become serious enough that we see the need for structuring at least part of foreign assistance strictly around the ments of the assistance rather than around the needs of constituent members of the donor country?

The writer is president of the Bancroft Group, an international investment and consulting firm. He contributed this

America: Clinton Should Stress His Big Themes of transportation. By E. J. Dionne Jr. way to do that is to move attention

WASHINGTON — When American politics goes well, there is a clear connection between what pol-tticians in Washington are talking about and what the country is worried about. The link does not have to be perfect, but the scale of the political discussion ought to match the size of the problems that voters bave

identified as important. It was thus striking last weekend that while Americans were transfixed by the verdict in the Rodney King trial and the aggravation of the na-tion's racial divisions, Washington was arguing about a few billion dol-lars in President Bill Clinton's stimu-

lus — or "jobs" — program.

In fairness, the plan does omnain some money for the cioes, for summer jobs for poor kids, and for immu-nizing children. It is disturbing that critics of Mr. Clinton's proposal seem most likely to find "pork" in the pro-grams designed for big cities. Some-how this criticism is not applied as vigorously to subsidies for those who use Western lands - hardly a group

that qualifies as "truly needy."

But no one on either side of the stimulus debate pretends that this bill or this battle comes even close to reaching the underlying problems of the economy, of the cities or the sub-urbs, of the middle class or the poor. The issue here is not that Washington should spend all its time worrying about just the cities or just racial tensions. The trouble is that, for now, Washington seems transfixed by a narrowly partisan battle whose resolution will have only the most mar-

ginal impact on the country. That is especially bad news for the president, and it helps explain the dips in his poll ratings and the downward movement in the topsy-turvy market in Bill Clinton futures, traded exclusively by the political classes. The wild fluctuations in Clintonology should not themselves be trou-

blesome for a man who has been

written off so many times. What

should trouble Mr. Clinton is the

extent to which he has let the stimu-

lus fight bog him down in an insider game. As a result, be has let the country lose sight of larger purposes. This is bad even for the economic plan. Public support for the proposal will not be built from the details such as whether the federal government should invest in some swimming pools - but from a more general sense that Mr. Clinton wants to put it during his campaign. move America in the right direction And where is that? Through all the

four objectives from which he has never wavered. They are large goals. He has pledged to restore popular faith in the government's ability to make people's lives better by helping them improve their job prospects and guaranteeing them health insurance. He has said he wants to ease the economic mequalities that grew in the 1980s. He has spoken of the urgency of healing the country's racial divi-sions. And he has proposed to reinvent liberalism by emphasizing themes such as personal and family responsi-

adjustments in his positions in the last two years, Mr. Clinton laid ont at least

bility, a critique of bureaucracy and support for social policies that promote self-reliance. These goals are intertwined and di-rectly relevant to the crisis of which Los Angeles has become a symbol. Creating more jobs with middle class incomes would reduce inequalities and calm bitter racial feelings. Social pro-grams emphasizing self-sufficiency and a reduction in the rates of crime and family breakdown would com-mand broad support and also improve

the lives of the poor.

Mr. Clinton should not be afraid to say that these goals will be hard to achieve. In the process, he would do well to challenge other easy assump-tions. It is easy, for example, to criti-cize an "ideology of victimization" among African-Americans, But how could African-Americans not feel vic-

timized by racism when they watched the tape of Rodney King's beating? Thanks to federal prosecutors and a discerning jury, the verdict last Sat-urday provided a satisfactory out-come. But the angers, frustrations and fears that arose on all sides in Los Angeles after last year's rioting should be taken as a warning — a "fire bell in the night," as Mr. Clinton

Similarly, it is easy for conservaoves to speak of "empowerment" and "entrepreneurship" as offering fixes for the inner city. But who on the right (besides Jack Kemp) is really committed to financing programs to these ends, and why has the market, which conservatives (Mr. Kemp included) so extol, failed in the inner city? And, yes, it is easy for some liberals and some African-American politi-

cians to blame the inner city m white racism, indifference, selfishness. But where does that get us? The truth is that most African-Americans are emphatically not caught up in "cy-cles of dependency." In the face of discrimination, they have sezzed op-portunities. A view that speaks only of

portunities. A view that speaks only of a pervasive racism plays down these achievements and ignores the links that must be forged between social action and personal responsibility. The visionary Bill Cinton who appears on the scene periodically has been willing to speak to these issues and risk making both liberals and conservatives mad. The president as Mr. Empathy can win friends; only Mr. Courage can galvanize the country.

Courage can galvanize the country.

The campaign's famous dictum,
"It's the economy, stupid," was designed for the sensible purpose of reminding Clinton hands which issue was number one for the voters. That admonition could now become a straitiacket if it is translated into "It's. the economic plan, stupid." Of course Mr. Clinton needs to get his economic plan passed. But the best

away from the Bill Clinton-Bob Dole cat fight, away from the desultory details of congressional politics.

And the battle cannot be just about the deficit. The Republicans (oow that they are out of power) and Ross

Perot will always be able to out-deficit Mr. Clinton and the Democrats. Ronald Reagan's 1981 budget victories have been taken as a model by Mr. Clinton's aides, and one Clinton adviser argues that the central lesson taught by Mr. Reagan was to sweep aside insiderism with big themes. "Congress was impressed with Reagan because of how he played the country, not how he played them." said this adviser. The country wants to play for more stimulating stakes. The Washington Post.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

comment to The Washington Post.

1893: A Better Rifle?

LONDON —A new automatic mag-azine rifle, which is the joint invenazine fine, which is the joint invention of Captain Herbert Woodgate, of the South Wales Borderers, and Mr. William Griffiths, is to be tested tomorrow [April 24]. This rifle is capable of discharging some seven shots in two seconds, but the inventors derive that its chief were liventors derived. tors claim that its chief ment lies in the fact that it is not necessary to move it from the shoulder, and thus a greater accuracy of aim is the result.

1918: Thank Heaven!"

WASHINGTON - Ex-President Roosevelt has published a remarkable article entitled "Thank Heaven!" in which he expresses his pleasure at seeing "America's little army on the front placed entirely at the disposition of the French and British commanders, to he employed in any useful way in the terrible battle now being fought. Let us thank Heaven that American soldiers are going to

fight in the great battle against the bestial enemy of America and of the world. Every American, born or yet to be born, will have contracted an eternal debt toward these men."

1943: The Church's Role LONDON - [From our New York

LONDON — [From our New York edition:] A strongly worded manifesto attacking Dr. William Gordon Temple, Archbishop of Canterbury, for persistent intervention" by the Church in political affairs and protesting against "attempts to use the Church for political ends" has been sent by a body of Church of England members. A letter to the Archbishop said: "Your grace's action is gravely." said: "Your grace's action is gravely imperling the cause of unity among churchmen. We believe that the duty churchmen. We believe that the duty of the Church is not the preaching of a planned economy but the spining in generation of the multitude, long neglected, and now again being tragically frustrated by preoccupation of somany of the Church's leaders with social and economic questions.

OPINION

The Chairman — ZZZZZ — Is Concerned

WASHINGTON - Occasion-ally a speech is written of such apparently stopelying dullness that it rates the accolade "MEGO of the Year" (MEGO is the acronym for "My eyes glaze over.")

This year's award - a half-lidded eyeball on a field of Z's goes to Alan Greenspan, Federal Reserve chairman, for his speech this week to the Economic Club of New York. Its stirring title was "Remarks," a come-on to become comatose.

You remember Alan, whose mournful comitenance the cameras caught sitting next to the first lady io the balcony during the president's inaugural address. I don't read any diminution of

Fed independence into that; he thought he was going to sit way back in the Executive Box next to Alice Rivlin or some other functionary, and oobody told him he would be presented with the A-6 ticket in the front row inviting him to televised hand-holding with Hillary.

Mr. Greenspan's topic was inflation. At first, he acted noworried: "The inflationary pressures that so dominated the economic events of most of the last quartercentury appear largely, though oot as yet wholly, subdued."

But then he wondered, in Fedchairmanese, why long-term interest rates, although at the lowest level in 20 years, did not fully "reflect the benign view of longterm inflation" of a generation ago. This led to some really fervent rhetoric: "It is an open question whether we have learned enough to skirt the dangers of budgetary and monetary excess that have triggered past episodes of debilitating inflation."

What he means, I think, is that the inflation premium built into the price of long-term bonds used to be I or 2 percent, and is now 4 percent. That curvaceous "yield curve" (out a description of Rosie Scenario's voluptuous hip) shows that investors still suspect that the government is oot serious about holding down deficits and stopping inflation.

He is worried that if the political system does not cut deficits, preferably by reducing the growth of spending rather than by taxatioo, the whole hurden of fighting inflation will fall on the central bank. This would require the high interest rates triggering recessions that infuriate voters which might cause a future Fed to cave in and print money like mad.

That sets up the key question: Is inflation on the way? The postelection revelation of President a bonanza for the "bond ghouls"

By William Safire

the deficit (good for bonds) or reignite recession (bad for everybody but bondholders). Mr. Greenspan brushes aside the recent firming in some materi-

als prices" (translation: lumber is skyrocketing) and blames the weather for "the recent firming of wages" (overtime is way np). So long as banks are reductant to lend, Clinton tax plan is inflationary.

"It is difficult to envision inflation
3. Labor, which delivered for

ary pressures intensifying ... "So we can relax? Nope. "We need to be especially vigilant not to be mesmerized," he warns, "by the current tranquillity of the inflationary environment." Elationary environment

consumers must pay. O.K., let's help the chairman -

new mandatory health benefits to cover tens of millions of conworkthat new taxes will either reduce who in his dull way makes an ers, you add to costs and prices. 5. The world economy is pulling

out of the dumps, as America's own has been; when plants oper-are at higher capacity, up go producer prices 2. Whether it's a buck on a pack of cigarettes or a nickel on a can of

The only thing that could stop such cost-push inflation, if the Clioton ecocomic plan goes through, is for the tax increases to trigger the Triple Dip. That pros-pect is welcomed only by bond ghouls and ballot ghouls.

Excuse me, usher, I thought I'd be sitting back in the 2 percent row of the Executive Box, but what's this oumber on my ricket? Four percent? Nobody told me ...

A Middling American Report Card

4. When you sock business with

environmentalists; that adds to

costs to be passed on to consumers.

beer, or an energy tax or national

sales tax that pushes up the price

of every product and service, the

Clinton, wants a 20 percent in-

crease in the minimum wage, spe-

cial job protection for strikers and

protection from foreign production - all of which raises the price

OS ANGELES — 1 am one of the generation of Americans who were urged to eat their vege-tables hy mothers saying. Think of the poor, starving children in Europe." A child of the 1950s, I was thus surprised when I first saw Europe and there were no

starving children in sight. Years later, when I lived in Europe. I was astonished to find myself occasionally harboring the thought that perhaps people in

A new quality-of-life survey gives the United States an A in Wealth but a D in Leisure Time and only a B in Climbing the Ladder.

France, Germany and Italy might actually live better than we Americans do. That's practically trea-son for folks raised to declare that the Pursuit of Happiness was practically a constitutional right. Jonathon Peterson of the Los Angeles Times apparently thought about that, too. And he did something about it; collecting statistics and impressions around the world to try to compare the quality of life in the United States with life in

other developed countries. Leaving aside certain oil-pro-ducing sheikhdoms that hire the U.S. military to fight their wars, be found that Americans are the richest people in the world. On paper. The United States has the world's highest gross domestic product per capita. Closest on that score are the Canadians and

By Richard Reeves

percent of what each American does. An American has to work only 20 minutes to earn enough to buy a Big Mac and a large order of fries, tying the United States with Switzerland for best in the world. So the United States leads in the category Mr. Peterson calls Wealth. It is also way ahead in

Things. Almost 85 percent of U.S. households own microwave ovens and 69 percent have videocassette recorders. (I realized right there that something is wrong with me. I have oeither.) Only 67 percent of the Japanese, who make the things, have VCRs.

But then Americans begin to fade. The Times defines happiness as a warm report card. The United States had the A's in Wealth and Things, but a D in Leisure Time, C-minus in Poverty and Sharing the Riches, Cin Housing and Jobs for Everyone, C-plus in Health, B in Climbing the Ladder, and B-plus in Satisfaction.

Leisure is the first category an American ootices abroad because most people have more time off work. The average American gets 20 paid holidays a year. The average German gets 40. Belgians get 38.5. Austrians and Spaniards get 38, the French get 36.5, Swedes get 36 and Greeks get 35.

Rich as we Americans are, we share very little. Half of all aftertax earnings in the United States go to the top I percent of the people. Perhaps you can relate to this statistic: American chief executives make 160 times as much as the average pay of their em-ployees. In Japan, the figure is 16.

The housing grade seems too a bonanza for the "bond ghouls"

Germans. Each critizen of those because U.S. home-buying patterns are so skewed by prices in

the better oeighborhoods of Los Angeles and New York and other cities that are out of the reach of all but the wealthiest Americans. On average, an American can buy a home with four years wages. compared with six years in Japan. I was shocked, too, by the Climbing the Ladder rating. Opportunity, after all, is what Ameri-

ca is supposed to be about. But it seems now that Americans' numbers are dropping compared with other societies; although more Americans are on their way up the ladder, more are also on the way down in these downsizing days.

Health, of course, is the nation's big pain. Americans spend 13.4 percent of earnings for health care, compared to about 8.5 percent by the citizens of other developed oations. Yet Americans' life expectancy is less than the figure for every other country mentioned here. If you separate American whites and blacks, however, the whites have as long a life expectancy as anyone on earth, but American blacks do oot - which tells you something else about life in the U.S.A. There is the same pattern in infant mortality, which, overall, is higher (that is, worse) than in almost every other developed country.

So, are Americans happy? Pretty much — 73 percent say they are satisfied with their lives. That puts them eighth on the list, behind Iceland, Sweden, the Netherlands, Denmark, Northern Ireland, Nor-way and Ireland, But Americans are ahead of Japan in life satisfaction. The Japanese rank 21st.

I guess you would expect that last ranking, because the Japanese work so hard and long. As do Americans. Is it possible that there's more to life than money? Universal Press Syndicate.

Back at School No. 5, a Mystery Solved

WASHINGTON — When I was 10, my brother and I attended Moscow Special School No. 5. This was 1977, late in the Brezhnev era; it was a time when politics came before arithmetic and when No. 5 was known as one of the three most exclusive special language schools in Moscow. Many of our schoolmates were the children of Soviet diplomats and high government officials.

Some months ago, I set out on a personal journey. I went back to Moscow and contacted classmates, teachers and the principal to find out how a group of 22- and 23-year-olds educated to join the old Soviet elite are adjusting to the new, Yeltsin-era Russia, Many of the younger generation, I found, are doing well finan-cially. But no one is making plans. When questions about the future were posed, all fell silent. I wonder if in meeting my old classmates I was meeting Russia's real future. Take Yulya Markova. When I saw her last,

she was a sharp-faced schoolgirl. Her expression has softened, perhaps in contemplation of motherhood. Yulya graduated in engineer-ing, and her husband works as an auto mechanic at a private firm.

We sit on a bench near Pushkin Square, near the center of Moscow, where Yulya tells me she plans to take at least a year's maternity leave. She is worned, though, "Legally, they can't fire you as long as you're on leave. But i you take more than a year, you might find your job gone right after you return." Patting her pregnant belly, she says, "Here, if you're over 21 and not married, you're an old maid." Indeed, about two-thirds of the girls in our class are already married. Most of the boys have waited, partly because of obligatory

two-year military service.

Five of the boys in a graduating class of 32 are now at the Moscow State Institute of International Relations. Kolya Zorin will be a second-year student this fall in the international law department. As in grade school, he is slight and very pale, which comes from a starchy diet and long, sunless winters. His monthly stipend as a student is only 900 rubles per month (about \$1.50 at the current exchange rate), but during the school year, Kolya says, he and most of his classmates earned pocket money through financial dealings such as trading hard currency with foreign students. With a degree in economics, foreign journalism, international relations or law, most graduates of the school head toward international careers.

The group seems singularly uninterested in the political changes raging around them. All voted for Boris Yeltsin in June 1990, but have since given up on who's replacing whom. "During the coup was the last time we paid attention to politics," said Dasha Sinyaeva, a student at a polygraphics institute. Since August 1991, she says, it has become clear that the same old people are in power; little has changed.

The one classmate I have stayed in touch

with over the years is Irina Borisova; we shared a desk in second grade. Irina, who suffers from juvenile diabetes, gave birth to a son last year. High prices and little variety make it impossible for her to follow a lowsugar diet, and although she is two years my junior, at 22 she appears much older.

Irina, along with her son, husband, mother

and grandmother, live on her mother's salary as a computer programmer (3,000 rubles per By Nina Klose

month) and two student stipends, leaving them far below the poverty line. Her husband, Mi-sha, worked at McDonald's last summer on his vacation from the Bauman Institute, where he studies electronics. But graduation and a fulltime job are 18 months away. Iring has been unable to work, what with her toddler and her computer programming studies. She would like to have more children but says it is too expensive. "What if a child got sick? Even if we had the money, there's nowhere to buy medicine. We take everything a day at a time."

Still, they are getting by, thanks partly to vegetables from a small garden plot and apples picked in a nearby park.

Before my visit ended. I cleared up an old nystery: During the spring of my first year at

School No. 5, I invited several classmates to a

MEANWHILE

Valentine's Day party, planning to introduce six girls to paper doilies and chocolate hearts, American-style, All said they wanted to come. But on the day of the party, all six mysterious-ty had reasons why they couldn't.

"My grandmother's sick," said Lena.
"My mother says we're going to the country right after school," said Masha.
"I can't come either," said Zhuzha, the Hungarian girl, and burst into lears.

Now I know why. "I remember your expression when we all told you we couldn't go," Masha Rudobashta says. "You said, 'You're Russians and I'm American, and that's why you don't like me. Here's what really happened. When I asked my parents, they thought about it and said I could come to your party. The night before, I was all excited and couldn't go to sleep, so I

heard the phone call from our teacher. Nina

think of letting your daughter go to the American's house! Don't you know it could cause an international incident? She said an Amencan family could predispose a child toward giving away international secrets."

A visit to Nina Vasilievna fills in the missing piece. Now 69 and retired from School No. 5, Nina Vasilievna has not changed. Her voice is just as strong, with its slight Volga twang, and her smile just as warm.

She talked about how things used to be.
"How we all believed in it," she sighs. Back then, "everything was on a political basis. No class was complete, no matter how well you taught, unless there was something in it about

love for Learn and the party."

She recalls my class with fondness, and seems to know exactly what everyone is doing

now. Then I ask about my party.

"I don't remember the time, but if the girls remember it — it must have been a ruling from the directress. But not from her personally. The girls didn't understand then that it was all from above, that all our decisions were from above. To think of it! Such little girls! Everything was a political question back then. It was a difficult time."

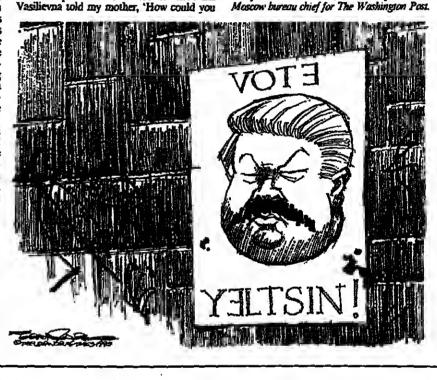
All the politics is gone now from Nina Vasilievna's classroom, which I visited. Instead of red stars and policical slegans, the walls are decorated with potted plants and pictures of animals. My brother's first-grade teacher down the hall was reluctant to remove the portrait of Lenin from her classroom. "It just broke my heart to take him down," Tamara Georgievna said, "but the children were throwing erasers at him, and I felt so bad I

For the older generation, habits die hard.

The writer, a graduate student at the Fletcher School of International Diplomacy at Tufts University in Medford, Massachusetts, lived in Mos-cow from 1977 to 1981, when her father was Moscow bureau chief for The Washington Post.

HEET

ac:



LETTERS TO THE EDITOR

Japan's Cars in Europe

Regarding "Man Who Built BMW Steps Down" (March 19): The article states that Japanese car companies "are moving aggressively into the European Community market, where they are setting up production facilities to get around quotas on imported cars." It is an oversimplification to say the aim is to "get around quotas."

Europe is the largest automobile market in the world. Japanese companies are oot alone in concluding that it is advantageous to design and manufacture cars in the markets where they will be sold.

Japanese companies take a long-

term view of their investments in Europe. The stated objective of Japanese producers in Europe is to become European companies, us-ing European technical expertise. engineers, designers, workers and suppliers, just as other non-EC automobile companies are doing. The plants are not "screwdriver factories" and their establishment is not a short-term policy to avoid essentially short-term problems.

T. IMAJO, General Director. Japan Automobile Manufacturers Association.

Lesson of Defiance

Regarding "Bosnia: A Record of Western Inanity and Cowardia (Opinion, April 8) by William Pfaff: At the end of his piece, Mr. Pfaff asks, "What will follow?" One answer appears in a headline on the front page of the same edition: "North Koreans Warn of War 'Clouds." After watching the Serbians thumb their noses at the European Community, the United Nations and the United States, the North Koreans must feel confident that they, too, can dery the world, and renege on nuclear treaties.

K. W. EMERSON.

A President's Priorities

Regarding "To Lead on Unruly World, Clinton Needs Success' (Opinion, April 12):

Leslie H. Gelb seems to have missed the point of President Bill Clinton's reason for being, and focuses on a questionable measure of a president's importance. Is John F. Kennedy really remembered today for Berlin? Richard Nixon was successful in China, but is he remembered for that? Does anyone equate Ronald Reagan with Grenada? And, of course, George Bush - it would seem to many that Saddam Hussein defined himself

more decisively in the end! On the contrary, any successes in foreign policy enjoyed by U.S. presidents since World War II have been ephemeral. It is debatable whether energies expended in pur-suing clusive diplomatic tri-

umphs" are worth the while. Histo-ry would seem to suggest that those leaders who "have defined themselves decisively and dramatically by their actions on the world stage" were not those who actively pursued foreign involvement, but those who had it thrust upon them.

Mr. Clinton was elected to solve, as the first priority, America's domestic economic problems. This is where his success will be truly measured and will be reflected in the results of the oext election. More than ever, the United States needs a leader who can restore the pride of the country -- not one who will pursue foreign policy for the sake

DAVID A ALLEN. Al Jubayl, Saudi Arabia.

A Ravaged Landscape

Regarding "Washington Should Get Out of the Sociology Business" (Opinion, April 15):

By equating social ills with cities, George F. Will reveals an uncharacteristic intellectual provincialism. The idea that cities are "pestilential" is a quaint superstition of early Romanticism that is no longer taken seriously anywhere except the United States. The result is that Americans have the ugliest cities, most banal suburbs and most ravaged landscape of any advanced country.

Mr. Will is right to assert that

the government should not be in the sociology business, but wrong when he claims that governmentsponsored social engineering only goes back to the 1960s. It began in the 1920s, when the federal government started to carry out what amounted to an unannounced but very real — strategy for deur-banization. Absurdly low gasoline prices, huge highway-building subsidies, easy home mortgages and car-oriented "urban renewal" schemes are only the most obvious ways in which the government has gone about reordering American society to suit the automotive industry, the highway building lobby

and Big Oil.

The result, of course, is suburbia - that "asylum for the preservation of illusion," as Lewis Mum-

ford called it. RICHARD SIGGINS.

Viewing vs. Reading

Regarding "Declare War on Television's Sick Infatuation With Violence" (Opinion, April 8) by George F. Will:

People who have grown up on television's false portrayal of liction-as-fact do not learn to distinguish fact from fiction in real life. Hence the frequent use of violence. Yet violence is only one social aberration caused by television. Consider TV's unrealistic portrayal of people (good-looking, mtelligent,

sinn, sexy, powerful, rich) com-pared with the average person. Few TV situations encourage acceptance of one's own faults or those of other people.
Televisioo reduces one's ability

to communicate, relying almost exclusively on excessive visual images. This is fine for commercials but it impairs the development of one's verbal and written communi-

And lobbying the television networks for responsible program-ming is the metaphorical equivalent of shouting down a well. Judicious parental attentioo is probably the most realistic solution. By far the best solution is to buy books instead of a TV set. WILLIAM H. BRAUN.

Friendly Computerland

Regarding "Here's to All My Pen Pals, Computerized and Human' (Meanwhile, April 2):

As a result of my above-mentioned article, a oumber of people have asked me if my use of a computer and a modem to communicate is oot costing me a fortune. On the contrary, it is cheaper than ei-

ther fax or postage stamps.
Internet, the academic and research oetwork system, is the cheapest but also the bardest to get access to and the most complicated. I will, therefore, limit myself to CompuServe.

I use CompuServe a great deal, and my bill never exceeds \$50 a month. The basic service costs \$8.95 a month. Among other things, this allows about 60 messages monthly. Using a forum, or conference, costs an additional 13 cents a minute: And there are communications costs, which vary from place to place. I pay 18 cents a minute.
The trick is not to pay while you're thinking. Read and write your messages before connecting to the central computer, then use special communications software to send and receive messages. I am seldom connected for more than

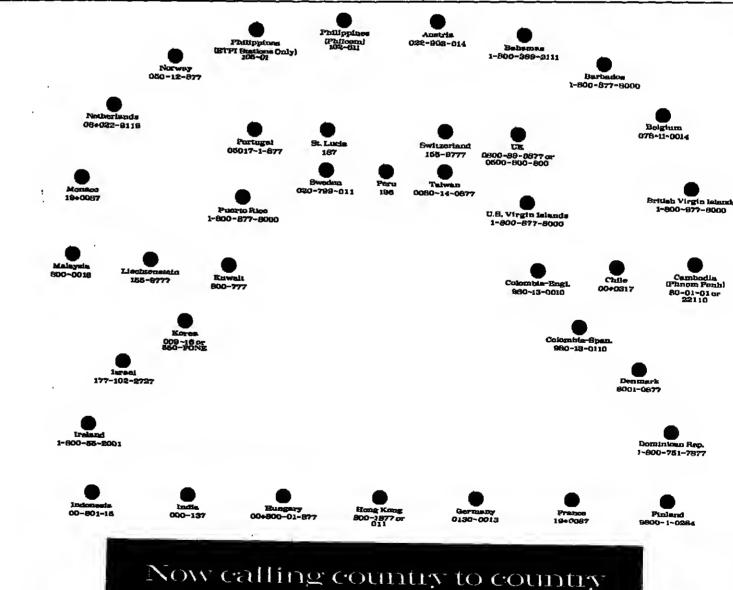
For people outside the United States, I recommend a program called TAPCIS, telephone (301) 387-4500, fax (301) 387-7322. For \$90, you receive membership in CompuServe, a communications program, and a step-by-step manual. Before buying, ask the people at TAPCIS what communications facilities are available to you and at what cost. If one of the arrangements CompuServe has made around the world is available to you, CompuServe will charge both its fees and communications charges to

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JOHN C. AUSLAND.



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National 1

7 Guilty of Attacking Tourists Sentenced in Egypt to Hang

Compiled by Our Staff From Dispatches CAIRO — An Egyptian military court on Thursday convicted 32 Muslim extremists of attacking foreign tourists and trying to over-throw the government. Seven were sentenced to be hanged. The panel of four judges acquit-

ted 17 others.
The defendants defiantly chanted anti-government slogans after Major General Mohammed

Wagdy Laithy, the chief judge, read

All were accused of plotting to

nizing a banned group, attacking civil servants and students: "This tourists to damage tourism and the economy, and illegal possession of case is not about thought, because freedom of thought is available to

Those condemned to death were also charged in connection with five gun and bomb attacks on tourists, including an assault in November on a hus carrying Germans. One foreigner was killed and nine others were wounded in the attacks.

There is no appeal except to presidential clemency.

General Laithy told the defendants, who included an architect, overthrow the government, orga-

currency earner, and the targeting of foreign tourists last year reduced the number of visitors by more than 50 percent. Before the sentences, a defen-dant, Hisham Abdel Zaher, acting as spokesman for the others. praised still unidentified gunmen who tried to assassinate Information Minister Mohammed Safwat

everyone. This is about taking Is-

of attacks by Muslim extremists

and the government clashes that have followed.

hand.
"Those who carried out the at-tack are heroes," said Mr. Abdel Zaher, who was sentenced to 15 "When the government closed the door to mediation, it opened the door to bullets and car bombs."

Sherif on Tuesday. The minister

suffered only an injury to his right

Uproar broke out in the court, which was ringed by armed soldiers, as the sentences were read

"Hosni Mnbarak, you coward,



agent of the Americans," the militants should. (AP, Reuters)

The sentencing of her brother by the military court elicited a scream from this Egyptian.

Rabin Says Attacks Will Not Halt Talks

Compiled by Our Staff From Dispatche

JERUSALEM - Prime Minister Yitzhak Rabin accused pro-Iranian militants in Lebanon on Thursday of trying to ruin the Middle East peace talks with rocket attacks against

Mr. Rabin said the attacks, which slightly wounded three women, would not goad Israel into boycotting the negotiations, which resume in Washington on Tuesday. "We are deter-mined to continue peace talks," he told Israeli

Singling out the Iran-backed Hezbollah movement, Mr. Rabin said that "like all ex-treme Islamic elements, it also has a political

first line on sectrons, neor shops in residential area. FFZS esilion

continuing the peace talks."

Mr. Rabin also said that the Arab agreement

to resume the talks would not spor new Israeli gestures. He ruled out reopening the occupied territories, which have been closed since a spate of Palestinian attacks on Israelis last month. Palestinian leaders opposed to the resump-

tion of the talks warned of an escalation of the resistance movement in the territories and of operations against Israel. The militant Islamic group Hamas, in a state-ent issued in Amman, Jordan, said Palestin-

ian participation in the negotiations was a serious mistake and called anew on the Palestinian delegates to quit the negotiations.

Syria, Jordan, Lebanon and the Palestine

goal, the main one being to foil all chances of Liberation Organization announced in Damas cus on Wednesday that the Arabs would attend the talks, which were suspended after Israel

Palestinian delegates, who fought the PLO decision until the last moment, are now waiting to see whether Israeli concessions promised by Washington justify their return to the talks. in the attacks, guerrillas sent dozens of Ka-

tyusha rockets into northern Israel and the southern Lebanon "security zone," the fiercest barrage since November. More than 20 rockets hit northern Israel early Thursday and four more hit the security

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(AP, Reuters, AFP)

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SPAIN

expelled 415 Palestinians to southern Lebanon in December, after accusing them of links to Muslim radical groups.

> "There is no one of his stature to fill his shoes as party leader." Mr. Kleynhans noted that the Conservative Party, which represents the views of I million to 2

political witch-hunt

whites, would have little hope of making a dent in a post-apartheid parliament once the nation's 30 million blacks are enfranchised The pressure will keep building

Treurnicht Dies,

By Paul Taylor

Washington Post Service
JOHANNESBURG — Andries

Treumicht, who founded South Af-

nica's Conservative Party 11 years

ago to fight political changes that

he feared would lead to the disman-

thing of apartheid, died Thursday

night from problems related to a heart bypass operation. His at age 72 comes at a volatile time in South Africa's political

transition, 12 days after the assassi-nation of the Communist Party

leader Chris Hani triggered inflam-

matory words and deeds from left

and right.

It also comes at a time of crisis

for the Conservative Party. Two of its most prominent members, Clive

Movement, though he shared their dream of a white homeland. His

One consequence of his death

may be to make the white right

more marginalized, militant and

dangerous, a process that appears

to he under way as the prospect of a

black-led government, expected

within a year, edges closer.
Treurnicht was a diplomat who

not been charged

Apartheid Stalwart

for it to move toward extraparlia mentary politics," he said.

Mr. Tremmicht, a minister in the Dutch Reformed Church, de-fended apartheid as the "moral" solution to the challenge of ethnic self-determination. He argued that South's Africa's diverse popula-tion, divided along the lines of race, ethnicity, language, culture and re-ligion, was in fact an amalgamation of nations more dissimilar than the

ations of Europe. "To force together such a large disparate people," he wrote in 1990, would "amount to a form of tyranny, the very opposition of democratic freedom."

Derby-Lewis, the party's represen-tative to a parliamentary body known as the President's Council, Though in later years he argued that ethnic and political self-deterand his wife, Gaye, an editor of the party's weekly newspaper, were taken into police custody this week mination should apply to blacks as well as whites, he first came to under suspicion of conspiring in public prominence in 1976 when, the murder of Mr. Hani. They have as a deputy minister for black edncation, he insisted that all black Like Mr. Hani, Mr. Treurnicht students learn the language of his people, Afrikaans. That policy prompted the Soweto school uprising of 1976. enjoyed vast esteem among his own hard-liners, and generally spent his credibility trying to channel their passions away from violent confrontation. He opposed the militancy of the white extremist groups such as the Afrikaner Resistance

In 1982, Mr. Treurnicht led a walkout of 22 members of Parliament from the governing National Party to protest plans by the prime ister at the time, Pieter W. Botha, plans to change the constitution and allow people of mixedrace and Indians to vote in parliamentary elections.

party denounced the murder of Mr. Hani and decried the government arrest of the Derby-Levis's as a The Conservative Party grew in influence during the 1980s and be-came the official parliamentary opposition in 1987. Many thought Mr. Treumicht might one day be-come president, but his party was soundly defeated by the National Party, led by Frederik W. de Klerk, in 1989.

had very clear views, but searched It suffered an even bigger set-back in 1992 when, despite growing for compromise," said Willem Kleynhans, a political analyst. anxiety among whites about the process of political change, Mr. de Klerk won, by a 2-1 margin, a whites-only referendum on whether to proceed with negotiations to end apartheid. million of the nation's 5 million

Herald Cribune.
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10,000 he manufacturing compenies in Eastern Germany recorded a 60 percent rise In productivity in 1992. The figure is set to grow anoth-er 30 percent this year, ac-cording to the authoritative Søddeuteche Zeltung. Manufacturing output grew by e healthy 5.5 percent in 1992; another 8 percent is expected for 1993.

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Eastern Germany'e upswing in production has generated some notable success stories as well as considerable costs. The world'e business press has been reporting on companies like ASI Computer, the Taiwanese-Hessian partnership that, through its facility in Thuringia, hopes to become Germany's largest and most profitable computer hardware producer; and on the international competition to acquire Germania Skitabrik and its Win-

ter Olympics-winning skis. The press has also covered the other side of this increase in productivity: the frequently wrenching, not always successful rationalizations and the extensive, expensive job-creation and

re-education programs set

up to help those who have

in Europe's business

community, visible evi-

dence of an upswing has

been the appearance of

shiny trade journals and

catalogues displaying the

weree of environmental

technology firms in Meck-

lenburg-West Pomerania,

industrial-fecility design

teams from Leipzig or vacu-um-based plastics-forming

machine builders in Chem-

These companies have

other cherecteristics in

common besides rapid

growth in productivity and

an aggressive outreach to

prospective clients. A typi-

cal manufacturing compa-

ny in Eastern Germany Is-

small, with less than 500

employees, and oriented

toward one particular mar-

According to Klaus von Dohnanyi, a prominent

Germen politicien end chairman of the superviso-

ry board of Lelpzig's Takraf AG, the viability of this pro-

file has been one of the key

discoveries of the privatiza-tion process being overseen by Germany's Treu-

ket segment.

lost their jobs.

throughout Europe and the United States. In 1972, the company was turned into VEB Berliner TT-Bahnen, e mini-Kombinat employing 800 people and charged with supplying toy trains to the entire East bloc. By 1991, the company had been reprivatized and

dren's playrooms and col-

lectore'

showceses

was in difficulty. Its markets In the East were gone and its top-heavy payroll was dragging it toward bank-ruptcy. Enter Mr. Parisel, who had learned of the company and its unique products. "A gauge that no one else was producing, e quality of detail no one else could offer," is how Mr. Parisel describes it.

During the second half of 1991, Mr. Parisel served as the company's chief executive, tashioning e new prod-uct line almed at Western merkets. TT-Behnen Zeuke, as the company was



Pianos from Leipzig: with the market. renamed, employed 80

people and was kept affoat with Treuhand credits. Encouraged by the positive reception given the products at various German and foreign trade fairs, Mr. Parisel purchased the company. Today, turnover has doubled and 20 people have been added to the

Mr. Parisel is not stopping there. TT has expanded to the U.S. market via a production agreement with compeny loceted in Bridgeport, Connecticut. "We're creating jobs in America, too," states Mr.

Parisel proudly. These ups and downs have been shared by many of Eastern Germany's man-ufacturing companies, and are responsible for many premature tidings of East German corporate failures.

DKK Scharfenstein (the manufacturer of the "ecological refrigerator"), MZ motorcycles, Pentecon cameras, the East German shipbuilding, bicycle manufacturing and computer industries and other current corporate headliners have all been on the critical list at some point in their four years in Eastern Germany's new free-market economy.

As Hero Brahms, vice president of the Treuhand, explains: "It often simply takes time - more time than management cares for

- for e new company to find the right tormula, the right structure for its markets. That's our job - to give our companies the time and the money they need to get on their feet."

Many of the more than 11,000 compenies the Treuhand has privatized were quickly snapped up by investors after a bit of corporate sprucing up; examples are the consumer goods, tourism and building-materials sectors. But other companies have taken years to make the transition to self-sufficiency.

Giving them those years, and the financial and managerial backup they require, is the job of the Treuhand's five "management KGs," or limited partnerships. In these ventures, the partners are a proven company doctor, who invests his expertise and time in turning eround his corporate charges, and the Treuhand, which supplies the operating capital. Each of the management KGs supervise between seven and 21 individual companies, with e total of 69 companies and 32,000 people currentincluded in the scheme These figures may al-

ready be out of date. Rapid progress toward profitability has made e number of management KG companies top candidates for privatization. One of them is Maschinenfabrik Halberstadt GmbH. Located In Saxony-Anhalt, this producer of large-scale diesel motors and compressors sew its turnover drop sharply during its first three years of operation, reaching e rock-bottom 18 million Deutsche marks (\$11 million) in 1992. Drawing on the expertise and financial resources of H.W. Urban GmbH & Co. management KG, the company has

come up with such new products as a natural gaspowered diesel engine ueed in cogeneration plants. The company proects 250 percent growth in turnover in 1993, with an edditional 50 percent growth - and profitability

predicted for 1994. Eastern Germany has long been a successful export region. Paced by several spectacular examples, East German companias have been moving into Western markets.

It was a natural for any headline: Successful East German company takes over activities of e struggling Western counterpart. in this case, the Eastern company was Eilenburger Chemiewerk AG, e Saxonybased chemicals producer, and part of the plastics production operations of H0ls AG (Mari) was what it acquired. The reason for El-lenburger's decision: the need for further production capacity so as to continue e 25 percent growth in turnover per year plus the chance to acquire an accepted trademark.

East German companies are expanding westward. While there have been e number of examples similar to Eilenburger's, more typical is Leipzig's Pumpen-und Geblaesewerk. This pump menufacturer has raised its rate of exports slightly - from 50 percent to 55 percent - over the past year, while increasing its shipments to the West eightfold. Main clients include such well-known names as BASF and Voest

Although most exports are in the mechanical englneering sector, Eastern Germany has also become a major supplier of such exotic goods as organic vegetables and grains. Some 100,000 hectares are now under "biological" cultivation in the region. Brauerel Colditz is re-

sponsible for another exot-

ic product. There is nothing unusual about the beer issuing from this Saxonybased brewer - just where it's sold. Riding an improbable wave of nostalgia for World War II - Colditz was a POW camp - Colditz beer is the newest hit in London, with the English market already accounting for 10 percent of the company's total sales.



Research and development is pleying a vital role in the expansion of East German industry.

AN EXECUTIVE VIEW OF THE TREUHAND'S FUTURE

fter e long and distinguished career in West German industry, Hero Brahms became vice president of the Treuhand's executive board in May 1991. Here he discusses the current and coming functions of the organization.

East German companies, often under the auspices of the Treuhand, are bringing entire ranges of new products and services to the Hannover Trade Fair. What do you envision coming out of the fair?

A key element will be the outcomes of the daily, faceto-face meetings taking place at the Treuhand's stand between the buyers working for Germany's largest companies and East German suppliers. These "eyes on" encounters with the companies' new products and services could create a sales impetus that would allow the target of 50 billion Deutsche marks [\$30 billion] in purchases of East German wares - a pledge made by an ad hoc coalition of Germany's major companies - to be realized by 1994, and not 1995 as originally planned

Comparing this year's fair with previous ones, what differences do you see in the perception of Treuhand companies by international exhibitors?

There used to be quite a bit of commiseration with the companies' struggles to restructure and modernize. That has now changed to the respect accorded to potential partners - or competitors. One new factor has been the worldwide recession. In uncertain times, our companies are currently profiting from the security provided by working with the Treuhand.

What will the Treuhand look like a year from now? We will have largely completed the privatization process. There will be a certain number of "management

KGs" [holding companies with private-sector management and capital funding from the Treuhand]; a few large-scale companies will still be in our portfolio. The departments responsible for industrial sectors and for marketing will have wound up their activities to a great extent. The departments administering the Treuhand's contracts with private investors and its real-estate holdings will have a new, larger scale of activities, with more areas of responsibility and personnel. The Treuhand's



Hero Brahms, vice president of the Treuhandanstatt's executive board.

nth h:

target date is January 1, 1995 - "independence day" for our various activities. From that point on, our various departments and companies will be self-managing opera-

And the Treuhand itself? Will some large-scale successor organization be created to assume its remaining responsibil-

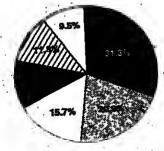
There has been some talk about creating an "Eastern Germany Industry Holding AG," an idea 1 regard as both unnecessary and out of tune with our era - in which we have learned the importance of decentralizing authority to smaller, efficient units. The work of supervising the handful of companies remaining under publicsector ownership in Eastern Germany and of monitoring the former Treuhand's various other activities could be handled by a [federal] finance ministry department, or something slightly larger in scope and powers. I favor e low-key approach.

EAST GERMAN PRIVATIZATION: THE STORY CONTINUES

- The Treuhand has privatized 11,234 companies, with
- 1,253 companies remaining to be privatized.

 Some 1.42 million jobs and 175.5 billion Deutsche marks (\$107 billion) in investment has been guaranteed
- as of March 1, 1993.
- Foreigners have purchased 577 companies from the Treuhand, guaranteeing 123,740 jobs and 17.4 billion DM in investment.
- Leading countries in terms of numbers of companies Switzerland, Austria and Britain.
- Leading countries in terms of investments guaranteed: France, United States and Britain
- Leading countries in terms of jobs guaranteed: France, Canada and Britain

PIECES OF THE EAST GERMAN INVESTMENT PIE



Some 115 billion Deutsche marks (\$70 billion) were invested in capital goods, production facilities and structures in Eastern Germany in 1992, up 35 percent over 1991. West German investors, unsurprisingly, led the pack, and more than 10 percent came from residential property owners.

"Privatization is actually e bit of a misnomer," says Mr. von Dohnanyi. "What the Treuhand has learned how to do is to fashion companies with a coherency of products or expertise out of the amorphous masses of the Kombinate [vertically and horizontally integrated, public-sector industrial groups]. This is an era of nicha markets, and of niche companies able to serve them."

The catalyst is, of course, an investor who can recognize both the niche and the ebility of the Treuhand company to fill it. One example is Carlo Parisel and his serendipitous discovery of TT (for "table top") toy trains. Zeuke & Wegwerth KG, with headquarters in East Berlin, manufactured train sets tound in chil-

100

in the second

West German companies East German and non-German companies Federal, state and local governments

The federal rail system Apartment and house owners Telecommunications authorities

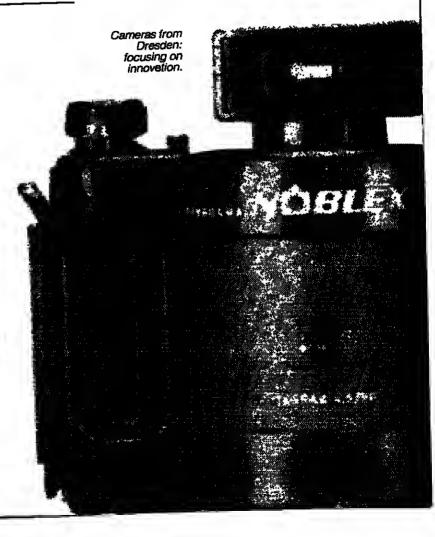
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Alexanderplatz 6 D-O-1020 Berlin Tel.: (49 30) 31 54 70 00 The Treuhand at the Hannover Trade Fair: Hall 20, C 12



ADVERTISING SECTION

BRINGING THE GOOD NEWS TO LEIPZIG AND HANNOVER

astern Germany's private sector is broadly based and heavy on advanced products. In order to help this young economy get the access to the world markets it oeeds, the Treuhandanstalt, the architect of the region's successful privatization program, has gone public with new, far-reaching sales information and assistance

In its three years of operations, the Treuhandanstalt has fashioned 12,500 companies out of the unwieldy mass of East German Kombinate and VEBs. Well over 11,250 of these companies have been privetized, and this

on March 3, when an oversized Treuhand bus began its three-month "Tour for Eastern Germany" in the city of Bochum. The tour continues the course set by December's "Made in Germany" fair, which served as the debut for Eastern Germany's new industrial sector. The tour, in turn, serves as a lead-in to the Hannover Trade Fair, the site of meetings between buyers for some of Europe's largest companies and East German executives.

products and facilities.

high product ratings in trade journals - and vast new possibilities. Says the chief financial officer for a security equipment manufacturer located in Saxony-Anhalt: "The catching up on the factory floor is over. Now it's a question of catching up on the markets."

Hero Brahms, the Treuhand's vice president, says: "Our companies need more business. And to get it, we're going out to the world markets with a simple bit of informatioo: We have viable companies with viable

More business is needed to boost a tentative turnaround into a prolonged upswing. In 1992, Eastern Germany's total manufacturing output grew at e respectable rate of 5.6 percent. This growth, however, was not evenly spread. The double-digit rates recorded by such shooting stars as power-plant producer ABB Kraftanlage, computer manufacturer Computer-Eletronik Dresden and Denkmalpflege Mecklenburg GmbH, a specialist in restoring historic buildings, were counterbalanced by other struggling starts in the private sector.

The most promising source of new business for these companies is Eastern Germany itself. Or, at any rate, it should be. These companies have still not acquired an edequate share of their bome market of 16 million people, which became one of the world's largest on e per capita basis following German unification. During the last two-and-s-balf years, 250 billion Deutsche marks (\$154 billion) has been spent on bringing Eastern Germany's telephones, highways, bank buildings, power plants aod other assets up to Western standards.



Telecommunications in Saxony: mobile.

Western companies, eble to deliver state-of-the-art systems quickly and efficiently, feasted on this infrastructure-based boom. It provided both the companies and their oational economies with a cushion against the effects of the worldwide recession.

But for East German companies - with the notable exceptions of the construction, food processing, profes-

sional and trade service sectors -- it was a time of relative famine in both Eastern and Western markets. The recently restructured companies were oew to the West's complex, fast-moving world of public-sector bidding and private-sector deal-making. When the time came to select suppliers or consortium partners, these newcomers often could oot flash the credentials of years of close working relationships with Western companies.

In one sense, the Treuhand has been doing nothing but matchmaking since it began full operations three years ago. In thousands of privatizations, the agency has brought together companies and investors through management buy-outs, management and capital.

Companies and their potential customers can get to know each other through the dissemination of information on the products evailable. At "Made in Germany." held in Leipzig Dec. 3-5, 1992, over 200 companies showcased their wares to hundreds of managers and economic officials.

The Hannover Trade Fair features 500 East German stands, 80 of them maintained by Treuhand charges. At the Treuhand's stand, representatives from these companies, plus other executives from Eastern Germany, are currently meeting with 300 buyers from 73 of Germany's leading companies and public-sector authorities.

West German industry's readiness to support its fledgling counterparts in the East has been shown in the form of some very large pledges. Thirty-three of the country's largest companies have committed themselves to raising their purchases in Eastern Germany to 23 billion DM per year by 1995; in 1991 they totaled 9 billion DM. The goal for BDI as a whole is to more than double the value of its members' orders placed in the East by 1995, from 1992's 24 billion DM to 50 billion DM.

Some prominent companies and agencies have already set a good example. DBP Telekom, the state-owned telecommunication authority, has created more than 45,000 well-paid jobs in the East. In 1992, Telekom purchased goods and services worth 11 billion DM, including 5 billion DM from East German companies.

manufacturing at Siemens: switched on.

GOING AFTER GERMANY'S BIGGEST MARKET

Germany's federal, state and local sponsible for a quarter of all purchases of goods and services. The public sector is the biggest and, perhaps, the most difficult markef in the

East German companies have faced two hurdles in the public-sector supply market a lack of knowledge of what tenders are pending, and how to bid for them.

The sheer number and intricacy of these tenders present a considerable barrier. To overcome it, the Treuhand recently founded a special department for public-sector marketing. It is headed by Klaus von Dohnanyi, one

and the state of the state of the state of

of Germany's most experienced politisupervisory board of Takraf AG, the Leipzig-based heavy mechinery

Mr. von Dohnanyi's goal for East German companies: "Twenty percent of all public-sector orders in both Eastern and Western Germany." His formula for achieving this includes providing e wealth of Information for the region's companies and a move toward affirmative action programs for companies located in recessionbound areas in Garmany and in the European Community as a whole.

East German executives have displayed an overwhelming interest in public-sector marketing. Several en public-marketing seminars held throughout the winter and early spring in Eastern Germany. The numerous Treuhand publications on tha subject and encyclopedia-like government tender bulletins have been

Recent breakthrough orders for heavy transport stock and construction contracting have given rise to optimism, an attitude Mr. von Dohnanvi shares. "I foresee a lot happening in this area before the year is over," he says. "There are many good products in Eastern Germany. The only thing they really need is a

A REGION THAT HAS LONG BEEN HOME TO INTERNATIONAL ARTISTS AND ARTISANS

musicians, ertists, architects and other creative spirits are now household names eround the world. Yet they are still fixtures in the historic halls and neighborhoods that nurtured their talents.

Kurt Masur is In New York a good portion of the time, conducting the New York Philharmonic. Andreas Weiser finds it increasingly difficult not to be In Munich, Frankfurt and other points in Western Germeny. Gerd-Harry 'Judy" Lybke commutes between his permenent galleries in Leipzig and Berlin and his "temporary" one in New York.

On March 11, Leipzig'a Gewendheua orchestra turned 250 and Kurt Masur. the orchestra's artistic director, was on hand to conduct its celebratory concert. In autumn 1993 and spring 1994, he will take the orchestra on lengthy tours of America and Europe.

Several months ago, in e re-enactment of the Leonard Bernstein story, Andreas Weiser, tha littleknown 29-year-old conducof the Jena Philharmonic, was asked at

ique ana to rect e major orchestra. Mr. Weiser's pinch-hitting for Semyon Bychov at the helm of the Bavarian Radio Symphony met with rousing praise. The Suddeutsche Zeitung called him "the prodigious hope of the German orchestra scene." Other ensembles are currently trying to recruit him, but Mr. Weiser plans to stay with his young, highly acclaimed orchestra - at

"Judy" Lybke's Eigen + Art recently became the first of Eastern Germany'a thousand galleries to open a branch in New York. "There's simply e tremendous interest in East German ertists," aeya Mr. Lybke, whose four-month run in New York comes on the heels of e highly acclaimed exhibition in Paris. Next stop: Prague.

least for the moment.

In rising from East German to world renown, Kurt Masur, Andreas Weiser and Judy Lybke are continuing e very long tradition, one that includes such precursors as the tenor Peter Schreier, the opera director Götz Friedrich, the actor Armin Müller-Stahl and the painter Georg Baselitz. But unlike their prede-

the last minute to replace a cessors in the preunifica- the Thuringian Forest, the tion era. Me sses. Masur and Co. have been able to remain effilieted with the houses and areas that fostered their talents - an asset of which they have made full use. The cultural tourist, the new staple of the Eest Germen travel scene, is also profiting from the chance to see these performers in their native venues - with ticket prices some 50 percent to 80 per-

cent lower than in the West. An increasing number of these tourists are taking the time to see the region'a "big four" cultural areas greater Berlin and Potsdam, Leipzig, Dresden and the Thuringian triangle (Weimar, Erfurt and Elsenach) - and to explore other sources of this vivid cultural life.

For 300 years, Leipzig's

opera orchestra, like other leading ansembles, has performed on instruments made in the Vogtland and Klingenthal areas of southem Sexony. The 50 companies and hundreds of freelance instrument builders located there have been flourishing since reunification. This year, strong buyer interest from the United States and Westem Europe is expected to acsource of pine and maple for some of Europe's finest violins and other stringed Instruments, Cellos, violas and violins from Stradivarius, Guarneri, Amati and Bernerdei have been brought to Mr. Kühne's

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workshop for repair. The Rheinsberg palace was built by a gifted young flutist and composer -Prussia's Frederick the Great - two-and-a-half centuries ago. It is thus not surprising that this lakeside setting in northern Brandenburg is today e center for the Schreiers and Masurs of the future. Student orchestras and choirs from the music academies of Berlin, Dresden, Leipzig and Weimar have appeared at Rheinsberg's concerts.

Perhaps Eastern Germany'a greatest cultural export ia a way of looking at the world. The Bauhaus academy and museum in Dessau, for example, is a site of pilgrimage for students of architecture



Another East German product; Kurt Masur,



of master violin-building. This small city is located in



October in Dresden.

figure is increasing at the rate of 200 a month.

The Treuhand's message arrived in Western Germany

The Treuhand's work was involved and costly in both time and resources. Company by company, the Treuhand and its 15 regional offices worked with local staff members to find a suitable corporate size, form and ownership. The Treuhand then provided financial and technical assistance for environmental problems as well as oew

The Treuhand's work has yielded gleaming machines,

Equipment

FOR FOREIGN INVESTORS. EAST GERMAN COMPANIES OFFER A STABLE OPERATING BASE FOR DOING BUSINESS

s a recent wave of ground-breaking foreign investments shows, Eastern Germany has developed into e large and secure market. It is also an advanced base from which to do

mensions is taking place in a city once consigned to economic limbo. It concems the computer hardware industry, currently one of the most competitive and cost-conscious in the world. In pre-unity, pre-open-market days, Sommerde meant computers in East Germany. Most of the country's advanced office-machine technologies,

An economic comeback of epic di-

including its quixotically ambitious end expensive information technology program, were created in this small city in south Thuringia by the Robotron Kombinat. Labeled "a city in crisis" by Der Spiegel magazine only six months ago, Sommerda is about to become 'Germany'a computer center," according to a recent article in the same magazina. Mora computers will soon be coming out of Sommerde than

from anywhere else in Germany, if all goes according to the plana of Aquarius Systems International GmbH, a Taiwanese-Wast German partnership, and Tandon Corp. of the United Another allegedly unsalable East German business sector is on the verge of being privatized. As was the case in the comebacks of the chemical and ahipbuilding industries, e foreign-led consortium is set to be a main

purchaser. This time the business is

Eastern Germany's lignite fields, and

the investors are PowerGen of Britain

and NRG Energy of the United States.

In the past three-and-a-half years, foreign investors have allocated more than 30 billion Deutsche marks (\$18.5 billion) in funds, directly and through West German subsidiaries, to Eastern Germany. During those three-and-ahalf years, states Peter Gründling, head of the investors services department at the Treuhand, "Eastern Germany has become a stable market for investors. In these times of recession. they know that they can bank on more than 100 billion DM being spent on

region this year. Adds another Treuhand official: "Outside companies have noticed that the orders generated by this massive investment are increasingly going to local companies as e result of various public- and private-sector initia-

capital and long-term goods for the

"Nowhere else in Europe Is so much being dona on infrastructure and other big ticket projects," confirms a senior executive with a British construction company. "And these aren't the type of activities you can run via e long-distance telephone line," he adds, explaining his company's purchase of five Treuhand com-

Sommerda hes directly benefited from the 250 billion DM that has already been spent on Eastern Germany's buildings, telephone lines, highways, railroad lines and electricity networks

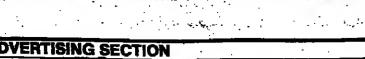
Just-in-time manufacturing has given the German computer industry and Sommerda a new lease on economic life. Since prices and products are changing rapidly on world computer markets, computers built in Taiwan and North America ara becoming overpriced and obsolete by the time

freighters bring them to Europe. Sommerda's facilities and skilled labor are priced to make the assembly of computers profitable, and with its transport links, it can get products to the market in a matter of hours.

The combination of competitive production prices and high-quality infrastructure is hardly the exclusive property of Sommerda. While a popular strategy for foreigners investing in Eastern Germany's high-tech industries, it is also widely employed by such successful East German producers as RTF, the Stassfurt-based televiaion, telephone and antenne producer.

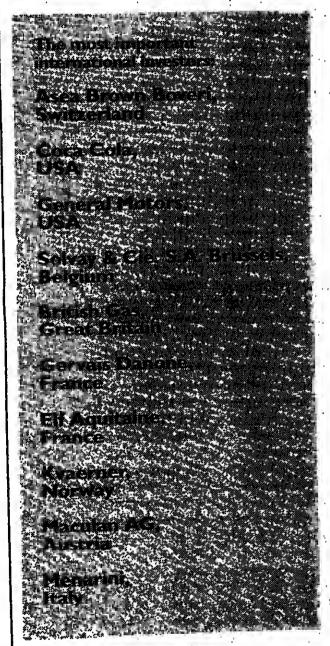
High technology in Eastern Germany means more than just assembly. Electronic components are being produced by domestic entities like FUBA Leiterplattenwerk Dresden and foreign companies like Samsung as well as domestic-foreign partnerships like the one between Synergy Semiconductor of Santa Clara, Californie and Mikroelaktronik- und Technologiegesellschaft mbH of Frankfurt an der

According to a senior Samsung executive, it was "e unique mix of price and location advantages, a lack of diaadventagas" that brought tha South Korean electronics giant to East Berlin. The company will invest 143 million DM in converting the former "Werk für Elektronik" in Berlin's Oberschöneweide neighborhood into en ultramodern producer of tubes for color television sets. As K.P. Park, company president, recently com-mented: "Samsung simply had to take advantage of the strategic opportunities provided by this investment, the company's largest in Europe."





The decision to reunite the two German states was also a decision to create a social market economy in the former German Democratic



Republic. This required a complete overhaul of the East German economic system. In order to privatize formerly state-owned properties, the Treuhandanstalt was established in Berlin. From the outset, it promoted investment and business orders in eastern Germany, not only by western German firms but also by companies worldwide. Today more than ever, reunification needs the support of Europe and the entire world.

Why it pays to invest in eastern Germany.

Western German businesses are not the only ones to recognize eastern Germany's industrial strength. Other countries also acknowledge that the quality seal "Made in Germany" has taken on a broader

"Venture into the East.

significance, because of the great potential for innovation shown by eastern German companies, the strong motivation of their employees and their extensive industrial know-how. As a result of close cooperation between the Treuhandanstalt and many dynamic entrepreneurs, modern business and industrial structures are emerging. With the well-trained and forwardlooking people of the new German federal states, investors can profit from increased trade within the European Community and future opportunities in eastern Europe.

May 6 and 7: The Saxony Investors' Fair. Former state-owned companies look for new owners.

The Treuhand is looking for investors for over 300 medium-sized companies, each with up to 500 employees. The businesses will present themselves at the second Saxony Investors' Fair in Leipzig sponsored by the Treuhandanstalt on May 6 and 7, 1993. At this fair, you can obtain details about the companies, speak with managers and arrange appointments. Treuhand specialists also will be available to advise you on possible

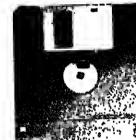
financing packages. No responsible business decision-maker should let this once-in-a-lifetime chance pass by.

Industry catalogues as an aid in decision-making.

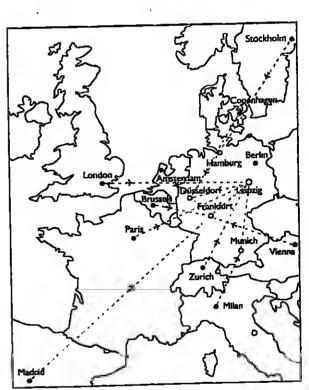
Those wanting to invest need reliable material on which to base their decisions. That's why the Treuhand has recently published seven industry catalogues in four languages. Each of the companies

being privatized is described in detail, with color photos of machines, systems, land and buildings. Information about knowhow, patents, employees and estimated investment costs are also provided, as well

as possible alternative uses for the companies' existing assets. The Treuhand



will also be glad to send you a diskette with a summary of relevant facts on all the companies.



come to	Saxony	on	May	6/7"

	I am interested in the Saxony Investors' Fair. Please send me a free entrance ticket.
i am me i	interested in a company being privatized. Please send the following free industry catalogues:
	Metalworking industry and equipment construction
	Mechanical engineering
	Automobile manufacturing: components and accessories
	Wood, paper and furniture
\Box	Building construction and subcontracting trades,
_	interior finishing
	Tables and leather

Miscellaneous industries

In addition, please send me a diskette (dBase) with the most important information about the companies in the I would like to know more about the economic situation

in Germany. Please send me more information.

Fax: Germany/30/31 54-1683 Contact us now.

Please attach your business card here or write your name and address in this space.



7 Treuhandanstalt

Garden Chic in Germany: The Pond

By Peggy Salz-Trautman

ONN — When Peter Buhl and his colleagues have finished a hard day at the office, they go their separate ways. The colleagues go to a local puh to unwind and Buhl goes to his pond. He's not the only one. Neighbors on both sides have built ponds and spend their evenings after work and on weekends gazing into the clear waters watching goldfish and large water snails go about their business. "But I was the first on the block." Buhl says with pride.

In the past year Buhl, an interior designer, has built five ponds, two for himself and the others for friends and family. "It wasn't my area of expertise," be says, "but you learn it by doing it." Now after all that practice, Buhl is toying with the idea of going into the pond-building business. After all, Buhl notes, "ponds are the hit here."

Indeed, according to a 1992 study conducted by Germany's many pond

construction companies, 15 percent of Western Germans and 8 percent of Eastern Germans with yards have a pond. The Bauer Verlag, a leading garden magazine publishing house, reports that another 800,000 in Western Germany and an additional 120,000 in Eastern Germany are planning to build a pond by mid-

Germans can build so many ponds because the pond companies have come out on the market with all the ssary parts: Rubber mats, plastic pond molds, wire mesh padding (to protect the rubber mats against sharp rocks and curious mice), underwater halogen lighting, fish playgrounds, water filter pumps, fountains, oxygen enhancers, fish medicine, freeze-dried fish food, water test kits, algae-killers, pond soil (required for the cultivation of pond plants), artificial lily pads, plastic frogs, Japanese-style bridges and man-made waterfall models for the construction of elaborate water effects including a 10-meter (33-feet) spray of water synchronized with disco-like lighting. Buhl rejects such shows because, he says, they tend to scare the fish.

Ubbink GmbH, a leading garden and pend company located in the small town of Hamminkeln, reports that its revenues over the last 5 years have jumped 500 percent. It expects the "boom" will continue. Ubbink sales manager Hans-Dieter Schreck says the popularity of garden ponds has well exceeded company expectations. "It's an enormous sum of money and it's a great boost to all

mies involved. Five years ago, only 25 percent of Ubbink's business had to do with pond and garden materials. Today ponds are responsible for half of its total revenues and may even someday

take the lead. The German subsidiary offers a full line of products and pond decorations including 30 pond molds and more than 20 different kinds of rubber mats.

To satisfy the growing demand for information and advice, Ubbink offers lectures and, in emergency cases, a hotline for pond owners with problems. Schreck says the slide and lecture tours are equally growing in popularity. Lecturers travel throughout Germany giving presentations that attract audiences of more than 200.

Ponds, experts say, should be at least 80 centimeters (30 inches) deep and hold a water volume of around 2,000 liters (400 gallons).

Before mats and molds, a pond builder had to dig a deep hole, lay a

RELIEF from the gentry as they sipped their iced femon tea. The toe belonged to a Punkahwallah, an Indian gentleman who created a gentle breeze by working lengths of hanging cloth with a piece of string tied to his big toe. Today, happily, the hotel is fully air-conditioned, but The Long Bar boasts an apdated version of the Punkahwallah's fan. And those who hanker after days gone by will find plenty more at

Raffles to remind them of the way things used to be.

TRL(65) 127 896 Raffles to remind them of the way things used to be.

concrete foundation, build a steel frame and install iron rods for the pond's stability. After all, a pond form filled with water must support at least 8 tons. In short, building ponds the old-fashioned way was a lot of work, required the assistance of a pond construction company and cost

Now that pond builders have access to all the moderately priced tools and extras they need, Schreck says, "there's no end to the interest consumers are showing when it comes to ponds." In short, anyone who can dig a hole can have a pond.

When Manuela Bremshey-Wilhelm moved into her newly-built home near Ludwigshafen, she was amazed how quickly her neighbors made time for a pond. "They had just moved in," Bremshey-Wilhelm recalls, "and didn't even get around to putting curtains in the windows. But they had all built their ponds."

For Bonn's leading aquarium and fish center Biotop, the trend to ponds means a tremendous demand for goldfish, pond plants and colorful Japanese koi fish. The koi fish

can live to be 60 years old, one rea-son why Biotop owner Ingo Schlen calls the fish "pets" and urges his customers to treat them with respect. Adult koi can grow to be 70 centime-Athit kot can grow to be to estimate ters long. They are rare, prized and expensive — with a worth that starts at 3,000 Deutsche marks (\$1,886).

"There's no limit to what a kot can cost," Schleu says. But a pond is more than just good

looks and good fun, Schlen notes, it is a "healthy contribution to an ailing environment." It's a natural that Germans should be so attracted by ponds, Schleu adds, since the country on the whole is one of the world's most environmentally friendly. "The wish to own a pond," Schleu adds, "grows stronger as the surrounding environment shows signs of dam-

Buhl also knows a pond isn't just there for pleasure. "Others may think only of their pond as a garden decoration, but serious pond owners

know a pond means responsibility."
Water must be tested for chemicals and harmful pH levels at least two times a year, algae growth must be monitored and plant and animal pop-ulation must be kept in a balance. For Buhl, this means pruning water likes, cleaning the pump filter and keeping an eye on the number of fish and frog offspring. Buhl has over 15 koi and an ed number of frogs.

In spring and summer, Buhl spends between three to five hours a day taking care of the pond. "But the rest of time I enjoy looking into the pond, watching life develop and just being quiet."

But, garden magazine polls note, not everyone can be as fortunate as Buhl - who has both a garden and a pond. Many Germans must live in apartments without gardens or only access to a small balcony. These millions of Germans want a pond too.

At Ubbink, Schreck says the company has noticed the need and found a solution, it plans to market a balcony pond model within the year. In the meantime, desperate apartment dwellers have found a temporary solution - a rather large bucket and a species of miniature water lily, If one has luck, advertisements note, a stray frog may find its way to the

Peggy Salz-Trautman is a journalist based in Bonn.

mock pond and decide to stay.



If you thought tattoos were just for guys with big biceps and the girls on the back of their motorcycles, you might learn something from the participants in the Fourth International Tattoo Convention held this week in Amsterdam. The Associated Press tells us that tattoo fanciers are really aesthetes who look for Picasso-like drawings and images from Oriental mythology. Marcus Pacheco of Primal Urge Studios in San Francisco (where else?), who attended the convention, said: "I'm really influenced by Cubism, Impressionism, Expressionism - you know, all the 'isms.' " But art doesn't stand still: Next, perhaps, graffiti tattoos or, why not, performance art tattoos.



The Federal Secretariat Building in Kuala Lumpur; detail of stairway below.

Visit Colonial Kuala Lumpur

By John Brunton

UALA LUMPUR - On a hill above the modern, ever-rising city of Kuala Lumpur, stands the grand colonial mansion Carcosa. Built in 1896 for Sir Frank Swettenham, the first British resident of what was then the Federated Malay States, Carcosa has watched Kuala Lumpur evolve from a dangerous jungle outpost of tin miners, gamblers and rampant malaria into a modern metropo-

lis of skyscrapers and 10-lane freeways. Carcosa has been converted into a luxury hotel. The house is pretty much unchanged, as are many other reminders of the colonial past of Kuala Lumpur. In fact, Carcosa is just the first door into a maze of well preserved, but hidden, historic architecture

Most tourists visiting Malaysia spend as little time as possible in the capital, preferring to head off immediately to more exotic locations on the beaches or in the jungle. In doing so, they are missing out discovering the charming remnants of colonial Malaya. Kuala Lumpur may not have the glittering tem-ples and palaces that attract visitors to neighboring Bangkok, nor Singapore's reputation as a shopping paradise. But then it lacks the horrific pollution and traffic congestion that is strangling Bangkok, and there's none of the antiseptic Singapore mentality of "No Chewing Gum," "No Skateboarding."

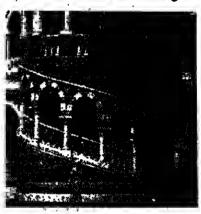
Any tour of colonial Kuala Lumpur must

start over a Tiger Beer at the Coliseum Café. an institution that has remained unchanged since it opened in 1921, many would say with the same staff. Modern Malaysian business men in their chauffeur-driven BMWs and Armani suits wouldn't be seen dead in here, but the bar and restaurant remains packed with a faithful clientele of local characters. The menu hasn't changed much since the days of the early rubber planters, with raj favorites like Mulligatawny and Ox Tail Soup, Curry Tiffin, and the Coliscum special, a "Sizzling Steak," which sizzles so much on the hot plate that diners must endure the ritual of hiding behind a starched white bib. An ancient advertisement from The Malay Mail recalls days when the restaurant hosted a weekly "The Dansant," alongside a useful advice column for planters' wives entitled, "What to do when your servant has malaria." Nowadays, the social scene of Kuala Lumpur has moved on from genteel evenings at the Coliseum to loud rock and roll at the Hard Rock Café, open for the past 18 months.

Equally famous as the Coliseum is the grandiose restaurant Le Coq d'Or. A vast Victorian villa with Greco-Roman pillars and marble statues, Palladio himself would have felt at home here. The food in the restaurant French only in name - is not worth the effort, but don't miss relaxing on the terrace in an ancient rattan armchair, enjoying a slow

drink à la Somerset Maugham.

The heart of colonial Knala Lumpur is centered around the spot where the first houses were put up by tin miners at the confinence of two rivers, the Klang and



Gombak. In Malay, "Knala Lumpur" means "muddy estuary." The first really solid buildings to go up in this hostile jungle were the government offices known as the Federal Secretariat. Designed in what was termed "Mahometan Style," complete with cupolas and domes, the building looks like something out of the Arabian Nights.

Contemporary critics termed it "licentious eclecticism," while the governor of the Straits Settlements, who came up from civilized Sin-gapore, described it as "too far ahead for its time." Fortunately it stands today un-changed, a wonderful feat of architecture and bricks. The man responsible was the state engineer, C. E. Spooner, one of those misung, faceless pillars of empire. Moving to Malay-sia after service in Ceylon, he was determined to carry on the tradition of British colonial architecture reflecting local styles that had been so successful in India. He quickly rejected the original design for the Secretariat, which would have ended up looking like "an English town hall in mock Greek temple style."

Next to go up was the city's spectacular railway station, in what can only be described as Moorish Rococo. With its exotic minarets and pointed arches, it can easily be confused with a mosque by tourists who might be surprised to find that the architect was an urbane Victorian Englishman. Nearby, the Jame Mosque, so cute it could be an iced decoration on a chocolate cake, was built in traditional Arabian style. But when it came to putting up a clubhouse for themselves, the British reverted to their roots. Opposite the Secretariat Building, a lawn, the Padang, was laid, and the Selangor Club, social center of colonial Kuala Lumpur, went up in good old Mock-Tudor. The Padang is now called Merchalt Carant. deka Square, but there's still a cricket match on Sunday afternoons, and more surprisingly, the famous Long Bar of the Selangor Club remains to this day out of bounds for women.

Of course, Knala Lumpur has its fair share of monstrous glass office blocks and high-rise

condominiums, while city planning can at best be described as a shambles. But fortunately, before too much of the city's colonial heritage was demolished, a group of local conservationists set up the independent action group Majlis Warisan, or Heritage Council of Malaysia. This year it is celebrating its 10th appropriate and the land the land. ing its 10th anniversary, and the buildings it has saved really contribute to the quality of city life, unlike in Singapore, where you get the feeling that architectural conservation became à la mode just to save the tourism industry. The first, and greatest success of the Warisan was to stop the government knocking down the Central Market for vegetables, fish and meat, and standarding it into a city center modeled on London's Convent Garden and New York's South Street Scaport.

It succeeded in persuading the Ministry of Culture to designate dozens of analogous and the Antiquities Act, but most importantly it has brought about a change of constitutes.

it has brought about a charge of conscious-ness in local people toward valuing the city's historical buildings. The result is that most of the old colonial humanous are turned into restaurants art galleries or jazz bars, rather than being knocked down to make way for more skyscrapers.

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John Brunton is a freelance journalist who often writes about Southeast Asia.

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El Viajo Directed by Fernando Solanas. Argentina.

Part clegy, part accusal, and

part odyssey, Fernando Solanas's film is a romantic, cynical road movie in which 18-yearold Martin travels 150,000 kilometers (93,000 miles) on his bicycle from Patagonia to Mexico in search of his father. An artful composition of several diverse currents, "El Viaje" ("The Jour-ney") is probably Solanas's smoothest film, and in many ways his cruelest. Technically, Martin's slow ascent of the South American continent provides the director with an effective device to present a vision that decays organically from stark realism to surrealism to the absurd and back to realism. Martin's quest takes him from Tierra del Fuego into central Argentine, through Amazonia, into the misery of rural Bolivia and finally into the chaos of Mexico. As always, Solanas's metaphors are merciless, and a



De Niro and DiCaprio in "This Boy's Life."

and political situation in South America. The boy finds the city of Buenos Aires completely submerged in liquid sewage, with the population almost cheerfully resigned to the stag-nation. The president — a "Dr. Frog" who wears flippers on his. feet - attends the congress of "countries on their knees." at which only the American president is allowed to stand on his feet. An amusing, provocatory,

often stunning film, "El Viaje" is as much Solanas's journey as Martin's. And like all true quests, this pan-American crossing leads to endings that were not even imaginable at its

(Ken Shulman, IHT) This Boy'e Life Directed by Michael Caton-Jones. U. S. The opening sequence of this

BRIDGE

Slater had to consider whether

East would hold up his ace if the

queen was led to dummy's king. East would have an ethical prob-

information about the spade situa-

tion: With a singleton queen West

one trick earlier.

By Alan Truscott DEFENSIVE play can be technically difficult. Consider, for example, the diagramed deal played in December in Century Village in Boca Raton, Florida.

disturbing mirror of the social

The obvious move for West, when his partner's weak two-spade bid was overcalled with three clubs, was to bid three spades. But the club nine looked as if it would be a good card in defense and the opponents were vulnerable, so he ventured a double.

West cashed two heart winners and thought it over. He assumed that his partner held the spade ace, together with a singleton club: Two spades would not be a likely choice with 6-2-5-0 distribution.

The problem was to find a way to score a trick with the club nine. He led the heart four, and was relieved when his partner produced That would happen automatically to fail. This vindicated the decision if East held a club honor. But what to double three clubs. And if East if his singleton was the six or the

eight? One possibility was to lead had held a club honor, the uppercut the spade queen in the hope that East would duck. Then a later lead play would have defeated the contract by two tricks. to the ace would allow a third spade lead to promote West's club nine.

♦ KJ8 ⊽87632 lem. A slow queen from West could WEST. hardly be a singleton, so East would have improper information. He would also have some proper SOUTH **465** ⊽85 would probably have led it at least

After thinking all this out, West adopted a different line of defense. 3 4 Page the club eight and the contract had

film defines the nostalgic style. of almost everything that comes after in an adaptation of Tobias Wolff's fine, spare boyhood memoir about growing up at loose ends in the 1950s. It's as if the director had wanted to make a comedy on the order of 'American Graffiti." The movic is so steeped in period detail (music, cars, television shows, haustyles) that the sad, bumbling search for freedom by the 15-year-old Toby Wolff (Leonardo DiCaprio) and his mother, Caroline (Ellen Barkin), seems secondary, almost impolite to the decor. The film is dominated by the big some times gloriously off-the-wall performance of Robert De Niro as the boy's stepfather. Wolff's book is utterly specific, but it is full of ellipses that give it haunting power. There appear to be no ellipses in the film. Instead it simply seems to be fuzzy and unexplained.

(Vincent Canby, NYT)

*

Boiling Point Directed by James B. Harris.

This is a barely tepid police story co-starring Wesley Snipes and Dennis Hopper, cast respectively as a hard-boiled detective and a wily con man. Since the material offers not one shred of surprise, it's understandable that neither actor seems to believe anything he has to say. It's the story of Junmy Mercer (Snipes), out 10-avenge the death of a fellow officer, in the familiar cop movie cityscape: The loved son, the estranged wife, the trusty part-ner (Dan Hedaya) and the booker (Lolita Davidovich) with the heart of gold. The filst is a parade of stakeouts, standoffs and shootings, with diaword epithets on those frequent occasions when no one has any-

thing interesting to say. (Janet Maslin, NYT) By Phil Patton

EW YORK - Tom Brokaw couldn't be at the opening of Big Sky Western Furniture because he was in Big Timber, his ranch in Montana. Bruce Springsteen, who bought \$400 worth of used boots up at Whiskey Dust, Mervin Bendewald's other store, couldn't be there either, but a hundred other western-garbed guests were, confronting a choice of champagne and sarsaparilla, of-fered by cowgirt hostesses, forbearing to shoot a piano player pumping out country, and western—and making it clear that dude style is back. Again.

Just when it looked safe to leave the ranch

house, the outlaws have circled and returned like Clint Eastwood in "The Unforgiven." After seeming to have vanished like the ignana atop the Lone Star Café or Ronald Reagan to Santa Barbara, California, dude style

was quietly preparing a comeback.

The new dude style is led by a generation of younger designers, like Katy K, who have begun to flourish somewhere between the traditional western wear suppliers, like Rockmount, and mainstream apparel houses. Western styles have shown up in lines from DKNY and Ellen Tracy. Hot Sox now offers designs with the patterns found on a spotted

steer, a pinto horse and a red bandana.

At Big Sky, in SoHo, they show how to dress up an apartment as a ranch house. It's the West as shadow theater, silhouetted against an eternal sunset. Cast-iron and rawhide chandeliers hang from its ceiling, blan-kets and the odd stirrup or two from its simulated log walls. Lamps bearing wildlife scenes by Steven Blood, just like those in the

Old Faithful Inn, lend romantic light. The Wyoming-style furniture of J. Michael Patrick and his New West furniture company is deployed in "roomscapes." In the tradition of Thomas Molesworth, who created the interiors of ranch houses for wranglers like Robert W. Woodruff of Coca-Cola, the publisher Moses Annenberg and Dwight D. Eisenhower, it combines Chimayo blanket upholstery, lodgepole sideta-bles, recliners adorned with moose antiers

and twisted lamps of burl. Patrick keeps three burl gatherers on his payroll, the way Julia Child retains morel hunters.

Like the lead-filled outlaw who staggers Like the lead-filled outlaw who staggers improbably forward, six-gun blazing, dude style just keeps coming. Its return to New York began with the settling of the Hudson Street block (between 10th Street and Charles streets) where in 1989 Bendewald opened Whiskey Dust, and Sherry Delamatter created the Cowgiri Hall of Fame restaurant.

Working on the theory that the best way to dress up as n cowboy is to dress up in things a real cowboy wore. Bendewald developed the Montana Broke line of used jeans, imported from that state and accompanied by a guide explaining the origins of all the rips and wear marks. The likes of Eric Clapton and Bon Jovi have paid \$70 e pair. Also among his stock of what Bendewald unabashedly calls his "western oddities" are old boots. long-Working on the theory that the best way to his "western oddities" are old boots, long-horn-and-cactus-patterned "trash belt buckles," Gene Antry pocket knives, Little Joe beef jerky and a candy called Happy Trails, endorsed by Roy Rogers.

HE word "dnde" is at least a century old, but no one is quite sure where it came from; the best guess is some joking play on "duds." It is to real cowboy clothing as rodeo is to the real round-up. It glitters with little ironies like the rhinestones on a country and western

Dude is not about authenticity of detail; it's about anthenticity of yearning. From Patsy Montana's 1935 song "I Want to Be a Cow-boy's Sweetheart" to Pam Houston's best-selling book "Cowboys Are My Weakness," it has always been about distance and desire. As the nazzator of Houston's title story puts it,





"Twe always had this thing about cowboys, maybe because I was born in New Jersey." In the '60s, dude was generalized, especially in African-American street lingo, to mean a fancy dresser. In the '80s, it became further abstracted as a synonym for "guy" — a binguistic turn that suggested cowboydom as the archetypal core of all male behavior.

There is no more striking form of dressing im like a cowboy than dressing a girl up like a cowboy. The new dude style pushes the cowgirl to the forefront. Cowgirls have been around nearly as long as cowboys — Annie Onkley shot and roped for audiences beginning in 1885 — but they have been recast in the light of neo-feminism. Gail Gilchriest's "Cowgirl Companion," offering cowgirl history, poetry, recipes and dating tips, is scheduled to come out in June from Random

Authenticity in cowboy land has always been relative. Buffalo Chips in SoHo accents its line of new boots with old Randolph Scott film posters, genuine deputy marshal badges and risque cowgirl prints from the '40s. Dakotah fabrics recently signed a licensing deal with Roy Rogers for embroidered pillows, infled chenille and other items. Rogers was a boyhood idol of the company's president, George Whyte, who called meeting him "the ghlight of my life."

highlight of my life."

But nothing satisfies like owning a real piece of the old West—a vintage saddle or s pair of spurs. Prices for a pair of prime McChesney's spurs, the most distinguished name among the strap-and-rowel set, have leaped from \$500 to \$1.500 in the past coulerful and leaves a collector and ple of years, said Lee Jacobs, a collector and expert in the field. Ads for the National Bit, Spur and Saddle Collectors Association in the antique tabloids proclaim "rapid growth eastward."

Recession Cuisine for Paris Tables But, Even in Hard Times, It's Not a Flea Market

By Patricia Wells International Herald Tribane

ARIS - The good news is that in today's economic climate. you can get a table at just about any restaurant you desire, on very short notice. The bad news is that when you go, you may very well be dining alone.

That's a slight exaggeration, but is is clear that the city's normally bustling quality res-taurants are being squeezed by the continuing economic crisis. A recent, casual survey of normally fully-booked Parisian restaurants suggests that customers are no longer playing by the old rules. But what are the new ones?

While many restaurants are forgoing a closing day altogether, and others are required to reduce prices to keep tables filled. such measures are clearly no more than temporary solutions to a situation everyone expects to continue for a rather long time.

Clients have quickly become bolder, and more aggressive. Some arrive assuming they can negotiate the price of a meal, as if they were shopping at a flea market, while others forgo reservations altogether, expecting there will be an empty table.

"One night we filled only five tables. The next evening, with three reservations at 8 P. M. we ended up serving 50 people, filling the tables with diners who walk in off the street, explained Sonia Canal, who along with her husband. Paul, runs the Michelin-one-starred fish restaurant on Avenue de New York.

Gilles Epië, chef and owner of the Michelin-one-starred Miravile on the Quai de l'Hôtel de Ville, says that since January, his restaurant -which once had a one-to-two-week waiting list - has seen an alarming droooff in clientele, and has decided to remain open on Sundays. Across the river, his bistro-style restaurant Campagne et Provence is filled night and day. He may not be joking when he says. "Maybe I should turn Miravile into a copy of my bistro."

One restaurant seemingly untouched by the crisis is Alain Passard's Arpège, the Michelin-two-starred restaurant near the Invalides. The other evening the restaurant was filled with an international mix of French, American, and Japanese diners, and chef Passard — touching wood — admitted that un-like his colleagues, he's managed to keep his dining room full at lunch and dinner time.

But what is the crisis doing to influence the quality of the food and the creativity of the chefs at these normally reliable establishments? Fortunately for the diner, there's been little negative fallout,

Gilles Epie remains one of the city's more creative and ambitious chefs, offering a style of food that is uniquely his own. He seems to know what diners are in the mood for today. and serves it up with an inventive, appealing,

and sometimes amusing style. Epie is a clear advocate of the theory that says "God is in the details." for everything from the sprinkling of coarse salt on the pats of sweet butter, to the assortment of crusty homemade breads, suggest that he's thinking detail every step along the way.

Except for his heavy hand with the salt shaker (an excess of sail ruined the otherwise brilliant marriage of fresh morel mushrooms and green asparagus). Epie generally man-ages to charm diners with his imagination and clear respect for his raw materials, allowing each ingredient to taste of itself. The chel's charlotte d'asperges — a crown of fresh green asparagus tilled with seasoned fresh crab meat and topped with a halo of red and



green lettuce - is an ideal spring starter. Tuna has been called the pot roast of the sea, and Epie properly freats tuna like meat. He cuts the fish into a thick, chunky square, surrounds it with bay leaves, wraps the tuna in caul fat, and roasts to a proper tenderness, Here, more attentive seasoning would have been helpful, but the dish in the end makes for a magic culmary ensemble as he serves the tuna on a bed of mashed polatoes, then tops with thick shavings of Parmesan cheese.

Chef Paul Canal's creative energies at Port Alma do not appear to be undermined by the current state of affairs. If anything, his style has splendidly evolved iato one that carefully and consciously marries the fruits of the land and of the sea. A sparkling fresh minestrone of cubed vegetables and tiny shellfish makes us feel as though we have one foot firmly implanted in Italy, the other in France, His crisp, crunchy friture of tiny supions - cuttelfish - with a classic sauce Tarture remind us of how good traditional fare can be. He links finger-sized strips of tender, buttery tuna (pan-fried and rare) with mealy morel mush-

rooms anointed with cream; and pairs "su-prêmes" or filets of delicate Saint-Pierre (John Dory) with a cleverly diluted tapenade, or warm black olive puree extended with n few drops of golden olive oil.

At Arpège, Alain Passard continues to compete for his third Michelin star with undiminished enthusiasm, vitality, and verve. His bright, warm and ultramodern restaurant with a view of the Invalides dome remains one of city's centers of gastronomic creativity and energy. Passard bas quite wisely limited the number of dishes, devoting himself one hopes—to quality at the price of quanti-ty. A recent dinner included tiny tastes of many uncommon marriages, and proved that France's strength et the table will alwnys be its ability to renew, regenerate and update classic favorites. Rather than rejecting rich and creamy moelle - or bone marrow - for its stodginess and politically incorrect per-centage of animal fat offered per gram, Passard cuts the cooked marrow into paper-thin slices, runs it beneath the grill, showers it with coarse salt, then prepares spellbinding bite-size sandwiches of thin little toasts and rounds of fresh sorrel leaf.

This Brittany native understands the perfumes of the sea, and captures the briny iodine essence of the oyster in a creamy blend of oysters topped with a dollop of caviar; all the while paying bomage to the lobster with his delicately smoked homard paired with plump, full-flavored fresh green peas. As ever, his wine list tempts the adventuresome palate, with a faintly lemony white wine — from the viognier grape — from Philippe Laurent's Domaine Gramenon, in Provence.

Unfortunately, diners are paying a rather high price for Passard's success. Tables are much too tightly grouped, making it nearly impossible to carry on a private conversation. And while the staff is well meaning, the constant fumbling, clanging and banging of rolling carts and silver trays takes away from what could and should be a refined, sophisticated event.

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45.51.47.33. Closed all day Saturday and Sunday at lunch. Menus at 320 francs (lunch only). A la curie, about 800 francs, including service and wine. Credit cards: American Express, Diners Chub, Mastercard, Visa.



From left: drawing by Harnett, in Washington; Ernst Fuchs, in St. Petersburg; Mario Giacomelli, in Lausanne.

Osterreichische Gelerie (tel: 784.121). To May 31: "Ein Blumen-strauss for Waldmoller." Some 70 strauss for Waldmotler." Some 70 works by the artist and his contemporaries celebrate Ferdinand Georg Waldmotler's 200th birthday.
Palais Liechtenstein (tol: 341.259).
April 27 to June 13: "Makom." A survey of the contemporary art scene in Israel with works by 11 artists.

BELGIUM

Antwerp Koninkiljk Museum voor Shone Kunsten (tel: 238.7809). To June 27: "Jacob Jordaens: 1593-1678." A Flemish tribute to the Baroque artist with more than 100 paintings, draw-loss and orders.

BRITAIN

London
Barbican Centre (tel:638,5403).
April 30 to May 13: "Blow Up: The Sixtles Scene in London." A film series, in connection with "The Sixtles: Art Scene in London," Includes "Blow Up." "A Hard Day's Night," "Girlone Motorcycle" and "The Collector."

South Bank Centre (tel: 928.3002).
April 27 to June 6: "Revenge: A Mask in Five Tableaux." This exhibit is consecrated to the black people who died during the Attantic slave trade, it includes acrylic paintings and texts by the Tanzanian artist Lubiana Himid.

CANADA

Ontario

Art Gallery of Ontario (Tel: 977.0414). April 30 to Aug. 1: "Master Prints from the Museum's Private Collection." Featuring more than 100 prints realized between the 15th and 20th century. Included among these are works by Albrecht Dorer, Rembrandt, Paul Gaugin and Pablo Picasso.

THE CZECH REPUBLIC

Prague
National Galtery (tel: 530.895). To
June 13: "Bohemian Heaven." This
exhibit explores the ambience of the
country after the Thirty Years' War
through devotional graphics, as well
as prints and tablets with representations of the Bohemian patron saints
and landscapes of pligrimage sites.

FRANCE

Abr-en-Provence
Centre Socio-Culturel de Puyricard
(tel: 42.92.13.89). April 24-29:
"Fenetre-Ouverte: Le Photo-Reportage." Eddy van der Veen's photo-

graphs survey the socio-political cli-mate of the 1950s.

Muses du Louvre (tel: 40.20,50.50). April 30 to July 28: "Copier/Creer: 1793-1993." Copies of 300 paintings of well known artists by other artists, including works of Poussin by Degas, of Veronese by Fartin-Latour and of Tintoretto by

Maner, among others.

Palels de Tokyo (tel: 47.23.38.53).

April 30 to June 28: "La Main de l'Homme." Photographs by the Brazilian Sebastiao Salgado resulting from e six-year study of people doing manual work around the world, notably in sugar cane fleids or in coal mines. Manet, among others.

GERMANY

Bonn
Kunst und Ausstellungshalle (tel: 917.1200). To Sept. 30: "Alexander Calder: The Monumental Sculptures." An open-air exhibition presented on the museum's roof terrace of large sculptures. In addition, there will be "The Other Calder," an exhibition of the artist's wire objects between 1926 and 1930.

RELAND

The Irish Museum of Modern Art (tel: 718.686). April 29 to June 1: "Baine Relchek." Relchek incorporates painting, photography, knitting and needlepoint into her works.

ISRAEL

The Israel Museum (tel: 708.811).
To July 13: "Uri Katzenstein: Missive." Mixed media installations by
the Israeli sculptor and performance

derna (tel: 502.859). To Aug. 31: "Due Secoli di Pittura a Bologna." More than 170 works document the artistic experience in Bologna from the 19th century to the present.

JAPAN

Aichi Prefectural Museum of Art (tel: 971.5511). To May 23: "Paul klee Retrospective." Oils, sketches, watercolors and prints have been to compiled together in this collection of more than 270 works by the Swiss artist.

Kyoto
Kyoto Netionel Museum (tel:
541.1151). To May 9: "The Roots of
Jepanese Netionality." This exhibit
re-creates the ancient establishment
of Yamato, the first unified state in the
Jepanese erchipelago with more
than 650 artifacts collected from ruins throughout the country.

NETHERLANDS

Cannes Entries Announced The Associated Press

PARIS - Four films each from the United States, France and Britain will be among 23 competing for top honors at the 46th Cannes Film Festival next month, organizers announced Thursday.

Britain Will be allicular to common the organizers announce The official entries:

"Magnificar" by Pupi Avan, Italy.

"Mazeppa" by Bartabas, France

"Much Ado About Nothing" by Kenneth Branagh, Rritain.

"The Piano" by Jane Campion, Australia.

"Libera Me" by Alain Cavalier, France

"Bawang Bieji" by Chen Knige, China.

"Frauds" by Stephan Elliott, Britain.

"Body Smatchens" by Abel Ferrara, U. S.

"The Puppet Master" by Hou Haiso-Hsien, Taiwan.

"Diouba-Diouba" by Alexandre Khvan, Russia.

"Naked" by Mile Leigh, Britain.

"Raining Stones" by Ken Loach, Britain.

"Broken Highway" by Lamie Mcinnes, Australia.

"The Man on the Docks" by Raoql Peck, Haii.

"Louis, Enfant Rot" by Roger Flanchon, France.

"Friends" by Haine Proctor, South Africa.

"Falling Down" by Joel Schumacher, U. S.

"King of the Hill" by Steven Soderbergh, U. S.

"Fiorile" by Paolo and Vittorio Taviani, Italy.

"Ma Saison Préféret" by André Techine, France.

"La Scorts" by Ricky Tognazzi, Italy.

"Solltting Heirs" by Robert Young, U. S.

"Faraway, So Close" by Wim Wenders, Germany.

To Aug. 22: "ADIVASI: Het Andere india." In commemoration of the in-

ternational year for indigenous peo-ple, this exhibit pays tribute to the indigens of India. Includes drawings, murals, paintings and sculptures.

RUSSIA

St. Petersburg
State Ruaelen Muaeum fiel:
26.5.1993). To May 25: "Ernst
Fuchs Refrospective." More than 200 works that were produced over n

SPAIN

Sercetonal
Fundació Joen Miró (1el:
329.1908). To Sept. 10: "Joen Miró:
1893-1993." Commemorative exhibition of the painter's centennial. Sala Sant Jaume (tel: 318.4744).
Sala Sant Jaume (tel: 318.4744).
To Feb. 28, 1993: "El Arte en la Piel."
More tren 120 objects made from fur
from the collection of Andreu Colorner Munmany.

SWITZERLAND

Kunetmuseum Basel (tel: 271.0828). To May 23: "Eramiten und Ermitagen." This exhibition is comprised of landscape paintings of hermits and hermitages from the 15th to the 20th century.

Musée de l'Elysée (tel: 617.4821). To June 6: "Mario Glacomelli: La Grande Retrospective." More than 100 pholographs by the Italian artist.

Zurich Kunsthaus (tel: 251.6765). To May Kunsthaus (tel: 251.6765). To May 2: "From the Tressures of Eurasia: Masterpieces of Ancient Art." More than 170 pieces of ancient art from the museums of the former Soviet Union represent 18 different cultures.

UNITED STATES

The J. Paul Getty Museum (tel: 459.7611). April 27 to July 3: "The j. Psaims and their illustration." A display of illuminated manuscripts from Beigium, England, France, Germany and italy dating from the 12th to the state of the light of t 16th century, included are bibles, bre-viaries, books of hours and psalters. New York

New York
National Museum of Women in the
Arts (tel: 783,5000). To Aug. 1: "Ultra Modern: The Art of Contemporary
Brazil." A 5C-year survey of contemporary
Brazilian artists, including
works by Frida Baranek, Maria Bonont, Clementina Duarte and Lygia
Clark.

National Gallery (tel: 737.4215). To June 13: "William H, Harnett." The first comprehensive retrospective of the American still-life painter since his death one hundred years ago. For more than a century and a half, Patek Philippe has been known as the finest watch in the world. The reason is very simple. It is made differently. It is made using skills and techniques that others have lost or forgotten. It is made with attention to detail very few people would notice. It is made, we have to admit, with a total disregard for time. If



a particular Patek Philippe movement requires four years of continuous work to bring to absolute perfection, we will take four years. The result will be a watch that is unlike any other. A watch that conveys quality from first glance and first touch. A watch with a distinction: generation after generation it has been worn, loved and collected by those who are very difficult to please; those who will only accept the best. For the day that you take delivery of your Patek Philippe, you will have acquired the best. Your watch will be a masterpiece, quietly reflecting your own values. A watch that was made to be treasured.



Parck Philippe S.A. 41. rue du Rhône - 1211 Geneva 3 - Switzerland He adds, however, that a

franchisor should work

out any possible conflicts

of interest in writing be-

fore licensing a territory.

The franchisor must

provide training and sup-port to the foreign franchi-see. Ziebert TidyCar, for

example, requires four

weeks of training in sales

and marketing and two to

three weeks of technical

training in its Troy, Michi-

gan headquarters. Ziebert

also provides two weeks of

on-site marketing support.

Uniglobe's John Henry

jokingly compares his

travel-agency franchise's

introductory training course at its Vancouver,

Canada headquarters to

Hamburger U., the famed

McDonald's campus out-

side Chicago. Like most

other franchises, Mail

Boxes Etc. finds out what

restrictions exist, then

seeks a licensee who devel-

ops a relationship with the

government and forms a network. "We learn as we

go along," says Kwik-

Kopy's John Johnson.

There is no way we can

At times, developments

do husiness in a country

in certain markets allow a

franchise to make inroads

there. Mail Boxes Etc. is

taking advantage of two

distinct trends: the privati-

zation of mail services and

the globalization of private

mail-delivery systems.

Mail Boxes — which pro-

vides post-office boxes,

package delivery and other

services — has franchises

in Spain, Britain, France,

Italy and Germany. When Anthony DeSio, the fran-

chise's chief executive offi-

cer, went to Britain, he

asked postal officials what

objections they had to op-

erating retail facilities.

They told him: "We have a

few [facilities] we'd like to

Mr. DeSio says that

"two or three years ago, it

was unthinkable to open

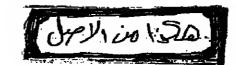
our business in Western Europe, but there was a

vast change in climate.

More governments are

sell to you."

we do not understand."



ADVERTISING SECTION

INTERNATION AL

Promising Opportunities at Home and Abroad

Franchising presents a bright spot in the cloudy U.S. economy. Franchises continue to expand and create jobs, even as some of America's industrial giants report record losses and lay off hundreds of thousands of employees.

The story by now has become familiar: A Japanese man arrives in Hawaii for a vacation; his son turns to him and exclaims, "Look, Dad, they have McDonald's here, too!"

In 1992, while the U.S. economy grew at an anemic rate of 1.8 percent, 18.500 new franchises opened, generating more than 100,000 new jobs. Franchises employ 7.2 million people in nearly 70 different industries and account for more than 35 percent of retail sales, or

about \$757.8 billion. Although only the very largest franchisors are experiencing saturation in the domestic market, recessionary conditions and increased competition are making all U.S. franchisors look elsewhere for markets. Today, the greatest franchise opportunities are in other countries, where - with the exception of Britain and Canada - franchises are still a relatively unknown concept. A recent survey by Arthur Andersen & Co. indicates that half of all U.S. franchises will attempt to market themselves interna-

tionally within five years. Boh Jones, director of international affairs for the International Fran-

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chise Association, cites a study indicating that 95 percent of U.S. franchisors already operating abroad planned to increase their existing international operations; of the rest, 50 percent planned international expansion within a few years.

Philip Zeidman, a franchise specialist in the Washington law firm of Brownstein Zeidman and Lore, cites other reasons for the growing importance of overseas markets. U.S. goods and services are increasingly well received in foreign markets. Global media - especially television --- and travel are making people more aware of American products, and consumer demand is becoming increasingly glohalized. In addition, a growing middle-class in Latin America, Europe and Southeast Asia has more discretionary income than ever be-

Franchising is increasingly seen as a way of doing business in previously unlikely spots in the world, such as Mexico and the Philippines; McDonald's now has outposts in Moscow, Budapest and even Beijing. Robert Purvin, chairman of the American

Renzios

FRANCHISE OPPORTUNITIES

The fast food market is stepping away from the legacy of deep-fried food, as a more demanding and health conscious clientels seeks out alternatives. Remain franchise opportunities offers the serious

Association of Franchisees and Dealers, points to another important advantage overseas: Unlike in the United States, where several states have enacted strict laws regulating franchise activity, franchises are by and large not regu-

lated in other countries. Even though most people associate franchises with fast food or mass merchandise, the most active franchisors abroad have been not in the retail sector but in services. Fast food, however, is still the number-one category of franchises. Subway, for instance, sells sandwiches in 7,500 stores in 20 countries, including Saudi Arabia, the tiny South Pacific island of Saipan, Portugal and South Korea.

Overall, U.S. franchises have a distinct advantage over foreign competition. Franchises have been active for much longer in the United States than any-where else, and the U.S. market is competitive and mature enough to allow a franchisor to work out problems in his organization before marketing it ahroad.

In most cases, the franchisor grants a master license to a partner in a country or group of countries. In return for paying a license fee to the U.S. franchisor, putting up the capital and finding responsible franchisees, the master licensee collects royalties. Having a local concern run the franchise can ohviate government restrictions on foreign business ownership; in addition, the master licensee understands the local market, and he or she can make marketing decisions and navigate through that country's regulations concerning the franchise's business. Furthermore. national companies bring a knowledge of local trade fairs, media, the legal system and mores.

Michael Brennan, a Chicago lawyer who specializes in franchises, recommends choosing companies related to, but not directly competitive with,

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are not efficient. They're encouraging private-sector companies - in competition or partnership." At the same time, multithe franchisor's concept.

national companies like United Parcel Service were growing rapidly in Europe and needed to find a way to dispense services to their customers. Mail Boxes now provides electronic delivery of airline tickets, ships consumer goods to regional repair depots and even helps eliminate mail-order fraud by ensuring that credit-card purchases

are picked up personally. Kwik-Kopy is a franchise that requires a relatively large initial outlay of equipment from master licensees, but the printing franchise has been able to use its leverage to obtain the best prices from multinational vendors. Kwik-Kopy, already successfully franchised in nine countries (most recently, Turkey), does allow for purchase or lease of equipment, depending on the local partner's circumstances.

Turnabout is also fair play: Franchises from outside North America have successfully invaded the American market. They can often take advantage of the cachet of a chic brand name, Ciro, an upscale jewelry store based in London, has 204 stores scattered throughout Europe, Asia and Latin America, In 1939, Ciro opened its first U.S. store on New York's Fifth Avenue. Today, it has 60

stores in several U.S. cities. Are some franchises inappropriate for certain markets? Yes, if they go against local culture or religion. Bars, for instance, would certainly not be viable in Islamic countries. Certain U.S. franchises would not work overseas unless they were adapted to the local situation. Vid-

The franchisor is pri-

marily interested in dis-

tributing quality goods and services to consum-

ers.
"This eliminates half

the franchises," Mr. Pur-

vin says. "If the ultimate

purpose [of the franchi-

sor] is to sell franchises, then you're in trouble."

dedicated to a franchise

system as its primary —

if not sole — mechanism

Recently, franchisees of Taco Bell and other

major fast-food outlets

were angered by alter-

nate distribution outlets,

such as food courts at

malls, airport services

and amusement parks.

Aroused by reports of

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of distribution.

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Japan. Domino's was able if they excluded ofwarned that pizza was not popular, that the labyrinth fending categories of merchandise. Presupposiof streets and lack of setions about a local market quential building numbers may not always be correct, however. Kentucky Fried in most Japanese cities made 30-minute delivery Chicken, for example, has been successful in counimpossible, tries where people were

Domino's found someone who could make the franchise work. The master licensee came up with

scooters that could zip

scooters have since become popular throughout Japan); he invented a formula for finding homes by using landmarks; and, by choosing toppings that differed from those of U.S. pizzas, he altered the basic concept. Japan has since become one of Domino's most profitable overseas



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training. duces and markets quali-• The franchisor has ty goods and services for developed good relations which there is estabwith its franchisees, and lished market demand.

the franchisees have an organization to represent them. (Some U.S. franchisees have been punished for attempts to organize — a situation that will probably be recufied

tion and acceptance.

Successful franchises

have trademark recogni-

The franchisor has

an established, well-de-

signed marketing and

husiness plan and offers

substantial and complete

by future legislation.)

• Suitable earnings claims are sufficient to justify the cost of buying the franchise. In other

This advertising section was produced in its entirety by the supplements division

of the International Herald Tribune's advertising department. • It was written

words, the economic rewards must justify the price.

• The franchise agreement honors the franchisee's "bill of rights." This document, drawn up by the AAFD, details several gray areas. "No company honors all [the above rules]," Mr. Purvin acknowledges. "It's a negotiating list."

Investor horror stories abound about franchisors that went bankrupt, did not fulfill their contract obligations, provided an inferior product or service, or even began another directly competitive franchise. Generally, purchasing a franchise is a case of caveat emptor.

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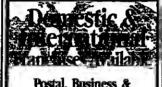


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by Steve Weinstein, a free-lance writer based in New York.

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How to Choose a Franchise: The Eight Golden Rules for Investors Robert Purvin, head of the American Association of Franchisees and

Dealers, suggests that investors look for the following characteristics when

not used to eating chicken.

of Domino's Pizza Inc. in

cannibalization by

greedy franchisors, sev-

eral states and the U.S.

Congress are considering

legislation limiting the

number of franchises in

a market or geographic

The franchisor pro-

This rule effectively

eliminates start-ups. Mr.

Purvin and other special-

ists recommend invest-

ing only in franchises

that have several outlets

and have been in busi-

ness for a minimum of

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joys a substantial reputa-

three years.

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expanding

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investigating a possible franchise:

Mr. Jones cites the case

F R A N C H I S I N G





International Franchise Expo: Bigger and Better

Thousands of participants from all over the world are expected to attend the International Franchise Exposition which opens today in Washington, D.C. Now in its second year, the exposition has established itself as the premier meeting place for franchisors and potential franchisees.

This year's International Franchise Exposition will be held on April 23-25 in Washington, D.C. By the most recent estimates, the exposition will have more than 450 exhibitors many more than it did last. year. More significantly, the average booth size has increased by 20 percent. Earlier this month, Nick

Helyer, president of Blen-

More than 450 exhibitors expected

heim Franchise Expos, producers of the gathering, reported receiving 3,000 telephone calls a day about the show, five times more than he received last year at this time.

One reflection of industry-wide acceptance of the exposition's importance is the attendance by huge, brand-name franchises like Burger King, Mail Boxes Etc., Baskin-Rob-bins and AAMCO Trans-

mission.
"Last year. Coca-Cola and McDonald's took a wait-and-see attitude," points out Mr. Helyer.
They're both here this

The 1992 exposition resulted in an estimated 1,523 new franchise sales — nearly 9 percent of all franchise sales in the United States - making it the premier marketplace for franchise transactions. Several master licensees for exclusive franchise opportunities in overseas markets were signed at the exposition as well.

Last year, 4,000 people from 71 countries outside the United States attended the exposition - 15 percent of the total.

This year, Mr. Helyer expects many more visitors. To accommodate them, the exposition will include seminars on topics of interest, such as "Taking the U.S. Franchise Abroad," "Europe: the \$360 Million Profit Opportunity" and even a daily seminar on the advantages to foreign nationals of investing in a franchise (one advantage: such investment is a way for them

to become naturalized

All participants can attend other daily seminars that address fundamental questions about buying and operating a successful franchise. A complimentary catalogue, new this year, offers details on the seminars and lists exhibitors by type of franchise and expense of investment involved.

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Beyond Fast Food: Hair, Rugs and Judges-for-Hire

"Franchising was traditionally looked at as a mechanism for convenient foods, restaurants and hotels," says Robert Purvin, chairman of the American Association of Franchisees and Dealers. "Now people recognize that you can franchise virtually anything."

Franchises include far more than fast food. Mr. Purvin cites such service businesses as haircutting. janitorial services and even court systems — including a "rent-a-judge" service. Unusual franchises have an advantage over those offering better-known

their markets. ExecuTrain, for example, trains people to use computers. Founder David Deutsch found that many companies in new

products or services: They

generally face less well-or-

ganized competition in

overseas as well - preferred having a training program that they could rely on. Since personalcomputer operating systems and software are universal (with the notable exception of Japan), ExccuTrain recently announced plans for European expansion; there are currently ExecuTrain centers in Mexico and Britain.

Since ExecuTrain markets its training services to large and midsized companies, expansion is limited

territories — not only in in the United States to the the United States, but 95 largest metropolitan areas. France presents 20 such areas; Britain, 24; Spain, 12; Australia, 20; and Mexico, 12. Execu-Train finds itself facing only local competition, which - given economies of scale in marketing and other expenses - gives it a distinct edge.

Travel agencies are also taking advantage of glob-alization. Canadian Uniglobe Travel has already expanded in the United States and the British Isles and has entered licensing

agreements for Japan, Benelux and Scandinavia. "We are in one of only two global businesses - travel and communications,' says John Henry, Uniglobe's senior vice president for international expansion. International agreements govern airline ticketing, and the competition, mostly corner-store operations, offers no brand

identity. Travel Network, another travel-agency franchise, also expanded recently, to Mexico and Brazil. Travel Network expects to sign license agreements for Argentina, Venezuela, Europe and the Far East. The agency's overseas offices offer another advantage: support to its U.S. clients abroad, a service similar to that offered by American Express offices (the latter are company-owned, not franchised).

Form-You-3 weightloss centers, on the other hand, are finding opportunity in the differences among various nations specifically, their food regulations. Because Form-You-3's diet plan revolves around everyday foods as opposed to the menus of other diet centers built around specialty products (usually produced by the diet center itself) — the plan was adaptable to markets where the introduction of new food products requires approval by government agencies. Form-You-3 actually was

and Brazilian foreign investors who had read about the company. The French brought the program to doctors and lawyers, who saw no problems with meeting French regu-lations. Marketing Director Cindy Oster also cited increasing awareness about weight loss in overseas markets such as Europe, Japan and even Lat-

Another U.S. obsession proving profitable abroad is car detailing. Ziebert TidyCar's 700 locations include 300 in 40 countries outside the United States. The company is currently experiencing a surge of international growth: Since last May, 14 stores have opened in South Korea, 10 in Taiwan and 10 in Quebec. New master licenses include Mexico and Germany; the first German store opened last month in Stuttgart. Ziebert started by offering only automotive rust protection but now offers other accessories as well. "We have difficulty discussing our franchise with prospects," says Tom Cunningham, vice president for international operations. "We spend a lot of time explaining the concept. As a result, we get sophisticated licensees."

Finally, Rug Doctor Pro, the largest carpet- and fabric-care company in the world, has licensees in over 35 foreign markets, as well as a subsidiary in Britain. Because its competitors are mostly small, homebased rug cleaners, Rug Doctor expects to dominate overseas as much as it has in the United States.

XCCT JCT

Popular, Profitable Black-Sheep Ventures

Home-based franchises have exploded in popularity recently, due to the large number of working women and the lower investment levels necessary to start a home office —especially since real estate is usually the biggest investment in a franchise.

If you expand the definition of franchising to include independent sellers like Avon, Tupperware and Amway (a definition accepted outside the United States) as well as pool maintenance, maid services and even lawn-moving, these types of businesses may be the fastest-growing sector of the franchise

Statistics on such businesses, however, are difficult to find, since the International Franchisrecognize them. "The IFA very much looks

es," says Robert Purvin. chairman of the American Association of Franchisees and Dealers. "They claim a certain potential for scams in that type of business. Home-office businesses are not considered franchises. They're considered business opportunities' — the black

Home Office Computing magazine recent-ly compiled a list of 65 established home-based franchises, Categories ing Association does not included music-video services, real estate, financial services and specialty cleaning ventures.

You'd be surprised how much

Many are van-based, such as Respond First-Aid Systems, which provides first-aid training. Training services in general are popular; these range from sales and computers for children to childbirth. Homebased entrepreneurs can choose from an array of related services, such as home day care, birth announcements, maid services, home security and pet care for vacationers. Several businesses rely on home computers, in cluding publishing, business computer services and direct-mail advertis-

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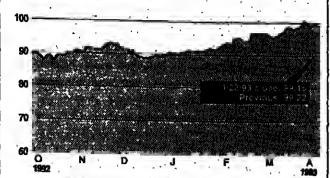
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(Continued on Page 20)

ng Ahead



International Herald Tribune World Stock index e, composed of 230 internationally investable stocks from 20 countries, compiled by Bloomberg Business News, Jan. 1, 1992 = 100.



The Index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Natherlanda, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization. In the remaining 12 countries the ten true stocks are tracked.

17 countries, the ten top st	locks are tracked.	
Asia/Pacific	Europe	N. America
Approx. weighting: 25%	Approx. weighting: 40%	Approx. weighting: 35%
Close: 107,33 Prev.: 107,39	Close: 98.85 Prev.: 97.97	Close: 92.29 Prev.: 93.56
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1		The.	Prev.	% charge		Yes.	Prov. close	% change
ŀ	Energy	102.07	102.25	-0.18	Capital Goods	100.41	100.57	-0.18
1	Utilities	111.31	111,68	-0,33	Para Materiale	101.92	100.81	+1.10
1	Finance .	99.82	99.27	+0.55	Consumer Goods	86.57	87,33	-0.76
1	Services .	108.71	109.54	-0.76	Miscellaneoùs	103.42	102,17	+1.22

For readers desiring more information about the International Herald Tribuna World Stock Index, a booklet is available free of charge by writing to Trib Indias, 181 Avenue Charles de Gaulle, 92521 Naully Cades, France.

Mexican Treasuries Draw U.S. Cash

High Rates, Low Risk Bring In Funds for Industry

By Louis Uchitelle New York Times Service NEW YORK -Lured by eyecatching interest rates of 16 percent or more, American money managers and a few risk-taking individuals are investing billions of dollars in Mexican Treasury securities and thus helping in finance Mexico's move to an industrial economy.

The investors are gambling that their investments will not be wiped out, as many were in the late 1970s when Mexico ordered a sweeping devaluation of the peso that, when measured in dollars, immediately shrank the size of the savings that thousands of American retirees had built up in Mexican banks.

This time, the American risk takers are not retirees but Wall Street money managers, brokerage houses and mutual-fund op-erators with names like Fidelity, Scodder, Merrill Lynch and Bear, Steams. Over the last year alone, foreigners - mainly these American organizations - have amassed \$9 billion-worth of Mexican government securities, or nearly triple their holdings at the end of 1991, according to Banco de Mexico, the central bank.

By Barry James

terest rates apparently caused big

losses on foreign-exchange markets

Thursday, when it was announced

a minute or so later that rates in

"There's bound to be some sort.

of uproar," said Jeff Brooks, an analyst at Crédit Lyonnais. "I would imagine a hell of a lot of

people have lost a hell of a lot of

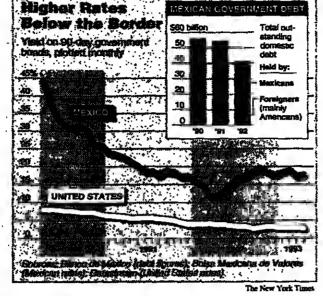
There were no immediate esti-

fact were coming down.

money on this."

ional Herald Tribune

An incorrect news report that the enough for everything to go com-Bundesbank would not alter its in-terest rates apparently caused big Hodge, a dealer at American Ex-



From the Bundesbank, a Costly Miscue

"There is no other country in the world where I can buy goverroment securities that yield so much and are safe," said Robert

Beckwitt, manager of various mu-tual funds at Fidelity with big

press Bank in London. "I should

imagine that there were a great deal

of people who were badly burned,"

After its regular council meeting, an official of the central bank

handed out a single sheet of paper

to reporters giving details of the Bundesbank's 1992 results, without

mentioning anything about a change in rates. "Nuthing on

At least five of the screen-based

news agencies on which dealers

rely for their primary information

filed a flash saying that rates were

When the news reached money-

trading desks around the world in the following seconds, traders were

the official said.

holdings in Mexican government securities.

Americans have been buying these securities since January 1991, when the Mexican government first made them available for foreign purchase. In addition

"It was only about a minute be-tween the two reports, but that was expecting a change, and they set interest rates had been trimmed.

expecting a change, and they set into motion computer programs

that moved funds automatically on

the assumption that German rates

Bundesbank announced that an-

other document was coming, and

then handed out an English trans-

lation of its original statement. Sec-

oods later, it issued a third piece of

paper with details of the reduction

in the discount and Lombard rate.

ing rooms, pandemonium broke out

as dealers scrambled to recover their

positions. "Millions must have been

lost," said Alison Cottrell of Mid-land Global Markets.

The dollar dropped half a pfen-nig to 1.595 Deutsche marks on the

reports rates had been left un-changed, only to rally two piennig

When this news reached the deal-

To confuse matters more, the

would remain unaltered.

to the S9 billion in Treasury holdings, foreigners hold about \$20 billion in Mexican bank certificates of deposits, which earn as much as 22 percent annually. The booming investment in Mexican securities reflects the American quest for interest rates higher than in the United States.

The higher rates also reflect President Carlos Salinas de Gortari's policy of keeping rates high enough to reduce inflation and to draw foreign capital to help fi-nance rapid industrialization. Inflation has fallen to a relatively low annual rate of 12 percent.

Other developing nations bent on rapidly creating a modern manufacturing industry have also sold short-term securities to foreigners to finance big outlays to equip oew factories. South Korea, Taiwan and Singapore, for example, relied on foreign investment to pay for imports of capital goods until export income rose sufficiently to cover the purchases. And these computes managed the transicion to manufacturing economies mostly without major devaluations. The gamble for Americans

See PESO, Page 21

(Page 18)
"It cost hundreds of thousands

lis Osaki Pankki in New York.

that rates had been left unchanged

Anthony Williams, a Renters re-

ty," after hearing a report that a

second document was on the way,

and decided to wait for a confirma-

tion. He therefore did not file the

See SURPRISE, Page 19

Ms. Hodge at American Express

original erroneous report.

once the news was corrected,

Attali to Lose **Some Control of** EBRD Purse

By Erik Ipsen

onal Herald Tribuni LONDON - A penitent but still proud Jacques Attali presented an upbeat review of the first full year in the life of the European Bank for Reconstruction and Development on Thursday, but said he had learned from a week of intense criticism of the bank and its lavish spending and had given it all "serious thought." He denied, however, that he was

planning to resign.

In the performance of a lifetime, the EBRD's president strode slowly into the packed auditorium at the bank's new headquarters and with his back to the large naked stage, perched himself on its edge in dead center. Smiling broadly and with arms crossed across his chest he peered out through the thicket of cameras and deadpanned, "I am delighted that so many of you are interested in the annual report."

Although the report provided the

raison d'être for the news confer-

Mr. Attali said the bank planned to double its lending and invest-ment commitments in the current year from last year's 1.2 billion European currency units (\$1.46 bil-lion). He also said the bank's board of directors had mandated a numresponse to the recent controversy.

of dollars for some people, maybe millions," said Albert Soria, for-Most significant was its decision eign-exchange manager at Kansalto halve the responsibilities of Jacques Pissaloux, a longtime Attali aide who at the bank has functioned Mr. Soria said he sold dollars, basing his decision on the report as both Mr. Attali's chef de cabinet as well as the bank's planning and and then had to buy them back budget director. Mr. Pissaloux will now drop the latter title in a move porter in Frankfurt, waited for what he said seemed like eterni-

which he bas often quarreled in the past, Mr. Attali conceded that he several supportive calls in the last had originally opposed the idea of week from the bank's governors the bank being saddled with such a the finance ministers of its member

one of many things about which he had changed his mind, unabashed-ly defining it now as "amazingly usefui.

But Mr. Attali insisted that the bank's headquarters represented "value for money," although he did, in hindsight, concede that spending £750,000 (\$1.1 million) to replace the boilding's existing Travertine marble with Carrara marble was a mistake.

In a statement destined to raise some eyebrows, the bank president referred to the European Commu-

A longtime aide will lose the title of planning and budget director.

mity as a "Cold War institution" and said that the continent must now draw closer together. He said that, despite strong opposition ence, it was a session dominated by from certain quarters, be would questions about how the bank is continue to lobby for greater trade being run and how public funds are concessions to ease trade flows between East and West.

A failure to respond to the pressing needs of Central and Eastern Europe would, Mr. Attali predicted, mean that "what is happening in the former Yugoslavia may be repeated elsewhere in the region. He noted that some critics had said ber of changes designed to that the bank was running too fast-strengthen its own oversight role in Pointing out rising concerns over nuclear safety, trade and zenopho-bia, Mr. Attali said, "My real fear is

that we are too slow." The EBRD, he said, was pre-pared to play its part with the increased investments. Of last year's performance, a year in which the bank's countries of operation expanded from 7 to 22 largely courtethat insiders say will significantly curtail Mr. Attali's power over the union, Mr. Attali termed it "a good record for a bank that did not in a conciliatory material." institution's spending.

In a conciliatory gesture to his exist two years ago." At present, the bank operates in 25 countries.

Mr. Attali said that be had had large full-time body. On Thursday, countries — expressing support for though, he announced that it was the bank's record.

Thinking Ahead

Two Pointless Embargoes

By Reginald Dale

ASHINGTON — Hopes that Presiby a new controversy over whether Hanoi lied about the fate of American prisoners after the end

But Mr. Clinton should go ahead and lift the embargo anyway. And, while he's at it, he should take his courage in both hands and end the counterproductive 30-year-old American embargo

Both unilateral embargoes are anachronisms in the post-Cold War era. They did not achieve their objectives in the past — in Cuba's case the downfall of the Castro regime, in Victnam's a full accounting for American prisoners of war and missing in action - and

they won't in the future. Neither country could con-ceivably be said to pose a military, economic or other threat to the world's only superpower.

But the embargoes are having an effect—on the United States. They are increasingly isolating Washington diplomatically. And they are damaging U.S. business increases in two areas of potentially high economic growth. With both Cuba and Vietnam rapidly opening up to foreign investment, America's commercial rivals are snapping up all the best projects while American companies mostly watch from the sidelines.

The embargoes, of course, have much more to do with American domestic politics than with geopolitics. The Vietnam embargo is maintained largely in deference to MIA groups and families of soldiers still missing from the war, who can muster heavy emotional and political firepower. The Caban embargo is a gesture to right-wing Cuban-Americans who play a dominant role in the politics of Florida, a major prize in presidential elections.

Behind both also is a vague and weakening sentiment that the two countries deserve to be punished for past hostility to the United States.

But recently the political currents in Washing-By Reginald Date

International Hierald Tribune

ASHINGTON—Hopes that President Bill Cinton would soon lift the 18-year-old U.S. economic embargo against Vietnam have been put on ice controversy over whether Hanoi lied to of American prisoners after the end open offices and hire staff in Vietnam, though not

> The issue has come onto the international agenda as a result of plans by a group of countries led by France to lend Vietnam \$140 million to pay off its arrears to the International Monetary Fund. That would allow Victnam to resume borrowing from the fund for the first time since 1984.

Bans on trade with Mr. Clinton will probably now hang back, at least until the Vietnam and Cuba latest furor over the MIAs cools down. But he should listen to a bipartisan group of senators led by Frank Munkowski, Republiare only harming U.S. interests.

can of Alaska, who has introduced legislation to end the Vietnam embargo.

Mr. Murkowski argues that over the past 18 years the stick has been much less effective than the carrot. Progress in tracking American MIAs and POWs has only been made since Washington started to relax its hardline stance, he says, and ending the embargo would spor Hanoi to further efforts.

In Cuba, the U.S. embargo has helped to keep Fidel Castro in power by giving him a scapegoat for the economic disaster that his policies have created. The quickest way to get rid of Mr. Castro always has been, and still would be, to flood Cuba with American goods, dollars and tourists.

It still being early in his first term, Mr. Clinton could easily get away politically with ending both embargoes, cleaning the way for a negotiated resumption of full relations with Havens and Hanoi. There would be outcries from the interest groups concerned, and Mr. Clinton would doubtless have to take more flak for not having served in military during the Vietnam War. But U.S. and Western interests would be advanced in both cases. It just needs two ounces of political courage.

EC Plans More Talks With U.S.

BRUSSELS — The European Community and the United States will resume talks on opening the EC telecommunications business to American companies, an EC of-

ficial said Thursday. The two sides reached a partial deal on government contracts Wednesday but failed in close the gap on telecommunications.

But the Community said Thursday it was prepared to talk with U.S. trade officials about opening up the EC telecommunications market in the longer term.

"We are not going to slice off telecommunications from our broader trade talks with the U.S., said a spokesman for the EC trade commissioner, Sir Leon Brittan.

The U.S. trade representative, Mickey Kantor, said Wednesday the United States would impose sanctions on EC companies because of the EC's refusal to open up telecom-munications. In Washington, a spokeswoman for Mr. Kantor said she did not know when details of the sanctions would be announced.

EC Commission sources declined to speculate about any countersanctions the EC might impose. (Bloomberg, Reuters)

■ Steel-Import Cuts Sought The EC Commission said Thursday it was seeking substantial cuts in low-duty imports of most steel products from the Czech and Slo-vak republics, The Associated Press reported from Brussels.

US - EC trade negotiations

Sunday's Russian referendum

Recession in Europe

Japan's soaring yen

White House - Senate confrontation

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EUROPEAN FUTURES

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MARKET DIARY

Consumer Issues **Lead Stocks Lower**

NEW YORK - Stock prices closed lower Thursday on the New York Stock Exchange as weakness in drug and consumer-product stocks offset optimism about lower

N.Y. Stocks

carnings, said Richard Ciardullo, director of institutional trading at Eagle Asset Management.
The Dow Jones industrial aver-

age, which had climbed as high as 3,470 points in the afternoon, closed at 3,429.17, down 10.27. Weakness in Merck & Co., Philip

Morris Cos. and McDonald's Corp. helped offset jumps in shares of Caterpillar Inc., United Tech-gologies Inc. and Du Poot Co. Caterpillar's stock rose 5% to

o7% after it reported earnings of 34 cents a share. United Technologies gained % to 49 after reporting earnings of 43 cents a share, compared with a year-earlier loss.

Computer-driveo programs caused the Dow index to fluctuate in a 40-point range. For the day, the total impact of competer trading on the Dow industrials was almost break-even, said Phil Smyth, analyst at Birinyi Associates. These things were 80 percent to

90 percent of the move going up and going down," Mr. Smyth said. Weakness in railroad and airline stocks also contributed to the decline. The Dow Jones transportastocks offset optimism about lower European interest rates.

"They're selling growth and consumer stocks" on concern about first-quarter profits of 52 cents a share. PaineWebber cut its rating to "neutral" from "buy." The stock closed down 5% at 51%.

Health-care, food and tobacco stocks were among the worst-performing industry groups. These socalled "growth" stocks are tradi-tionally favored for steady sales growth despite the shifts in the economic cycle.

Bristol-Myers Squihh Co. sparked weakness in the drug sector when the drug maker reporte first-quarter earnings of \$1.11 a share, below analysts' forecasts of \$1.14. Goldman, Sachs & Co. removed the stock from its "recommended for purchase" list. Bristol-

Myers fell 21/2 at 58%. Trading was active, with more than 304 million shares changing hands, up from the three-mooth daily average of 267 million. Declining issues led advancers 3 to 1.

Tenneco was the most active issue, declining ¼ to 46%, after the company raised \$1 billion through a secondary offering of 23.5 million

Rumors of Intervention Push Dollar to Loss

Compiled by Our Staff From Dispatches NEW YORK - Despite an early assist from the Bundesbank. which surprised markets with a German rate cut, the dollar fell Thursday on rumors the German central bank was selling it. The dollar fell to 1.5965 Deut-

sche marks from 1.5998 DM on yen.

Foreign Exchange

Wednesday, after trading as high as 1.6135, and it dropped to 109,900 yen from 110.625 yen.

Traders said rumors that the Buddesbank was selling dollars combined with the U.S. currency's failure to break the 1.62 DM level to spur selling.
Further, the Bundesbank presi-

dent, Helmut Schlesinger, gave the yen a boost when he said Germany did not have a problem with its recent rise. Traders took the statement as a sign the Bundesbank would not join the Bank of Japan's efforts to slow the yea's rise by intervening in the currency market. This had the effect of depressing the dollar, which is trading at postwar lows against the Japanese unit. The dollar also fell to 1.4501

Swiss francs from 1.4565 and to

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Buffels 3.

\$1.5400. News of the second consecutive monthly fall in unemploy-ment reinforced hopes that the British economy was recovering.

"It was a real shocker," said Larry Kantor, head of European economics at J.P. Morgan & Co. "But it was perhaps all the more significant for

rate by 0.25 point, to 7.25 percent, and its Lombard rate to 8.5 percent from 9.0 percent. The rates, charged on collateralized short-term loans to banks, form a floor and ceiling for

fered widely from the rate cut, falling to 68.575 yen from 69.185, while the pound rose to 2.4875 DM from 2.4658.

confused because several news agencies reported there was no

Earlier in London, the dollar rose against the mark but was mixed against the other European currencies and lower against the

that, since it may mean the Buba's easing policy is finally accelerating from a crawl to a walk." The Bundesbank cut its discount

the German money market. The dollar rose to 1.6080 DM from 1.6030 DM. The mark suf-

Traders said the initial price reaction to the Bundesbank news was

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April 22

Dow Jones Averages

NYSE Indexes

NASDAQ Indexes

AMEX Stock Index

Market Sales

Dow Jones Bond Averages

N.Y.S.E. Odd-Lot Trading

S&P 100 Index Options

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Standard & Poor's Indexe

NYSE Most Actives

AMEX Most Actives 7021 1194 5494 22 5496 2594 5156 2 4942 279 4540 1894 4540 1894 4197 479 4197 474 47

NYSE Diary Close

Amex Diary **NASDAQ Diary**

Dec 93 Dec 93 174

Blow to Canadian Airlines

OTTAWA - The future of Canadian Airlines International was thrown into doubt Thursday when the Canadian Competition Tribunal refused to allow it to withdraw from a computer-reservations system oiothy owned with Air Canada.

The PWA Corp. subsidiary's withdrawal from the Gemini reservations system was a coodition for a \$246 million cash infusion into the financially troubled airline by American Airlines.

American wants Canadian to join its computer-reservations system

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U.S. Finds Dumping of Korean Chips

WASHINGTON (Combined Dispatches) — The International Trade

Commission ruled Thursday that dynamic random-access memory chips
from South Korea were sold in the United States at less than their fair
market value and had injured American businesses.

The ruling means the Commerce Department will impose duties,
ranging from 0.82 percent to 11.45 percent, on the computer chips.

The U.S. imported \$786 million worth of DRAM chips of one megabity
or more from South Korea during the first nine months of 1992.

or more from South Korea during the first nine months of 1992.

In a separate ruling, the commission said that imports from Japan of dry-film photoresist, a type of photographic film used in making large, printed circuit boards, were not injuring American businesses. (AFX, Knight-Ridder)

Bank America Cites Weak Economy

SAN FRANCISCO (Bloomberg) — BankAmerica Corp. said Thursday that net income rose to \$484 million in the first quarter, reflecting the completion of its merger with Security Pacific, but said economic weakness in California and other key markets remained "a source of concern." Bank America said its first-quarter results were not directly comparable with year-earlier figures because of the acquisition, which increased its assets to \$185.2 billion from \$118.4 billion and made it the second-largest.

U.S. bank holding company, after Citicorp.

The company earned \$1.19 a share, below the \$1.22-a-share mean expectation of 17 analysts polled by Zacks Investment Research Inc. Its year-earlier earnings were \$303 million, or \$1.22 a share.

MCI Net Rose 7% in 'Great' Quarter

WASHINGTON (Bloomberg) - MCI Communications Corp., the WASHINGTON (Bloomberg) — MCI Communications Corp., the United States' second-largest national communications carrier, said Thursday its first-quarter net income had risen 7 percent after a charge to repay debt and reduce future borrowing costs.

"MCI clearly had a great quarter, spurred by large increases in volume," said Frank Governali, telecommunications analyst for First Boston Corp.

After a charge of \$17 million, or six cents a share, first-quarter net was \$151 million, or 56 cents a share, compared with \$141 million, or 51 cents a share, a year earlier. Revenue rose 12 percent, to \$2.81 billion from \$2.51 km.

Salomon Swung to Loss in First Period NEW YORK (AP) — Salomon Inc. said Thursday it had a loss of \$102. In million in the first quarter, largely because of poor results in the

million in the first quarter, largely because of poor testins in the company's securities operations.

Revenue slipped 18 percent to \$1.59 billion from \$1.94 billion. Excluding a \$37 million charge reflecting a change in accounting standards, Salomon had a loss from operations of \$65 million in the period. A year earlier, the investment concern earned \$331 million, or \$1.51 a share.

Salomon Brothers Inc., the company's brokerage operation, reported a loss of \$89 million, after a \$374 million profit in the 1992 quarter.

Texaco Rebounds to Profitability

WHITE PLAINS, New York (AFP) — Texaco, the fourth-largest American oil company, said Thursday it had a first-quarter profit of \$278 million, or 97 cents a share, reversing a loss of \$68 million in the 1992

quarter that was due to accounting changes.

Sales dropped slightly, to \$8.5 billion from \$8.6 billion, but Texaco benefited from an increase in crude-oil and natural-gas prices in the United States and better margins in South America.

Its petrochemical division had a loss of \$7 million, compared with an \$8 million profit in the first quarter of 1992.

For the Record

First-time claims for Jobless benefits in the United States jumped by 26,000 in mid-April, to 359,000, the Labor Department said. (AP) Lockheed Corp.'s first-quarter profit from operations rose 15 percent because of improved aeronautical-systems group results. (Blo

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Earnings Reflect Weak Car Market After Weak Quarter, Mercedes Braces for Hard Year

STUTTGART — Mercedes-Benz had a plunge in first-quarter car sales, the automaker said Thursday, and it does not foresee its profit rising before the end of the year. Werner Nieler, chairman of Mercedes-Benz AG, said 1993 would be harder than last year for the car industry. This year we will not yet overcome the dry spell in deliveries and earnings due to continued difficult market conditions."

Mercedes, which relies on the German market for around 45 percent of its sales, has been hard hit by the recession in Germany. Mr. Niefer said group sales in the first quarter of 1993 fell by a "double-digit" per-centage, while worldwide car unit sales fell 33 percent from the 1992 level.

Mr. Niefer did not provide comparable figures for the first quarter of 1992, but Mercedes previously said it had sold 140,000 passenger cars in the period. That puts the

1993 first-quarter vehicle-sales total at about the United States and Brazil — had sales 93,800 cars. Daimler-Benz AG, the parent increases of about 9 percent. company of the carmaker, said last year its first-quarter group sales were 22.1 billion Deutsche marks (\$13.8 billion) and that Mer-cedes accounted for 76 percent. Thus, Mercedes's first-quarter sales were no higher than about 15 billion DM.

Mercedes also said its group pretax profit last year fell 39.4 percent, to 2.60 billion DM. But the carmaker offered a few rays of hope. With cars we have seen a slight boost in German orders in since the beginning of the year."

Mr. Niefer said, "And we expect a further boost, once we laimed our new C-class into the market in May. Also, March data from Japan show the first order plus for over a year."

The C-class cars are targeted at the low end of the luxury market, which has been dominated by Japanese companies in recent years.

Meanwhile, sales at foreign production divisions for commercial vehicles — mainly in

Mr. Niefer said, "Even if business slightly improves in the coming months, we have to expect that profits will not improve, because of the important steps we have taken to improve productivity." The company plans to reduce its payroll to 204,000 by the end of the year. It stood at 222,482 at the end of last year, and 237,442 at the end of 1991.

Research will be alloted 7 billion DM this year. In 1992, Mercedes spent 7.5 billion DM on research and capital investments, of which 2.7 billion was on the passenger car division.

The German Automobile Industry said in Frankfurt that vehicle production in the country fell 14 percent in March from the like month in 1992. Overall production was 432,700 websides in March, which was 3.2 percent above the level in February of this was 1.4 FP. Richards Parters 4 FV (AFP. Bloomberg, Reuters, AFX)

Peugeot Profit Slides, but It Holds Its Market Share

PARIS - PSA Peugeot Citroen SA reported Thursday a sharp profit fall for 1992, but its results were at the high end of expectations and the carmaker maintained its share of the declining European car market.

Peugeot said net attributable profit fell 39.1 percent last year, to 3.37 billion france (\$622.6 million), from 5.53 billion in 1991, Industry analysts had predicted profit of 3.1 billion to 3.4 billion francs. The company previously said its sales fell 3.0 percent, to 155.43 billion francs.

The company, which produces Pengeot and Citroen cars, will cut its dividend to 10 francs per share from 13 francs.

Jacques Calvet, the Pengeot chairman, pre-

dicted the European car market would fall 9.1 the European Community and Japan raising percent this year, to 12.235 million units. Pengeot said the slide in the European car market was fueled last year by slow consumption amid currency and interest-rate instability.

Peugeot increased its European market share to 12.2 percent in 1992, from 12.1 percent the previous year, largely because of the success of the small Citroen ZX and Peugeot 106 models as well as the larger Peugeot 405.

Pengeot's worldwide sales fell 3.1 percent, to 2.01 million vehicles, reflecting a decline in demand for light commercial trucks and reduced inventories at dealers caused by high interest rates and poor market prospects. Mr. Calvet also said an agreement between limits of 1993 Japanese car sales in some EC countries would not be enacted. "It's dead, I'm certain of it," he said. "I've made enough phone calls in the last eight days to know."
The agreement, reached April 1, called for overall Japanese imports to fall 9.4 percent from 1992 but allows for increased imports to

Britain, France, Italy, Spain and Portugal, where tight quotas are in effect.

The April agreement is the annual adjustment to a 1991 EC-Japan accord that gradually lifts all quotas by 1999. Mr. Calvet said the 1991 agreement expleshly would not be the 1991 agreement probably would not be revised. He is one of the most vociferous critics of the 1991 agreement and has lobbied other carmakers to pressure the EC Commission to renegotiate it. (Bloomberg, Renters)

Sweden to Tighten **Belts Further With New Spending Cuts**

STOCKHOLM - Sweden's economic growth. center-right government an-nounced Thursday wide-ranging cuts in public expenditure simed at trimming 81 billion kronor (\$10.9 billion) off the country's budget deficit over the next five years. Finance Minister Anne Wibble said at a news conference that "everyone will feel the effects of this

program, it is inevitable." The measures, announced in a supplementary budget for 1994, include boosting state income by 15 billion kronor, introducing publicsector savings of 35 billion kronor by freezing spending at current levels, and trimming 26 billion kronor from state benefits paid to individ-

The remaining 5 billion kronor would be gained by increasing the contributions made by individuals toward state retirement pensions. The measures, in addition to cuts

of 80 billion kronor made since the government of Prime Minister Carl Bildt took office in November 1991, will mean more expensive medical and dental care, with less government compensation for ma-

ternity and paternity leave.

Mrs. Wibble said she intended boosting the state's income by raising taxes on tobacco and alcohol. coupled with a more efficient method of collecting taxes.

She stressed that it was important to carry on with the govern-ment's program of cutting the budget deficit and said the new

lower interest rates and resultant

"Lower interest rates are the best stimulus the economy can get, and this program will make it possible for rates to come down," she said.

Hundreds of protesters gathered outside the Riksdag, the parliament, some carrying placards with the word "welfare" and a cross, symbolizing the death of a system that has been the basis of Swedish society since World War II.

(Resters, Bloomberg)

Jobless Rate Falls in Britain

Compiled by Our Staff From Dispatches

LONDON - Britain announced Thursday that unemployment fell by 26,000 in March, defying forecasts of a rise and suggesting the economy is recovering faster than most economists had believed.

The Department of Employment said the seasonally adjusted jobless total had dropped to 2.94 million, with the unemployment rate down to 10.5 percent, from 10.6 percent in February.

The fall followed a drop of 25,500 in February.

(Reuters, Bloomberg)

agreement before a capital offering is completed.

defunct Shoreham nuclear plant near New York canceled by U.S. authorities, who decided to burn the fuel in a Philadelphia plant instead. Roche Holding AG said its first-quarter sales had risen 7.2 percent to 3.51 billion Swiss francs (\$2.4 billion), from 3.27 billion a year earlier, and said it was expecting a "good year" in 1993.

GPA Group PLC, the aircraft-leasing company that is trying to restructure \$5.5 billion in debt, said it was still trying to raise fresh

capital, but added that it intended to execute a bank-rescheduling

• Ana SA expects a rise in profit in 1993 after reporting a 35 percent decline in profit for last year, to 1.55 billion French francs (\$287 million).

· Cogerna of France had a contract to treat 100 tons of fuel from the

London Exchange to Concentrate on Core Activity

· LONDON - The London Stock Exchange, under fire after expensive attempts to expand its role, said Thursday it would now concentrate on its core function as a stock market and a system for companies to

Six weeks after the costly abandonment of its Taurus project, an electronic share-trans-fer system that proved too difficult to devel-

op, the exchange discussed its future at a board meeting lasting more than six hours, The 19-member board said it would form an alliance with Telekurs, which is owned by screen-based Topic news and share-price in-

formation service It will also cut charges on its Talisman system of share transfers between major other operational decision.

change's chief executive, Peter Rawlins.

progress to find a successor to Mr. Rawlins. rather than an order-driven system.

The exchange said it was working urgently to find a technical solution to upgrade its Hugh Smith, is acting chief executive at aging market system but otherwise made no present.

The Taurus fiasco was seen as a blow to banks in Switzerland, and the privately

The failure of Taurus cost the exchange
owned ICV Ltd. news service, to run its

E70 million (\$108.3 million), and the British
citizen of other expects of the London as a financial center and highlighted securities industry overall up to £400 million, criticism of other aspects of the London stock leading to the resignation of the stock ex- exchange, including its role as vendor of the Topic information system and its market The exchange made no announcement of method, which is based on price quotation,

SURPRISE: Bundesbank Miscue Costly for Traders

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Very briefly:

bank said that in a case like this,

dealers usually acted on the first information they received. "You believe what you see. You have no reason not to, especially when you have been waiting for half an hour for it to come out."

There were no apologies from starting blocks in an attempt to the Bundesbank. A spokesman said beat their rivals by a few seconds.

journalists pushed the button too soon on their pre-prepared flashes. bank, Manfred Körber, told and added, "such is life." She said Bloomberg Business News; "We journalists could always have are not aware that we made any checked with the press office. But mistakes. I might concede, howevthe news-agency reporters, waiting er, that the procedure of releasing behind a line on the floor to receive press releases at such press conferences could be improved." the bank communiques, speed to their phones like athletes off the

Some journalists said the muddle showed that the Bundesbank was out of touch and inept.

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Bank Mees & Hope N.V.

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announce that as from April 23, 1993, they merged into

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In the Netherlands MeesPierson N.V. is established in Amsterdam, Rotterdam and The Hague.

MeesPierson is also established in:

Antwerp, Aruba, Bahamas, Budapest, Curacao, Geneva, Guernsey, Hamburg, Hong Kong, Isle of Man, Jakarta, Cayman Islands, London, Luxembourg, Madrid, New York, Oslo, Philadelphia, Singapore, St. Maarten, Taipei, Tokyo, Zug. Zurich.

Tables include the nationwide prices up to the closing on Wall Street and do not reflect (ate traces elsewhere. Via The Associated Press

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Ito-Yokado Ties Loss to Texas Unit

TOKYO - The Japanese supermarket chain Ito-Yokado Co. said Thursday its group pretax profit had fallen 11.1 percent to 181 billion yen (\$1.53 billion) in the year ended in February, the first decline m two decades.

The most profitable supermarket operator in Japan blamed the lower earnings on losses at its Texasbased Southland Corp. subsidiary, holder of the 7-Films holder of the 7-Eleven coovenience-store franchise. Ito-Yokado said it took a charge during the year of some \$110 milion related to Southland's restructuring

Despite the first fall in group carnings since it was listed in 1972, parent-company pretax profit rose 0.4 percent to 97.5 billion yen. Seven-Eleven Japan Co., a listed subsidiary operating Japan's biggest network of convenience stores, posted a 9.7 percent increase in carnings to 85.2 billion yen.

"We can expect earnings at. Southland will return to profitability by the end of this year to December 1993 thanks to the ongoing overhaul of its operations," a com-pany official said. He said South-land's loss had shrunk from \$45 million a year earlier to \$16 million in the March quarter.

In the current year, he added, Southland planned to cut personnel costs by more than \$440 million and financing costs by \$30 million. Ito-Yokado's consolidated sales in the year just ended grew a mod-est 3.8 percent to 3.035 trillion yen. In the 12 months to February 1994, pretax earnings are forecast to re-bound to 205 billion yea.

Seoul Blocks View to North **Curbs on Inter-Korean Deals Annoy Firms**

SEOUL - South Korean companies, itching to expand contacts with the communist North, are losing patience with Seoul's rigid controls over inter-Korean ties, businessmen say.

Companies looking to expand over the border say Seoul's ban on economic links, which is due to a protracted dispute over inspection of suspected nuclear sites in the North, will give foreign rivals an edge.

"The government needs to separate economic affairs from the political and diplomatic, said K.K. Lee director of Hyun-dai Corp.'s North Korean de-partment. "It has to think of siness opportunities lost be-

cause of sanctions." Hyundai and other South Korean giants such as Daewoo Group and Samsung Group are eager to exploit opportunities presented by a virgin market on busmess interests at bay.

The government should 'separate economic affairs from political and diplomatic.'

A Hyundai official

South Korea has banned prac-tically all economic contact with the North since late last year because of the international con-

troversy over the North's nuclear Seoul says it will not approve any economic cooperation until North Korea allows internation-

their doorstep with low labor costs and no language barrier.

But so far, politics have kept being used to develop nuclear

The ouclear issue is at the top of the agenda," said Park Heung Yol, director of South-North reations in South Korea's Unification Ministry. "It may be inevitahle to assume a business loss." One of South Korea's leading contractors, Byncksan Group, this month met a North Korean businessman io Chica and agreed to set up a joint venture to produce building materials in the

North. But the venture depends on getting the government's permis-sion to proceed.

"Before we can sign the contract, we must get the ood from the Unification Ministry," a Byucksan spokesman said. "It is frustrating. We have no way of knowing for the moment whether we will get that permission."

Taiwan Approves Copyright Pact

major trade confrontation with the United States on Thursday and gave final approval to a disputed 1989 copyright treaty.

The treaty strengthens protection of U.S. copyrights in Taiwan, where American companies lose an estimated \$370 million in sales annually through copyright violations, according to a U.S. copyright group.

The legislature had shelved eight articles of the document when it partially ratified the accord three months ago, on the grounds that they were unfair and

TAIPEI — Taiwan's legislature backed away from a issuing an annual review of countries that violate agor trade confrontation with the United States on American intellectual property at the end of the month. It was expected to impose trade sanctions if the shelved articles were not passed, members of

Taiwan's cabinet said this week. The Office of the U.S. Trade Representative last year described Taiwan as "a center for copyright piracy and trademark counterfeiting of U.S.

The expected final passage of the agreement helped Taiwan stocks, with the benchmark weighted index

Car Sales in China Boosted 1992 Net, CITIC Pacific Says

ic Ltd., a company controlled by the Chinese government that is one of the major players on the Hong Koog iovestment scene, said Thursday its profit had more than tripled in 1992, largely because of booming car sales in China.

Net income climbed to 1.04 billion Hong Kong dollars (\$134.5 million), from 332.9 million dollars io 1991, slightly below analysts' ex-pectations of 1.08 billion to 1.10 oillion dollars.

CITIC Pacific greatly expanded its business scope in 1992. Its mar-ket capitalization bas soared from about 1.1 billion dollars in early 1991 to more than 30 billion dollars at the end of last month.

The retailer and automobile dealer Dah Chong Hong became a wholly owned subsidiary of CTTIC Pacific in July 1992. In the second half of the year, it sold more cars in China than in Hong Kong Larry Yung, chairman of CTTIC Pacific, said the trend was likely to continue.

"It's not appropriate for us to break down our profits," Mr. Yung said at a news conference. "But Dah Chong Hong probably con-tributed about 40 percent to our bottom line. We expect it to keep

etting better." He said the company would contribute less on a percentage basis to the company's overall performance

ry Trading, a company controlled

in 1993, however, because CITIC Pacific was diversifying so quickly. CITIC Pacific is 45 percentowned by CITIC Hong Kong; Ker- some for CITIC Pacific to handle

HONG KONG - CITIC Pacif- owns slightly less than 15 percent and the rest is held by outside shareholders, primarily international institutions.

According to Peter Lee, executive director of CITIC Pacific, the company has more than 15,000 shareholders worldwide.

CITIC Pacific's ultimate parent is China International Trust & Invest-ment Corp., which China's State Council, or cabinet, established in 1979. Mr. Yung's father, Rong Yiren, former chairman of China International Trust, was recently elected China's vice president.

Since its inception, CITIC has become China's de facto international investment bank. It established a Hong Kong office in 1980 and reorganized its businesses under the umbrella of CITIC Hong Kong, Analysts expect that eventually CTTIC Hong Kong will inject all its major assets into CTTIC Pacific.

So far, there have been two series of asset injections into the compa oy totaling more than 4 billion dol-lars. The first included 550 million dollars of investment properties and a 38.3 percent stake in Dragonair, a local airline.

Mr. Yung said that these asset injections helped both CITIC Pacific and the parent company

"CITIC Hong Kong is a 43 per-cent shareholder in CITIC Pacific," he said. "We do the asset injec-tions in CTTIC Pacific to raise cash for projects that are too cumber-

Investor's Asia Singapore Straits Times Hong Kong Tokyo Mikkel 225 Exchange 1,773.21 ** 1,970.06 Bangkok SET 39501 869.42 Secul Composite Stock, 795.57 733.58 (+0.27 Weighted Price: 4,631,59 ... 4,482.63: 13.8 Manilla Composite 1,646.70 1,539.76 40.52 Stock Index: 311,28 312.00 ... 0.23 New Zestand NZSE-40 1,697,12 1,604.69 ±1,38 Bombay National Index 975.46 985.60 1.03

Very briefly:

Standard & Poor's Asia Ltd. said it was keeping its ratings for debt issued by the Hong Kong government and Mass Transit Railway Corp. on credit watch with oegative implications.

 New Zealand's NZSE-40 capital index rose to a 32-month high, boosted by forestry prices. The index has risen 20 percent in the past six months. · Fidelity Investments said it had become the first motual-fund company in Hong Kong to introduce an automated phone investment service known as Fidelity's Automated Service Telephone, or FAST.

Kao Corp., Japan's top maker of household products with a strong presence throughout Asia, said its group pretax profit had risen 17.4 percent to 45.3 billion yen (\$394 million) in the year through March.

 Nippon Steel Corp. has maintained its capital-investment plan for the year to March 31, 1994, at 170 billion yen, the same as its November projection, a senior company official said.

Reuters, Bloomberg, AFP

would impose a burden on consumers. gaining 149.06 points, to 4,631.69 on Thursday.

PESO: Mexican Treasuries Are Proving Irrestible to U.S. Money Managers (Continued from first finance page) buying Mexican securities is that Mexico might become the excep-tion. The Salinas government hopes to pay off the securities with dollars raised from a rapid increase in exports of manufactured goods. Right now, that is not happening. Instead, Mexico is importing huge quantities of machinery and mate-

rials for the new factories. Imports,

as a result, shot up by 26 percent last year while exports of manufac-

tured goods rose just 4.4 percent. If those percentages are not reversed in a year or two, many experts say, then the government may be forced into a major devaluation - one that might help exports by making them less costly, but at the

earnings are free of Mexican taxes.

The last major devaluation came has adhered to a policy of tiny, almost daily devaluations that have added up to no more than 5 percent a year. "We have enough flexibility to continue this policy and to main-tain a sufficiently stable exchange rate," said Guillermo Ortiz, an un-

dersecretary of the Treasury. Perhaps no American counts on

Beckwitt said.

"I am as convinced as I can be in 1987. Since then, the government that the risk of an overnight major has adhered to a policy of tiny, devaluation is extremely small, "he said. "The Mexican government knows from its experiences in the vere to change course and sudden-

still allows Mr. Beckwitt a hand-some profit. It means that the peso and Bear, Stearns also invest their that assurance more than Mr. will go from 3 pesos for one dollar own money in short-term Mexican Beckwitt of Fidelity. The funds he today to 3.15 pesos to the dollar a securities, and they act as agents manages include holdings of \$750 year from now. Even at that, an. for various mutual funds.

expense of foreign investors. A sud-million in Mexican Treasuries. American investor holding a one den major peso devaluation might make a \$10,000 investment in a one-year Treasury note worth, say, \$6,000, including the 16 percent interest it had carned. The interest owner of Mexican Treasuries, Mr.

The Mexican Treasure many major percent, for example, would come away with a net gain of 11 percent, or a total of \$11,100, once interest it had carned. The interest exists a side of \$11,000 once in Mexican treasuries, Mr. ed into dollars.

> That is still far above the 3.15 percent yield today for a similar Treasury bill in the United States. But if the Mexican government A 5 percent annual devaluation in his pocket.

COMPANY RESULTS

Revenue and profits or	AMP	Clerox	Consolidated Rail	Diemond Shamrock	General Dynamics
losses, in millions, are in local currencies unless otherwise indicated.	1st Quer. 1973 1972 Revenue 837.96 818.56 Net Inc. 72.57 70.16 Per Shore 8.69 0.66	3rd Qear. 1991 1992 Revenue 476.55 455.27 Net Inc. 45.42 38.40 Per Strare 0.83 0.71	1st Quar. 1993 7992 Revenue 816.00 798.00 Net inc (p)28.0 38.00 Per Share 0.42	1st Quar. 1993 1992 Revenue 420.80 589.80 Net Inc. 4.30(0)28.50 Per Shore 0.15	1st Quar. 1993 1992 Revenue
United States Affied Signal	AMR 1st Quar. 1973 1992	9 months 1993 1992 Revenue 1,267, 1,224 Not Inc. 117.26 66,95 Per Shore 2.15 1.60	o: loss. Cooper Industries	a: loss, 1992 net loss includes charge at \$17,7 million.	million vs. \$355 million. Hercules
1st Obar. 1993 1992 Revenue 2901 2,979. Oper Not 1690 1279. Oper Short. 1.65 0.87 1992 quarter nel excludes charges of \$1246 billion.	Revenue 3.814. 3.507, Oper Net (012LB 8.00 Oper Shore 0116 a: loss. 1992 quarter net excludes charge of \$595 million, Arvin Industries	Colgate-Polmolive Ist Quar. 1923 1992 Revenue	1st Qetr. 1993 1992 Revenue	Dun & Bradstreef 1st Ovar. 1993 1992 Reverue 1.471, 1,108. Oper Net 105.18 98.21 Oper Share. 0.57 0.55 1992 agarter net excludes	1st Quar. 1993 1997. Revenue
ATST 1st Qear. Revenue — 15.79, 15.375. Oper Net — 996.00 883.00 Oper Share 0.74 0.67 Full name of compony: American Telephone and Telegraph.	1st Quor. 7933 1992 Revenue 76.04 497.27 Net Inc. 6.15 3.44 Per Shore 8.28 0.09 BellSouth 1992 1992 Revenue 3554 3739	Commonwealth Edison 1st Quer. 1993 1992 Revenuc 1/493 1/423 Net 186. 77.21 67.25 Per Share 0.23 1993 resuits Include pain of	Corestates Financial 1st Quer. 1992 1992 Oper Net 7342 5949 Oper Share 123 133 1992 quarter net excludes pre-lax charge of \$1227 mil- tion and after-lax charge of \$81 million.	Fleet Financial let Quar. 1992 1992 Not Inc. 100.25 50.41 Per Shore diluted.	McDonnell Dauglas 1st Quar. 1993 1997 Revenue 2,220, 400 Not inc. 9400 200 Per Share 241 0.5 1993 quarter not exclude: poin of \$122 million.
Arthoco 1st Gear, 1993 1992 Revenue 4578, 4389, Oper Net 229,0 305,00 Oper Shore 946 8,61 1993 net lackudes charges of s170 million.	Net lnc.	28.7 million. Compare Computer 1st Quar. 1993 1993 Revenue 1.611. 782.05' Net Inc. 102.57 45.33 Per Share 1.23 0.53	Diol Corp. Ist Quer. 1998 1992 Revenue 778.78 78.452 Oper Net 14.63 11.34 Oper Shore 0.33 0.27 1992 net excludes pains at \$22.1 million and charges of \$115 million.	Fruit of the Loom 1st Quer. 1993 1992 Revenue 428,90 423,30 Not Inc. 47.50 64.10 Per Shore 0.64 648	Northrop 1st Quar. 1993 1992 Revenue 1.270, 1.300. Net Inc. 52.00 47.00 Per Starre 1.09 1.80 1993 quarter net includes loss provision of 18 million.

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SPORTS BASEB

Rockies Rout Cardinals, 11-2, Behind Hot-Hitting Galarraga

Andres Galarraga is making his former teams look bad lately. The busky first baseman got three hits and scored twice against his former teammates as the Colorado Rockies beat the Cardinals. 11-2, Wednesday night in St. Louis,

Galarraga, signed as a free agent in November after hitting .243 with St. Louis in 1992, also drove in a

run. He's hitting 426 this season, with a team-high 15 RBIs.
"They didn't really give me a chance here, and I'm happy to prove to them that I can still play." said Galarraga, who was plagued by injuries much of last season. Andres went 0 for 12 in spring

training and was a little down, but I thought he would his once the season started," said the Rockies' manager, Don Baylor. Galarraga is 13 for 26 against his other former team, the Montreal

runs and six hits. homer and drove in four runs for

the Rockies.

Astros 2, Cubs 0: Doug Drabek pitched a six-hitter for his third straight complete game and 17th major league shutout as Houston won in Chicago.

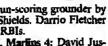
He hecame the Astros' firs) pitcher to post three consecutive

NL ROUNDUP

complete games since Joe Niekro went seven straight in 1982. The Astros scored on Jose Uribe's single in the fourth and Jeff Bagwell's single in the fifth.

Expos 6, Dodgers 4: Jimmy Jones held Los Angeles to three hits for six innings — although he gave up four runs, two on Darryl Strawberry's homer in the first - as Montreal won at bome.

Trailing by 3-2, the Expos scored Rookie David Nied improved to two runs in the bostom of the sec-



Braves 7, Martins 4: David Justice and Mark Lemke each hit two-run homers in the eighth as Atlanta woo in Miami.

with a first-inning single, then his homer on the first pitch from reliever Bob McClure gave the Braves a 5-4 lead.

Dave Magadan went 4 for 4 for

Bonilla and Eddie Murray.

The Pirates tied when Cesar Hernandez dropped Orlando Merced's fly ball to left with the bases loaded and two outs in the ninth. But Kevin Young was thrown out trying to score the winning run when Dib-



Hornets and Hawks Clinch Playoff Spots

ation's playoff race is down to one

The Charlotte Hornets clinched their first postseason appearance by beating the Milwaukee Bucks on Wednesday night, and the Atlanta Hawks grabbed a playoff spot by

defeating Washington.
The 119-111 victory by the Hornets, who joined the NBA in 1988, was special for Dell Curry and Magesy Bognes, who have been with the team since the start. They played for the Hornets when the team won just 20 games its first season, and the next won only 19.

"When that last second ticked off, I wanted to keep the basketball and take it home with me," said Bognes, at 5 feet, 3 inches (1.60 meters) the shortest player in NBA history.
"We've been through everything,
Dell and L" Johnny Newman led six Hornets

in double figures with 30 points. Alonzo Mourning had 19 points and 18 rebounds, while Larry Johnson finished with 20 points and nine rebounds for Charlotte. Hawks 119, Bullets 98: Domi-

nique Wilkins sank 3-point baskets 36 seconds apart in the third quar-ter to key a 13-3 run for Atlanta. He finished with 30 points. Since he returned to the lineup

The Associated Press

The National Basketball Assocition's playoff race is down to one erth.

The Associated Press
from a broken hand, Wilkins is averaging 31.3 points and 6.9 rebounds. More importantly, Atlanta has won 28 of 48.

Cavaliers 111, Pacers 95: Indiana stayed one game ahead of Or-lando for the final Eastern Conference spot despite its loss at home to Cleveland, which won for the 10th straight time with Mark Price scor-ing 20 points. Celtics 126, Magic 98: Boston

clinched homecourt advantage for

NBA HIGHLIGHTS

the first playoff round and dealt serious blow to visiting Orlando's

postseason hopes.

Six Celtics scored in double figures, led by Sherman Douglas with a season-high 24 points. The Magic were led by Shaquille O'Neal and Scott Skiles with 20 each.

Nuggets 137, Mavericks 112: Denver scored its most points this season as LaPhonso Ellis and Chris Jackson each got 21. Jim Jackson got 29 points for Dallas, which has two games left to avoid matching the worst record in NBA history.

Knicks 195, Nets 74: John Starks scored 22 of his 31 points in the first half and New York opened a 14-game lead over Chicago in the Fastern Conference

The A's Eckersley Lets Another One Get Away

The Associated Press

All of a sudden, no lead is safe with Dennis Eckersley. For the second straight game,

and the third time this season, Eckersley blew a save chance Wednesday night and the New York Yankees rallied in the ninth inning to beat the Athletics, 5-3, in Oakland, Eckersley relieved with the bases loaded, no outs and the Athletics

ahead, 3-2. After be struck out

AL ROUNDUP

pinch hitter Jim Leyritz, Dion James sliced a two-run single and Bernie Williams hit an RBI single.

Before this season, Eckersley had never blown even two consecutive save chances. Last year, when be won the American League's most valuable player and Cv Young awards, he was successful on 51 of

54 save tries. "It's just a statistic," Eckersley said, "and that stuff turns around the other way just as fast. I just

didn't save three in a row, and that's a story, so here I am." Rickey Henderson, whose home run in the 10th inning won Tuesday's game, and Ruben Sierra homered to give the A's a 3-2 lead.

The Yankees loaded the bases in the ninth on an infield single by Danny Tartabull off starter Bobby Witt, a double by pinch hitter Randy Velarde off Rick Honeycutt and walk to Mike Stanley.

With one out, James grounded a 2-1 pitch from Eckersley through the left side of the infield. Mariners 5, Red Sox 0: Ken Griffey Jr. hit two home runs and

Randy Johnson pitched a four-hit- ed. ter as Seattle beat visiting Boston. Griffey, who bomered twice Monday in Detroit, hit a two-run drive in the third and a solo shot in

Johnson struck out eight in his sixth career shutout. Angels 7, Indians 6: Rookies Tim
Salmon and J.T. Snow each homered for the second straight game

Clancy said be hasn't dropped his NFL bid, but it would be affected if his group obtains the Orioles.

The Brewers trailed, 7-3, in the fifth after Kent Hrbek hit his eighth major league grand slam.

caught Canseco. A Buyer for the Orioles

It is Clancy's second try at be-coming an owner of a professional sports franchise in Baltimore. For

single with two outs in the bottom

Brewers 10, Twins 8: John Jaha hit a tie-breaking, two-run double in the 10th as Milwaukee overtook

Tigers 5, Rangers 4: Rob Deer hit two homers, driving in three runs, and threw out Jose Canseco Houston Abouto

Detroit beat visiting Texas.

went into first place in the AL West for the first time since July 3, 1991. Royals 6, Blue Jays 5: Greg Gagne dashed bome from second base on Kevin McReynolds' infield

its third straight. Toronto lost two in a row for the first time since Aug. 28-29.

Gagne started the ninth with a single off Mike Timlia and stole

his first start of the season at shortstop, stopped the ball behind second. Gagne never broke stride and

bost Minnesota.

at the plate to end the game as The Rangers trailed, 5-2, going

The author Tom Clancy said be

of the ninth and Kansas City won

second, then George Brett was intentionally walked with two outs. McReynolds hit a grounder up the middle and Luis Sojo, making

beat Sojo's throw bome.

into the ninth, but scored twice and then loaded the bases with one out. Dean Palmer flied out to Deer in right field, and his throw home

has agreed to join a local group that is attempting to buy the Baltimore Orioles from cash-strapped Eli Ja-cobs, The Associated Press report-

more than a year, he has led a group seeking to own an NFL team should the city be awarded one of two planned expansion franchises.

ies' five victories. He allowed two runs and six hits.

Dante Bichette hit a three-run added two RBIs.

Justice hroke an 0-for-18 slump

the Marlins Mets 10, Giants 0: Dwight Gooden and rookie Mike Draper held visiting San Francisco to eight hits as New York won at home with a three-run homer from Todd Hundley and two-run shots by Bobby

Reds 8, Pirates 7: Barry Larkin drew a bases-loaded walk in the 12th as Cincinnati blew a two-run lead in the ninth, then recovered to win in Pinshurgh after losing its are reliever Rob Dibble.

ble's pitch bounced away from catcher Joe Oliver. A bone in Dibble's left forearm was broken as be



Center Sam Bowie overran the ball as his Nets were being overrun by the Knicks, 105-74.

SCOREBOARD

W—R. Johnson. 2-1. L—Dorwin. 0-1.
HRss—Scattle. Gritiev 3 36).
Here York 368 180 665—5 6 6
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Cokleand 70. 182 665—5 7 1
Lefte
Key, Montelcone (7). Forr (9) and Nokel. Selbu Nipon H
John Stainbuch. —Montelcone. 2-).
—Honeycuth, 6-1, 5v—Farr (2). HRs.—New
York, Tariobuth! (3). Cokleand. R.Handerson
(3). Sterra (3).
Clevaland 600 666 112—6 13 6
Nagry, Wickander (7). Power (7). Flurk (6)
and S. Alomar, Orizi (8): Farrell, Patterson
16): Valera (7). Frey (9) and Myars, W—Forrell. 1-2. L—Nagry, 1-3. Sv—Fray (1). HRs.—Colifornia, Snow (4). Solmon (3).
NATIONAL LEAGUE
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Crysial F BUSEBALL **Major League Standings** AMERICAN LEAGUE 11/2 31/2 31/2 4 NATIONAL LEAGUE
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and Wolbeck, W-Orobek, 2-2 L.—Marson, 1-1.
Las Aspeles 216 616 600-4 2 2
Mantreal 21 600 61s-6 7 3
Astocia, P.Marthag (5), McDavell (7) and
Piczzo; J. Jones, Bornes (7) and Fletcher.
W-Lianes, 3-4 L.—Astocia, 0-2 5v-Bornes
111, NR-Las Argoles, Strawberry (3),
Sea Francisco 600 600-6 6 1
Mary York 61 322 22s-16 12 6
Brantley, Hickerson (5), Regers (7) and
Reed; Godden, Drader (9) and Hundley,
NcKnight (9), W-Gooden, 2-2 L.—Brantley,
I-1, HRS--New York, Murray (2), Benits (2),
Hundley (1).
Affentu 216 600 680-7 11 6

Wednesday's Line Scores AMERICAN LEAGUE

Turente 801 361 085-6 6 6 Konson City 862 628 671-6 22 1 Moorts Contillo (71, Timilin (8) and Barders; Gubicza. Meachant (7), Ma

and Nilsson, Kmak (7): Tapani, Guthrie (7),

Japanese Leagues 710 60) 300 3—10 13 613 640 600 1— 6 12 (16 tanings)

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SOCCER ENGLISH PREMIER LEAGUE Arsenol 1. Nottingham Forest) Blackburn 2. Aston Villa 6

Liversoi 2, Lede 6
Monchester City 1, Wimbledon 1
Sheffield Wednesday 1, Sheffield I
DUTCH FIRST OIVISION

HOCKEY Stanley Cup Playoffs

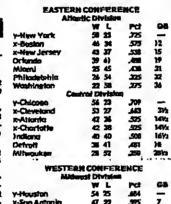
DIVISION SEMIFINALS

First Period—1, St. Louis, Hull 2 (J.Brown, James),7:36 (co),2-5t. Louis, Lowry 1, 12:33 (sh), Second Period—None, Third Period— None, Shots on post—5t, Louis (on Bettour)

Florida 100 031 160—4 16 2 Florida 100 031 160—6 16 2 Florida, Howelf (3), McClure (3), Lewis (7) and Obsart House, Carpenter (3), McClure (3), Lewis (7) and Santions, W—Smoths, 2-2, L—McClure, 6, 1, Su—Stanton (7), HSR—Atjanton, Junitos 13), Lerrise (1), Florida, Felix 121, Colorado 001 091 330—1 14 6 34, Lorida (1), Florida, Felix 121, 14 6 34, Lorida (1), Grando 100 001 001 300—1 14 6 1 Mind. Porrett (7) ond Glorodi, Mograms, Loncaster (3), Perc (7), Urban (8) and Poetraca, Vi—Nied, 3-), L—Atograms, 0-1, HR9—Colorado, Bichette (3), St. Louis, Lorida (1), Clackmoth 108 01 200 001—8 14 1 9-3-5-17. Chicoso (on Joseph) 16-19-12-17. Detroit (Detroit Sends series 24)
First Period—1, Detroit, Lidstrom 1 (Yzar-mon, Coffey), 4:06 (pp.), Second Period—2, Detroit, Fedorov 1, 4:05 (pp.), Second Period—2, Detroit, Fedorov 1, 4:01, 2, Detroit, Yzar-mon 3 (Coffey, Sheppard), 17:48, 5, Taronto, Albranov 1, 16:41, Edward Period, 14:41

Section Perfod—2, Colgary, Offio 1 (Roberts, Mocimits), 5:02. 1, Colgary, Yaveney 2 (Dohisuds), Rumhelm), 8:02. 4, Colsary, Reichel 1 (Floury), 10:52 (po), 5, Colsary, Risswendyk 1) Roberts, Musill), 16:07. 6. Colgary, Offio 2 (Dohi), 19:37 (sh), Third Perfod—7, Los Anseles, Corson 4 (Shuchuk, Gronoto), 5:34. 8. Colgary, Reichel 2 (Fleury, Mocimits), 7:23 (pp). 9. Cottory, Persiovald 1) Roberts, Misenem 9, Calgary, Paskwaki 1) Roberts, Mieswar-dyk), 8:14. 10. Calgary, Floury 1 (Macinals, endvk),) 9:37 (pp), 11, Los Angeles, Ry-Chel 1 (Bickel, 17:5s. 12. Lns Angeles, Kurri 1)Grężsky, Zhimik), 15:22 (sp.), 13, Colgory, Suter 2 (Skrudiand, Berube), 17:15. Shets on

BASKETBALL **NBA Standings**



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CALVIN AND HOBBES

CURIOSITY IS THE ESSENCE OF THE SCIENTIFIC MIND.

WEDNESDAY'S RESULTS

FOR EXAMPLE, YOU KNOW HOW MILK COMES OUT

WHILE DRINKING?

YOUR MOSE IF YOU LIMEN

Hew Jersey 18 22 21 13- 74 Hew York - 28 25 25 27-165 Bowle6-9-2-615, Petrovic 6-12-3-3 15; Oakley Bowte-F3-4.5, Petrovic 3-12-3 15; Contey 5-10-3-14.5 Stortes 11-27-7-31. Rebounds—New Jersey 57 (Colemon 13), New York 59 (Ewins 12), Assists—New Jersey 16 (Robinson 6), New York 26 (Peters 7). Microsi 22 25 21 29—97 Philadelphia 21 24 29 28—187 Albord 13 24 15 Kennica 2.11 3 75 Microsi 13 24 15 Kennica 2.11 3 75 Microsi 13 24 15 Kennica 2.11 3 75 Microsi 13 75 Microsi 2.11 3 Microsi 2.11 3 75 Microsi 2.11 3 M

Miner 6-13 2-4 15, Kessier 7-11 5-3 17; How-icins 7-16 4-4 20, Jordon 9-17 0-2 18. Rebounds— Miomi 58 (Kessier, Askins 92, Philodelphia 55 (Shackleford 81, Aspitts—Miomi 16 (Cotes 4).

Philodelphio 27 (Hormorak 1).
Aliantia 35 23 36 27—179
Washington 26 31 22 29—179
William 8-20 13-12 30, Bloylock 6-14 6-0 18;
Overfor 7-45 3-4 17, Choemon 4-10 8-7 16, Re-bessel5—Aliantia 5-5 (Willia 10), Washington 5-7 bounds—Altania 56 (WIII:s 10), Washington 57 (Johnson 8), Assists—Altania 20 (Wilkins, Wiii:s 4), Washington 20)Overton, Slowart 5).

Charlotte 22 35 22 38—119
Edwards 10-180-020, Brickowski 10-190-127;
Johnson 6-11 4-4 28, Newmon 10-14 10-10 30.
Rebounds—Milwoukez-44 | Edwards 6), Cherlotte 59 (Mourning 16), Austists—Milwoudose 24
(Mardock 7), Charlotte 29 (Gill, Newmon 7).
Cleveland 22 20 34 31—111
fodioses 22 20 34 31—111
fodioses 22 20 34 32—111
fodioses 21 21 26 22—15
J. Williams-6-104-718, Price 7-24-44 20, Ferry 713 3-3 18: Smits 8-18 1-2 13, Millier 6-72 1-2 14,
Rebounds—Cleveloud 49 | Ferry 10), Indicons
44 (Schrittengri 13), Austists—Cleveloud 22
) Price 01, Indicons 26 | Richordson 7),
Dalles 17 27 28 46—112
Denver 31 30 32 45—152
Horper 1-14 1-2 21, J. Jackson 13-24 3-4 29, Delites 17 27 28 49-312
Penver 31 30 31 45-327
Herper 9-14)-2 21, J. Jockson 13-24 24, Legier 5-10 10-12 20; Ellis 10-14 1-2 21, C.Joci

Sen 7-14 6-6 ZL. Pock 8-15 4-6 ZD. Resteunds— Dollor 37 (Dovis 10), Denver 61 (Muhamba 12), Assists—Dollor 19 (Layler, Hodse 4), Denver Assists—Codies 19 | Loyler, Hodge 4), Denver 22 (Pock 13),
L.A. Loters 27 29 27 19—182
Utok 28 24 29 32—113
Benjomin 7-9 3-3 17, Christie 6-9 1-1 14; Benott 6-16 6-6 19, K. Moloce 12-19 7-40 31, Reboents—Los Associes 40 (Compbell, Christie

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Assertion Leasure
CHICAGO—Put Chuck Cory, pilicher, on 19day disabled this, colled up Jeff Schworz,
pitcher, from Nosyville, AA.
KANSAS CITY—Activated Keith Attler.

er, from Tocomo, PCL. Put Jerry Browns: Influider, on 60-day disabled flat, refrancises to April 19. SEATTLE—Activated Mockey Source

cutcher, from 15-day disabled list, Optioned Lee Tinstey, outfletder, to Colgary, PCL., National Leasure Horizonal Leussea
CDLORADO—Put Kevin Ritz, pitcher, on
60-day dischied list.

BASKETBALL
Nutriconal Bundania National Residential Association
NBA—Fined, from April 77 pames, Delroit

NBA—Fined from April 17 panes, Delroit guard join Thomas \$4,000 for Idching New York guard Dac Igivers, and, Washington forward Harvey Gront \$1,000 and New Jersey want Druzen Personts \$2,000 and New Jersey want Druzen Personts \$2,000 and New Jersey want Druzen Personts \$2,000 and New Jersey Chicago—Activated Convert Valles, Chicago—Activated Convert Valles, Physical New Activated Charles Barkey, Physical New Activated Charles Barkey, Research Charles Barkey, Research

forward, from injured list. Put Tim Kem conjer, on injured list.

center, on Infured RM.

FOOTBALL.

National Football Livence

CHICAGO—Staned Tony Bloylock, cornerbock, to 3-year controck.

CLEVELAND—Staned Brod Spakel, quarterbock; James Pruitt, wide receiver; Worde
Hoseibe, corner-bock; Curfa Cottan and Berbord

Effort, referable brocks; Turris Cottan and Berbord

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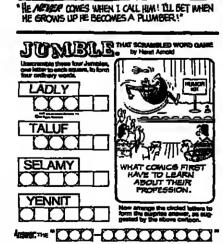
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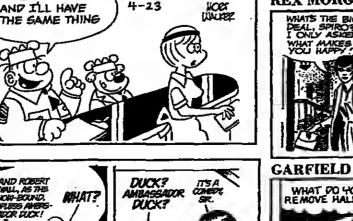
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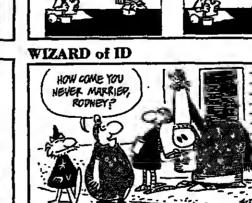






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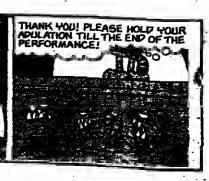
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SPORTS TENNIS

The New Star at 18: Lonely Near the Top

MONTE CARLO - The woman leaning forward, legs crossed, holding the microphone of a tape recorder out like a cigarette, asked: How old are you?"

Andre Medvedev tipped his head

She shook her head. He was smiling, flirting but he talk about it."

Sisted: "How old?"

The doesn't reference this point. He

"Twenty-five, Maybe," he said,

Specifically, he is an 18-year-old millionaire Ukrainian, 6 feet, 4 inches (1.94 meters) tall, and on his first night in this Disneyland for the middle-aged he wandered out and found himself a tall, say slot

ted later, for \$1,000. "Actually it is not that easy putting in the money," he said.
When his audience warms to a smile, then so does he.

"It is because this exercise is difmicult," he continued, grinning

I do love what I do. But also it is not easy.

-Andre Medvedev

broadly, "and my shoulder was tired. I had to stretch it. But the good thing was that, how do you say, your wallet was obviously empty and it wasn't that heavy anymore, so that was good."

It isn't quite like getting drunk lone. It isn't so destructive if you an afford the money. For those hours he must have appeared lone-some, half-standing, balf-sitting --stool-dancing with that machine.

I wanted to be with somebody else and I couldn't find anybody, said Medvedev, in between jokes. Then I went to casino, and I spend

this money and I was happy. The happiest person in the world." He is the 11th-best termis player in the world, winner of his last two tournaments, at Barcelona and Estoril, Portugal. Last year he won another three, when he was ranked No. 226. Stefan Edberg, the top seed, understands he will not have an easy time beating him on Medvedev's layored clay in the quarteri-nals Friday of the \$1.65 million Volvo Monte Carlo Open. Every-

who is going to be very soon in the top 10, and if he is keeping healthy, physically and mentally, he is even going to go higher. I think he has a y huge chance of really doing tinening great in tennis. Of all the outsiders, he is my favorite."

Tell me where this door is," he said. "I will walk in immediately." It should happen if he beats Edberg. Medvedev nonetheless pre-tends that he somehow isn't worthy

of such esteem, though his desire and his results - most recently his nomenal. To Medvedev it was aland his ices and h at 18, he is muneuvering himself w, and the coach's family.

He can proceed only by himself. He keeps an apartment near Stuttgart. He has returned home to Kicv

once this year. He feels sick there. "The illness doesn't come from anything else — it comes from Chemobyl," he said, referring to "Similar," he said.

the nuclear plant accident that oc-curred in 1986 about 130 kilometers (80 miles) north of Kiev.

"And Chemobyl is politics already," he said. "There are a lot of things I could tell you, but it is really personal. I lost a few friends

because of that and it makes me sad. The government never told us Looking at her from the corner of his eyes, he said, "How old do you think I am?"

Shall the government never told us what was really happening. Not one person knew what the problem was except the It is politics. I don't really like to

> He doesn't really have a home at this point. He is playing a lot of tournaments in order to test himself, he says. When he is older he won't play so often. For the time being he wants to be great, and of

course, at his age, he should also want to enjoy himself. "Many times I have to be with somebody, but then I call and they cannot come out with me," Medvedev said. "It is difficult to find machine. He was taken, he admitsomebody, because you have to be consistent. I cannot be consistent. I have to be alone a lot of the time. But I have to say, to be lonely - for me it helps a lot. I concentrate more on tennis. I think about tennis, how I have to play, what I have

to do on the court. to find the one I can stay forever with," he said, "But I find it is very difficult to find such a person, because, as a tennis player, the really nice girls, they're not wanting you. That's why they're nice. Because you have to look for them. I don't want to say that the girls around tennis players are not nice. This girl I am looking for, she has to be somewhere, because I have been looking for her. Maybe I see her every day, and I don't know it be cause I don't understand it."

Obviously he is lonely. In reachbecause we live in the five-star hotels, we eat unbelievable food," he said. "Myself, I have been working when I was 8 years old until now. Always six hours a day. Somebody who thinks it is such a pleasure to work 10 years, I have to say, it is not a great pleasure. I do love what I do, it comes from the heart. But also it is not easy. The hotels are beloing us forget the pressure we feel, to help us be more relaxed. But I do, it comes from the heart. But

I really don't agree with people has three, who think we are spoiled."

Antoine that people are even attending his second blitz late in the first session, practices. He trains at 8 A.M. and when Gandrean and Jeffrey Lazaro body has sort of been waiting for still they are coming to see him. "I him to come through," Edberg said. have to change myself," he said. "I Boris Becker said, "He is the guy have to take practice like a match

and don't look at those people." It isn't a bad life. If he wants something, he buys it. He has bought two cars, steree equipment, watches, anything he needs. He calls these "investments" in himself, freeing that Becker said he was the job. If he wants to support

knocking on the door, Medvedev young Ukrainian players, as he pretended to choke on his Coke.

"Tell me where this door is," he must lose \$1,000 in a slot machine to get through the night, then there he stands, until the money is gone. For years he has been observing his idol, Michael Jordan, the U.S. basketball star whose talent is phe-

at 18, he is mancuvering himself into a jungle, with only the backing of his coach, Alexander Delgopotr, and the coach's family.

accomplish such things.

"I never thought that I should meet him," Medvedev said. "I would just be killing his time. I didn't think I deserved it. But now." at this moment, I can say maybe. If

we can talk, I can learn something from him, and maybe he can learn something from me. Our jobs now



"What I really want from girls is Clay court specialist Sergi Bruguera of Spain was in full swing Thursday, rooting fifth seeded Ivan Lendl, 6-1, 6-2, to gain the find the one I can stay forever quarterfinals in Monte Carlo. Unseeded Cedric Pioline, the last Frenchman in the tournament, defeated No. 3 Petr Korda, 6-3, 6-0.

DORTMUND, Germany ing out he wonders who to trust. The United States, forging a team "People think we are rock stars, from college players and late NHL from college players and late NHL arrivals, beat France, 6-1, on Thursday to move within reach of the quarterfinals of the World Ice

Hockey Championship.

Defenseman Adam Burt of the Harford Whalers and wing Rob Gaudreau of the San Jose Sharks each got two goals as their team

Antoine Richer put France on He is becoming everything he ever wanted to be, but still, how into the match, but Burt tied the does he make this life become the score in the ninth minute and a life he desires? He is finding now U.S. victory was assured in a 14-

Burt extended the U.S. lead to 4-1 in the 31st minoted, then Shjon Podein and Gaudreau completed the scoring in the third period.

Russia 6, Switzerland 0: In Munich, the Swiss, who finished fourth in last year's tournament, seemed doomed to the relegation playoffs after losing a third game in Pool A. Center Aleksei Jashin and de-

fenseman Ilya Byakin each scored twice for Russia. Russian defenseman Andrei Sapoelmikov was given a match pen-alty after putting his hand in the face of Swiss left wing Roman Waeger at the end of the first peri-

■ In Wednesday night's games: Czech Republic 2, Norway 0: Richard Zemlicka opened the scoring at 9:42 of the first period and Jiri Dolezal added an insurance goal at 12:13 of the third period as the unbeaten Czechs, moved atop

the Pool B standings.
Sweden 6, Italy 2: Ulf Dahlen of the Minnesota North Stars scored twice for two-time defending champion Sweden after arriving in Germany less than seven hours before faccoff because of a snow-

U.S., Russia Blues, Behind One Happy Goalie, Stun Blackhawks With 2-0 Lead

Compiled by Our Staff From Dispatches the series. He and Dave Lowry Curtis Joseph, the goaltender for gave Joseph all the goals he would the St. Louis Blues, is no stranger to being peppered. He faced 2,202 shots in the regular season, more than any goaltender since the National Hockey League began keeping that statistic in 1982-83.

Said Joseph: "Sometimes things go well for you. You get in the right spot at the right time. Tonight I had a few lucky breaks. The guys played real well in front of me and played real well in front of me and

ished a distant fourth, 21 points behind Norris Division leader Chicago, are up 2-0 in the playoffs following Wednesday night's 2-0

victory over the Blackhawks.

Leading the way was Joseph, playing at home, took a 2-0 lead over Toronto in their Noris Divimances of the season.

And nothing's changed in the Stanley Cup playoffs.

Except that the Blues, who finExcept the Except that t

STANLEY CUP

sion series

He turned aside 16 shots in the The Red Wings, just as they did first period, 19 in the second and 12 in the opener, broke open Game 2 in the third as his team was outshot, with a second-period flurry, scor-47-17. The Blackhawks' 47 shots mg three goals for a 4-2 lead. fell just two shy of matching their all-time playoff record, set in 1967. Robert Reichel each scored twice

"You don't expect to shut these as Calgary won to send their guys out," said Brett Hull, who Smythe Division series to Los An-

Defenseman Trent Yawney, who scored one goal in 84 regular-season games, got his second of the playoffs as the Flames crased a 1-0 first-period deficit with five second-period goals. That set a fran-

Gary Roberts, who missed 24 games with a potential career-ending thigh injury, had three assists

chise record for goals in one playoff

Canacks 3, Jets 2: Pavel Bure scored after a faceoff at 4:01 of the third period to give Vancouver its victory and a 2-0 lead over visiting Winnipeg in the Smythe Divisioo

The puck squirted to the unchecked Bure in front of the net and the 60-goal scorer neatly went to his backhand to beat goaltender Bob Essensa.

Winnipeg had tied at 2 just 30 seconds into the third when Teppo Numminen blasted an uncontested

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UEFA Abandons *'Supercup'* Plan

abandoned Thursday its plans for including European league champions in a "Supercup" club tourna-ment after the Continent's power-fol federatioos voiced stroog

opposition.
UEFA President Lennart Johansson, who launched the propos-al last month, said after a two-day UEFA executive committee session thal a majority of its members want to keep the European Champions' Cup's exclusive format.

They were not very much in favor of mixing the champions with other clubs in competitions," he said. "I withdrew my proposal."

The executive committee did make two changes for next season's Champions' Cup:

• The two top finishers in the final-round groups will play semifi-nals, with the winner of each group playing the other's runner-up. Currently, the winners of the two four-

team groups advance to the final. The two top seeds will be kept apart in the final-round draw.

Seeding will be determined by rai-ing each of the eight final-round teams' performance in the past three European seasons.

European Cup reform will be discussed further in a working group. Johansson said he expects it to make new proposals by the July 14 first-round draw for European club tournaments. He had proposed combining the

Champions Cup and UEFA Cup tournaments, starting with the 1994-95 season, in order to limit the oumber of weak teams from newly independent areas of Eastern Europe in the European Cup.

That would have given more of the strong clubs a shot at Europe's top trophy. But for Italy, France, Germany and others, this was the main problem.

They argued that title races in their countries' top leagues would lose meaning if fourth or fifth place would be enough to qualify for the main European Cup. UEFA officials said one possi-

bility is melding the Cup Winners' Cup and the UEFA Cup into a "Supercup" of up to 128 teams.

The 32-club Cup Winners' Cup groups national cup trophy winners; 64 top finishers from each nation — other than the champion and cup winner - enter the UEFA Cup.

With interest in the two competitions declining and UEFA's mem-bership due to rise soon from 36 member associations to about 50, 40-foot shot past Kirk McLean UEFA is under to pressure to

The Associated Press

A special congress June 17 will BERN. Switzerland — UEFA vote on full membership for Croatia, Georgia, Russia, Slovenia Ukraine, Armenia and Belarus. All bave been granted provisional

membership. UFFA has also made the Czech Republic and Slovakia interim members, but full membership must await a decisioo by the 1994 congress of world soccer's governing body, FIFA.

 Clandio Caniggia, the forward for AS Roma and the Argentine national team who tested positive for cocaine in April, was barred by Italian officials until May 8, 1994 That would allow him to play in the World Cup. (Rewers, AFP, AP)

Antwerp and Parma to Play

A penalty shot late in a Cup Winners' Cup match put FC Ant-werp into the final of a European soccer tournament for the first

Antwerp beat Spartak Moscow, 3-1, in the second leg of their semifinal to advance on a 3-2 aggregate to the final, May 12 in London. Antwerp will meet Parma of Italy, which lost to Atletico Madrid on Thursday but advanced on the

away-goals mic. After consulting his linesman, the Portuguese referee, Jorge Monteiro Coroado, awarded the 78th minute penalty after he had sent off Moscow's captain, Viktor Onopko, for

felling striker Alex Czerniatynski. Antwerp's German midfielder, Hans-Peter Lehnhoff, then made the penalty shot.

Atletico Madrid 1, Parma 0: In Parma, Italy, Juan Savas scored as Madrid beat Parma, 1-0, but Parma's 2-1 victory at Atletico in the first leg for a 2-2 aggregate ensured 2072\$

that it qualified. Juventus 1, Paris St. Germain 0: In Paris, in the UEFA Cup. Roberto Baggio again took center stage as Juventus advanced to the final.

From a Iree-kick, David Platt headed the ball into the box, Gianluca Vialli turned and fired leftfooted at goal. Baggio darted for-ward to guide the ball into the net on 76 minutes.

That was the crucial breakthrough that ensured the 1991 UEFA Cup champion another chance in the two-leg final against Borussia Dortmund of Germany on May 5 and 19. (Reuters, AFP)

quarterbacks continued their free-agent musical chairs routine, with Steve Beuerlein signing with the Phoenix Cardinals and Bobby He-

Herald Eribune

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Beuerlein, Herbert Change NFL Clubs

The National Football League's SECTION

bert joining the Atlanta Falcons.

The Cardinals, who had tried to get Joe Montana, signed Beuerlein to a three-year, \$7.5 million contract. He has backed up Troy Aikman with the Dallas Cowboys for the past two years.

Hebert, the New Orleans Saints' starter last season, got a three-year, \$10.4 million deal with the Falcons. The Philadelphia Eagles, who lost defensive end Reggie White, signed defensive incman Tim Harris of the San Francisco 49ers and
Frik McMillan, a two-time Pro
Bowler with the New York Jets.
McMillan signed three one-year
contracts for nearly \$3.8 million.
Harris, an unrestricted free agent

Michael Nylander, an NHL player from the Hartford Whalers, had one goal and two assists for the Swedes.

(Reuters, AP)

Rains, an unrestricted free agent who had 17 sacks last season, second in the league to the Eagles' Clyde Simmons, signed a three-year deal. Terms were not given.

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SIDELINES

Binaghi and Sherborne Lead in Golf

BARCELONA (UPI) — Alberto Binaghi of Italy and Andrew Sherborne of England shot 67 Thursday to share the first round lead in the Catalan Open golf tournament.

Sherborne, winner of the the 1991 Madrid Open and the 1992 Spanish
Open, three-putted the 17th hole.

At 66 were Jay Townsend of the United States, former European Ryder
Cup player Paul Way of England, Ross Drummond of Scotland and
Ireland's Darren Clarke.

Payam Sandat, the Washington State football player whose hand was blown off by a pipe bomb that killed a teammate, told police they made the bomb out of curiosity and intended to set it off in an empty field. (AP)

Ted Presley, 22, a University of Kentucky football player, was in critical condition after shooting himself in the head while playing a form

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For the Record

of Russian roulette, a school spokesman said.

Orlando Fernández of Puerto Rico retained his WBF super-bantameight title in Sydney with a 12-round split decision over Tony Webbee of

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OBSERVER

A Girl Named Sam

By Russell Baker

NEW YORK —A bunch of the N guys and an equal number of women were sitting around the Blackhird Salonn sipping white-wine spritzers and talking about how much they hated cigarette smokers when Butch piped up with,

"How come we never talk about Amy Fisher like everybody else?" We expected that kind of thing from Butch. He was, well, you know what I'm trying to say - not really out-of-it, you know, but, well

For instance, suppose there's another new report just out on the evils of sidestream smoke. All of us. including an equal number of women, will be talking about it and some-body — half the time it'll be one of women - will say, "Anybody who intrudes sidestream smoke into

my air space gets creamed." Except Butch'll say, "Let's talk about all the Hollywood stars having bahies out of wedlock for a change, instead of sidestream smoke."

What a weird guy. Of course, what can you expect of a guy named Butch? Nohody's heen named Butch in America since well. I don't know — since way back there when the BMW was just becoming a whole new way of life,

like white-wine spritzers. One of the guys told me BMW won't even sell a car to anybody named Butch. One of the women told me that, too. They were just joking, of course. The shape investment-banker bonuses are in nowadays, they're glad in sell any car on the lot to a guy named anything.

Except Buck. Can you imagine a guy being named Buck nowadays? Or a woman being named Buck? Talk about old-hat names! So guess who just fathered a brand new son? Of course; Butch. Want to guess what Butch named the kid?

Exactly: Buck. He named the kid Buck.

All right, it gets better. Not being a sexist. Butch simultaneously fathered a brand-new daughter. His first instinct was to name her Buckess. But he knows the -ess ending is purest pig chauvinism, having just come back from Seattle, you see, where they've even abolished the

"waitress" and replaced her with the "waitperson

So he says: "I've got it. I'll name my little darling Buckperson."
Naturally a lot of his women pals at the Blackbird, as well as an equal number of guy pals, said Buckper-son was out of the question. Sounded like he was trying to make fun of

women's speech rights. Butch may be werd, but be's no mossback, so he scratched Buck-person off the hirth certificate and named his daughter Sam. Not for Samuel, of course. It's Sam for Samantha, which is the biggest name in females since everybody got tired of Jennifer.

I tell you all this so you'll see why none of us at the Blackbird was surprised when Butch said he had had it - "had it" were his very words - "had it with sidestream smoke," and why didn't we talk about Amy Fisher. Were we aware there hadn't been a network, made for-TV. Sunday-night movie about Amy Fisher in more than a month!

Personally my idea of good har talk is swapping news about how much hetter we feel since switching from gin and beer to white-wine spritzers, but Butch had created an opening for me in air a favorite theory of mine: to wit, that there's a lot more in a name than Shake-

speare knew.
"If the body-shop guy hadn't been named Buttafuoco," l said, everyhudy would have forgot Amy Fisher weeks ago. If he'd been Harold Smith, it would have been just another Long Island police-blotter item. But Buttafuoco — People love to say Buttafuoco. It's one of those proper nouns, like Beaujolais, that Americans want to

say at every opportunity." Butch said, man, was I ever absolutely right! The name made all the difference between a successful story and a flop. Suppose "Mohy Dick" had been called "Moby Richard." Suppose "Rhett Butler had been named "Bill Gntznukker." What if "Hamlet" had

been named "Egglet"?
All the guys, as well as all the women, gave us a stare that said we were a disgrace to the German engineering of our cars. To avoid a crisis I said sidestream smoke by any other name would kill as surely, and ordered fresh spritzers all around.

New York Times Service

Jane Jacobs and a Tale of Two Cities

By Charles Trueheart

Washington Part Service

T ORONTO—The city Jane Jacobs has called home for 25 years was lucky enough to have escaped the very best intentions of those who sought, by their lights, to improve it. "It takes a lot of real, determined effort, and a lot of money, to ruin a city," she says, as dry and droll in person as in her prose. "Think about how much money and effort it would have taken to ruin

Toronto. It doesn't happen naturally."

Jacobs paid this city a compliment not unite as backward when she chose to settle here after leaving New York, her home of 30 years. She was, of course, the self-taught critic who had had the brass to reprimand a generation of supposedly visionary urban planners while composing this century's most famous love song to the clanky mish-mash of city life — the deathless "Death and Life of Great American Cities." And now she had picked this seemingly unlikely place to live, sight unseen.

Toronin was even more unlikely then, not nearly so multifarious and cosmopolitan as later waves of immigration and affectation have made it. But still it was and remains a city with the essential Jacobean virtues; what the planners now, in tacit deference to this lady, prosaically call "mixed-use." That is, work and play, commerce and residence, chockablock. Old and new and rehabilitated, side by side by side. Sidewalks and corners to attract and showcase the human parade. New York on a human scale, of memory and nostalgia.

Architects even today try to build such "communities" from scratch, forgetting the most basic lesson Jacobs disclosed. Cities are organic, spontaneous, untidy. What may seem a commonplace today was, in 1961, when Jacobs published "The Death and Life," a mighty revelation, a piece of grand insolence, a dramatic reclamation of the urban heart from its modernist, hyper-rational jailers.

Jacobs lives in an unpretentious district of Toronto called the Annex. She swings open the front door wearing a great sack of a green jumper, flannel shirt and battered running shoes, and plops her 76-year-old self down in a front-room chair to talk. And she is willing to indulge, to a point, conversation about cities, this city, and The Death and Life of Great American Cities." After all, this reliable annuity has just been reissued in a handsome Mudern Library edition, an event that certifies it as literature for the ages, and not just a fam-

ous jeremiad on urban planning.
You can't read the book in Toronto without thinking its author had Toronto in mind as a civic ideal, but she'd never laid eyes on the place when she wrote it. And it wasn't even she who found Toronto a quarter-century ago, but her husband, the



Author Jacobs: These days, her heart belongs to Toronto.

architect Robert H. Jacobs, He was here as a conventioneer, and was so taken by what he could see from his midtown hotel room that he called his wife in New York to ask if he could stay an extra day and check the place out. He took the trolley down to the lake and the ferry across to the Toronto Islands and apparently was smitten. This must have been summertime.

So they moved. Just like that? Not exactly. "We moved in protest against the Vietnam War." says Jacobs solemnly. In due course — by 1974 — she became a Canadian citizen.

She and her husband have come to love this city and their adopted country. She has a trace of the convert's romanticism. and an undiluted streak of that fighting '60s spirit. While she's talking about the expressway wars, she alights on a memory from her first days in Toronto. She was past 50, and her three children were grown by then, but she would sit in a neighborhood park and watch the kids play. These were little 3- and 4-year-olds, just a little too young for kindergarten. They would introduce themselves: "Hi, I'm Joe, I'm Korean,' and "Hi, I'm Marie,

I'm Bulgarian,' and "That's Lee, he's Chinese' and I thought, how different this was from America, where children that young would already he ashamed that they weren't American and their parents weren't American. And they were saying this very proudly." Jacobs recalls her own childhood in

Scranton, "I came from an old American family, and I can remember how ashamed my classmates were that their parents were migrants, and they tried to hide it." Where were her people from? "My parents were from America back before the Revolution," she says, not exactly answering, "So I didn't have this problem, but I could see that a lot of my classmates did."

Jacobs repeats the local mantra, that

Canada is an ethnic mosaic, as distinct from the melting pot south of the border. She recalls the official instruction she received when she was applying for Canadian citizenship: "To be a Canadian is to get along well with your neighbors." I thought that was really nice, and so downto-earth, instead of some great abstraction—you know, the first duty of an American is to defend the flag, to honor it with your

When she was interviewed by the Canadian immigration judge, she told her about the children on the playground. The judge replied Jacobs recalls, "Whenever I'm admitting a whole family, I always tell the children they must not forget where their parents came from and how brave their parents were to come.

The Canadian mosaic, healthy as it may be, tends to undermine a strong national identity, as is often pointed out here. "That may well be so," says Jacobs, tetchy, "but there's no free hunch. Canada is not a charryinist country at all, and there are people who wish it were. I'm not one of

But enough of all that, she all but says. Jacobs is evidently antsy in the pigeonhole where her ancient fame, four books and more than 30 years back, has stuck her. Her preferred topic today, she announces, is "Systems of Survival," her new and taxing inquiry into the moral dilemmas of modern life. There is, it turns out, a tale of two cities,

the author's two cities, behind this book, which is a best-seller in Canada.

Jacobs had been saving string for "Systems of Survival" for years, she says. "Probably when I was writing other things. I had it in the back of my mind." Being of a common-sensical bent, Jacobs knew that her philosophical wheeze would go unread if she didn't do something to give it form and pace and edge. So, using a trick of fiction, she parceled out her ideas to a cast of characters - characters of two dimensions at most - and set them to arguing. Argument is like the real city Jacobs extols: unpredictable, noisy and

smelly, revelatory.

She set the whole thing down, this treatise on practical ethics, as a dialogue. But still it didn't seem right. Her characters were arguing all right, but they weren't really clashing. She'd made them cultivated, cerebral types after all, and they were being too polite with each other. "They wouldn't behave. They were so—

wooden," she says, smiling at what she finally realized was the problem: They were, well. Torontonians

"So I just experimentally moved them from Toronto to New York, and defined them as New Yorkers. And they began to

PEOPLE

Another Woman Calls Maria a Home Wrecker

Ivana Trump isn't the only one who's steamed at Maria Maples. Lyone Jones, the wife of Maples's ex-publicist, lashed out at Donald Trump's girlfriend after Chuck Jones appeared in court and please ed not guilty to charges he lifted dozens of pairs of shoes from Map-les's closet. Lynne Jones said her husband worked to build Maples's career "before Trump" and that Maples is nothing but an ungrate-ful wreach to be pressing charges. "She's destroyed one American family, and she's trying to destroy another, and I won't stand for it!" she said.

LaToya Jackson, the 34-year-old sister of Michael, may drop charges against her husband-manager, Jack Gordon, 54, who was arrested on charges that he beat her with a dining room chair during a disp? in their New York City apartment Gordon says he was defending himself after Jackson threatened him with a knife.

He's just 10, but Prince William, son of Prince Charles and Princes Discu, has stirred up animal rights activists by bagging six rabbits dur-ing a hunt at Balmoral Castle. A tabloid said it was the first time the little prince had shot and killed animals for the fun of it. John Robbins of Animal Concern said that "it is a great pity that yet another generation of the royal family is being raised to be degenerate."

Bjorn Borg's divorce from Loredana Berte became final when the Italian singer did not challenge the suit within the statutory three weeks, Borg's lawyer Lars Matts-son said in Stockholm.

Sir Denis Thatcher, husband of the former British prime minister, Lady Margaret Thatcher, has demied a report that he was treated for colon cancer, and said the secret of his sprightly condition was ."a healthy diet of gin and cigarettes." A spokeswoman said Sir Denis, 71, had recently been treated for a min nor prostate problem.

INTERNATIONAL CLASSIFIED Appears on Pages 8, 12 & 23

WEATHER



North America Europe NOTO: AMERICA Washington, D.C., will have partial sunshine over the weakend and it will become warm. Showers will occur in Chicago and Detroit Satur-day and Sunday. There may be a thunderstorm as well. Rather sunny, warm weather Warsaw on southward

through Reigrade will have plenty of sunshine this week-end. Western Europa will

Osake Salurday, perhaps accompanied by a thunderstorm. Senday will become pathy sonny and windy. After a comfortable day Saturday, Sunday and Monday will become very warm in Belling. Scattered flundershow-

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CROSSWORD

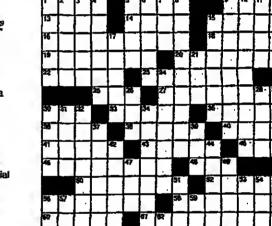
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O New York Times, edited by Eugene Maleska.

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JUDGE ON TRIAL

By Ivan Klima. Translated from the Czech by A. G. Brain. 549 pages. \$25. Knopf.

Reviewed by Dennis Drabelle

O UESTIONS of loyalty have long preoccupied Czech novelist Ivan Klima. His newly translated novel, "Judge on Trial," weaves them into a complex pattern that sums up nearly all his work. It's not allegiance to superficial symbols like flags or anthems that engages him - and certainly not to the shihboleths mouthed by the former Communist establishment. Rather, the Klima protagonist is likely to agonize over temp-tations in ditch his profession, or his wife and kids, or his native land and language - and sometimes all in seeking refuge

For Klima himself, like so many other Czech intellectuals of his generation, the moment of truth came in the late 1960s and early '70s, after the Warsaw Pact invasion of Czechoslovakia. It was then that two of his peers, novelists Milan Kundera and Josef Skvorecky, chose exile in other countries (France and Canada, respectively) over suppression in Czechoslovakia. Although Klima had an easy opportunity to do the same — in 1969 he was a visiting professor at the University of Michigan — he elected to go home, a decision that cost him dearly as a writer: Until recently his fiction circulated underground within Czechoslovakia,

were foreigners who read him in translation Through the mouths of his char-

acters, Klima has offered various reasons why even someone who is sorely tried might turn down a chance at a fresh start. The explanation in his novel "Love and Garbage," where the narrator chooses to stay in an unhappy marriage rather than run off with the mistress who adores him, is at once the most universal and persuasive: Perhaps there is a law within us still, above everything else, some ancient law, beyond logic, that forhids us to abandon those near and dear to us."

That law, along with other written ones, pulls on Adam Kindi, the protagonist of "Judge on Trial," which started making its furtive rounds in 1978 and was revised by and the majority of his audience the anthor in 1986. Like his creator,

Adam returned from the United States to post-invasion Prague. Since then he has attained the lofty position of trial judge in Prague. but he is under suspicion for having signed a manifesto and written an article calling for the abolition of capital punishment (the authorities saw to it that the piece never got published). As the story opens, Adam has been assigned a case that is sure to rile his conscience: The accused, a dimwitted laborer, has confessed in turning on the gas in his landlady's apartment, killing her and her young granddaughter
— a crime that under the law cries out for the death penalty. Adam, in short, has been set up: If he follows his heart, he will lose his joh.

At the same time, his marriage is

crumbling. His stolid personality

and traumatized past (he spent part

girlfriend who reappears in his life, she with a moony student several years her junior. Laszlo Birinyi, Hnngarian born Wall Street analyst, is reading William Lanouette's "Genius in the Shadows," a biography of the physicist Leo Szilard.

BOOKS

highly logical grammar and makes you think in a certain way." (Lawrence Malkin, IHT)

"What really interests me is how

many hrilliant people a small coun-

try like Hungary produced. One explanation is the language. It has a



camp) prevent him from giving his ing chapters: third-person narra-wife, Alena, the affection she tions of Adam and Alena at cross ing -at page 200, I was still making an act of will to keep reading. purposes interspersed with Adam's Partly, I think, this is the translafirst-person reminiscences, which tor's fault: A.G. Brain's English appear under the running title "Beversion is at best pedestrian, at fore we drink from the waters of worst squeaky with slang, chiefly Lethe" (the river of forgetfulness). British: "put paid," "blot his copy-book," "het up," "It makes no Klima tells the story in alternat- The novel takes a while to get roll-

> But Klima, too, is to blame, Adam's principles are admirable, but his stodgy reserve makes him rather

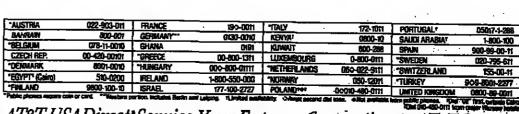
a bore, at least until enough of his past accumulates for the reader to comprehend him. Early on, in fact, I found myself peeking ahead for the next installment of those memoirs, with their savage actors and shattering events. It's almost as if Klima wanted to test his readers loyalty: If so, I'm here to say that "Judge on Trial" ultimately re-

and present, its various treatments of loyalty deepen and interlock with one another. In the realm of interpersonal relations. Klima is especially good at rendering the tenionsin Adam and Alena's marriage "Judge on Trial" is an impas-sioned and wrenching novel, as well as a capstone to Klima's work so far (or at least the half-dozen books of his that have appeared in English). Now that Czechs no longer need choose between home and freedom, however, one wonders whether the themes that have haunted Klima are played-out and, if so, what new directions his unsparing imagination will take.

Dennis Drabelle, a Washin writer and editor, wrote this for Washington Post:

Now good news can travel even faster.





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